



April-27-2005

# Consolidated Financial Results of the Financial Year Ended March 31 2005

Listed Company Name **AISIN SEIKI Co., Ltd.** Listed at The Tokyo, Osaka and Nagoya stock exchanges (1st division)  
Code Number 7259 Location Aichi, JAPAN

(URL <http://www.aisin.co.jp>)

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1. Results of The Year ended Mar. 31, 2005 (Apr. 1, 2004 through Mar. 31, 2005)

(1) Operating Results (The amount less than million yen is rounded down.)

	Net Sales (Change from previous FY)		Operating Income (Change from previous FY)		Ordinary Income (Change from previous FY)	
	Million Yen	%	Million Yen	%	Million Yen	%
Year ended Mar 31, 05	1,829,064	( 13.9 )	95,110	( 9.6 )	98,457	( 16.3 )
Year ended Mar 31, 04	1,605,252	( 14.0 )	86,768	( 7.7 )	84,654	( 10.5 )

	Net Income (Change from previous FY)		Earnings Per Share	Fully Diluted Earnings Per Share
	Million Yen	%		
Year ended Mar 31, 05	46,718	( 34.6 )	159.90yen	159.73yen
Year ended Mar 31, 04	34,719	( 27.7 )	126.11yen	118.38yen

(Note) 1. Equity in earnings of affiliates

Year ended Mar.31 2005 : 5,547 million yen / Year ended Mar.31 2004 : 2,691 million yen

2. Average number of shares issued and outstanding (Consolidated)

Year ended Mar.31 2005 : 285,807,453 shares / Year ended Mar.31 2004 : 267,404,370 shares

(2) Financial Position

	Total Assets	Shareholders' Equity	Shareholders' Equity Ratio	Shareholders' Equity Per Share
	Million yen	Million yen	%	
Year ended Mar 31, 05	1,503,313	552,752	36.8	1,928.54yen
Year ended Mar 31, 04	1,382,584	506,260	36.6	1,771.12yen

(Note) Number of shares issued as of the respective balance sheet date (Consolidated)

Mar. 05 : 286,089,021 shares/Mar. 04 : 285,323,648 shares

(3) Situation of cash flows

	Cash flows from operating activities	Cash flows from investing activities	Cash flows from financing activities	Cash and cash equivalents at the end of year
	Million yen	Million yen	Million yen	Million yen
Year ended Mar 31, 05	142,675	( 174,817 )	22,304	116,401
Year ended Mar 31, 04	132,899	( 160,798 )	44,223	126,214

(4) Consolidation Scope

Number of consolidated subsidiaries : 122

Number of affiliates : 14 (Affiliates accounted for under equity method : 14)

Number of unconsolidated subsidiaries : none

(5) Changes in Consolidation Scope and Application of equity method

Consolidated subsidiaries Added 9  
Excluded 1 (Merged to another consolidated subsidiary)  
Companies accounted for under the equity method Added 1  
Excluded 1 (Sold)

2. Forecast of Financial results toward the end of March 2006 (Apr.1 2005 through Mar.31 2006)

	Net Sales	Operating Income	Ordinary Income	Net Income
	Million yen	Million yen	Million yen	Million yen
Half year end (Sep. 05)	900,000	43,000	43,000	21,000
Year ending Mar. 31, 06	2,000,000	100,000	100,000	47,000

(Reference) Estimation of Earnings per share for FY ending Mar. 31, 2006 : 160.72yen

Above forecasts are based on Aisin's plans and expectations. These are not guarantees of future performance and involve known and unknown risks, uncertainties and other factors that may cause actual results, performance, achievements or financial position to be materially different from the forecasts expressed or implied in this report.

## Net Sales by Item

(Million yen)

Category		Year ended (Mar. 31, 2005)		Year ended (Mar. 31, 2004)		Increase (decrease)	Variation ratio
		Amount	Percentage	Amount	Percentage		
			%		%		
A u t o m o t i v e  R e l a t e d	Engine Related	173,649	9.5	153,695	9.6	19,954	13.0
	Drivetrain Related	768,684	42.0	673,760	42.0	94,924	14.1
	Brake & Chassis Related	372,044	20.3	343,048	21.4	28,996	8.5
	Body Related	317,991	17.4	286,229	17.8	31,762	11.1
	Information Related	113,609	6.2	75,900	4.7	37,709	49.7
	Sub Total	1,745,979	95.4	1,532,634	95.5	213,345	13.9
	Life & Energy Related	48,690	2.7	48,338	3.0	352	0.7
	Others	34,395	1.9	24,279	1.5	10,116	41.7
	Grand Total	1,829,064	100.0	1,605,252	100.0	223,812	13.9

(Notes) Sales of "Others" includes "Construction and engineering works business" and "oil sales business", and so on.

## Consolidated Statements of Income

(Million yen)

	Year ended Mar. 31, 2005	Year ended Mar. 31, 2004	Increase (Decrease)
<b>Net Sales</b>	<b>1,829,064</b>	<b>1,605,252</b>	<b>223,812</b>
Cost of Sales	1,579,484	1,377,161	202,323
<b>Gross Profit</b>	<b>249,580</b>	<b>228,091</b>	<b>21,489</b>
Selling, General & Administrative Expenses	154,469	141,322	13,147
<b>Operating Income</b>	<b>95,110</b>	<b>86,768</b>	<b>8,342</b>
<b>Non-Operating Income</b>	<b>17,185</b>	<b>13,304</b>	<b>3,881</b>
Interest and Dividend income	2,510	2,387	123
Equity in earnings of affiliates	5,547	2,691	2,856
Other Income	9,127	8,225	902
<b>Non-Operating Expenses</b>	<b>13,838</b>	<b>15,418</b>	<b>( 1,580 )</b>
Interest Expense	2,336	2,393	( 57 )
Other Expense	11,502	13,024	( 1,522 )
<b>Ordinary Income</b>	<b>98,457</b>	<b>84,654</b>	<b>13,803</b>
<b>Extraordinary Losses</b>	<b>5,727</b>	<b>7,319</b>	<b>( 1,592 )</b>
Recognized Loss on Transfer of the Substitutional Portion of the Employee Pension Fund		7,319	( 7,319 )
Impairment Loss on Fixed Assets	5,727		5,727
<b>Income Before Income Taxes and Minority Interests</b>	<b>92,729</b>	<b>77,335</b>	<b>15,394</b>
Income Taxes-current	32,609	30,441	2,168
Income Taxes-deferred	( 1,132 )	( 1,105 )	( 27 )
Minority Interest in Net Income	14,533	13,279	1,254
<b>Net Income</b>	<b>46,718</b>	<b>34,719</b>	<b>11,999</b>
Depreciation and amortization	105,968	97,563	8,405

# Consolidated Balance Sheets

(Million Yen)

	FY2004 (As of Mar. 31, 2005)	FY2003 (As of Mar. 31, 2004)	Increase (Decrease)
{ Assets }			
<b>Current Assets</b>	<b>601,881</b>	<b>555,063</b>	<b>46,818</b>
Cash and Cash Equivalents	90,287	99,792	( 9,505 )
Trade Notes & Accounts Receivable	287,955	257,028	30,927
Marketable Securities	34,109	37,028	( 2,919 )
Inventories	122,460	99,518	22,942
Deferred Tax Assets	35,921	36,554	( 633 )
Other Current Assets	31,837	26,249	5,588
Less: Allowance for Doubtful Accounts	( 690 )	( 1,108 )	418
<b>Fixed Assets</b>	<b>901,432</b>	<b>827,521</b>	<b>73,911</b>
<b>Property, Plant and Equipment</b>	<b>627,216</b>	<b>581,552</b>	<b>45,664</b>
Buildings & Structures	177,666	174,301	3,365
Machinery and Equipment	297,317	259,667	37,650
Other tangible assets	33,621	30,026	3,595
Land	82,257	76,708	5,549
Construction in Progress	36,352	40,848	( 4,496 )
<b>Intangible Fixed Assets</b>	<b>8,466</b>	<b>9,659</b>	<b>( 1,193 )</b>
Software	6,322	5,447	875
Excess of Cost of Investments Over Equity in Net Assets Acquired	14	632	( 618 )
Others	2,129	3,579	( 1,450 )
<b>Investments &amp; Other Assets</b>	<b>265,749</b>	<b>236,309</b>	<b>29,440</b>
Investments in Securities	215,952	188,971	26,981
Long-term Loans	4,245	4,439	( 194 )
Deferred Tax Assets	22,031	21,806	225
Other Assets	24,147	21,694	2,453
Less: Allowance for Doubtful Accounts	( 627 )	( 602 )	( 25 )
<b>Total Assets</b>	<b>1,503,313</b>	<b>1,382,584</b>	<b>120,729</b>
(Note)1. Accumulated depreciation	1,157,183	1,101,482	55,701
2. Guarantees for bank loans	1,977	1,814	163

(Million yen)

	FY2004 (As of Mar. 31, 2005)	FY2003 (As of Mar. 31, 2004)	Increase and decrease
{ Liabilities }			
<b>Current Liabilities</b>	<b>531,611</b>	<b>493,294</b>	<b>38,317</b>
Trade Notes & Accounts Payable	262,654	241,526	21,128
Short-term Borrowings	58,778	53,027	5,751
Current Portion of Bonds Payable		5,000	( 5,000 )
Amount in Arrears	41,424	37,758	3,666
Accrued Expenses	106,469	104,146	2,323
Income Taxes Payable	21,419	19,166	2,253
Deposits Received from Employees	16,964	16,691	273
Accrued Warranty Cost	11,716	11,422	294
Other Current Liabilities	12,185	4,554	7,631
<b>Long-term Liabilities</b>	<b>273,256</b>	<b>249,395</b>	<b>23,861</b>
Bonds Payable	25,650	25,650	
Long-term Debt	129,767	104,319	25,448
Deferred Tax Liabilities	26,457	23,786	2,671
Liability for Employees' Retirement Benefits	81,965	78,385	3,580
Long-term Amount in Arrears	9,415	17,253	( 7,838 )
<b>Total Liabilities</b>	<b>804,867</b>	<b>742,690</b>	<b>62,177</b>
{ Minority Interests }			
<b>Minority Interests</b>	<b>145,693</b>	<b>133,633</b>	<b>12,060</b>
{ Shareholders' Equity }			
<b>Capital</b>	<b>45,049</b>	<b>45,049</b>	
<b>Capital Surplus</b>	<b>63,061</b>	<b>62,926</b>	<b>135</b>
<b>Retained Earnings</b>	<b>392,836</b>	<b>352,590</b>	<b>40,246</b>
<b>Net unrealized gain on available-for-sale securities</b>	<b>66,597</b>	<b>60,140</b>	<b>6,457</b>
<b>Foreign Currency Translation Adjustments</b>	<b>( 11,674 )</b>	<b>( 10,091 )</b>	<b>( 1,583 )</b>
<b>Less: Treasury Stock at Cost</b>	<b>( 3,116 )</b>	<b>( 4,354 )</b>	<b>( 1,238 )</b>
<b>Total Shareholders' Equity</b>	<b>552,752</b>	<b>506,260</b>	<b>46,492</b>
<b>Total Liabilities, Minority Interests</b>	<b>1,503,313</b>	<b>1,382,584</b>	<b>120,729</b>

(Note) 3 The number of treasury stocks and stocks owned by affiliated companies  
8,585,613                      9,350,986                      ( 765,373 )

## Consolidated Statements of Shareholders' Equity

(Million yen)

Subject	Year ended Mar. 31, 2005	Year ended Mar. 31, 2004	Increase and decrease
(Capital surplus)			
<b>Balance at beginning of the year</b>	<b>62,926</b>	<b>59,022</b>	<b>3,904</b>
<b>Balance of additional paid-in capital at Increase</b>	<b>134</b>	<b>3,903</b>	<b>( 3,769 )</b>
Issuance of new stock by conversion of CB		3,903	( 3,903 )
Gain from disposal of treasury stocks	134		134
<b>Balance at end of the year</b>	<b>63,061</b>	<b>62,926</b>	<b>135</b>
(Retained earnings)			
<b>Balance at beginning of the year</b>	<b>352,590</b>	<b>325,521</b>	<b>27,069</b>
<b>Increase</b>	<b>46,718</b>	<b>34,719</b>	<b>11,999</b>
Net income	46,718	34,719	11,999
<b>Decrease</b>	<b>6,473</b>	<b>7,649</b>	<b>( 1,176 )</b>
Cash dividends	5,622	4,338	1,284
Bonus to directors and corporate auditors	851	967	( 116 )
Loss on reissuance of treasury stocks		2,343	( 2,343 )
<b>Balance at end of the year</b>	<b>392,836</b>	<b>352,590</b>	<b>40,246</b>

## Consolidated Statements of Cash Flows

(Million yen)

Subject	Year ended Mar. 31, 2005	Year ended Mar. 31, 2004	Increase and Decrease
<b>Cash flows from operating activities</b>			
Income before income taxes and minority interest	92,729	77,335	15,394
Depreciation and amortization	105,968	97,563	8,405
Impairment Loss on Fixed Assets	5,727		5,727
(Decrease)increase in liability for retirement benefits	3,580	2,448	1,132
Interest and dividend income	( 2,510 )	( 2,387 )	( 123 )
Interest expenses	2,336	2,393	( 57 )
Loss on disposal of property, plant and equipment	4,676	3,373	1,303
Increase in trade notes and accounts receivable	( 29,545 )	( 18,415 )	( 11,130 )
(Increase)in inventories	( 23,115 )	( 5,405 )	( 17,710 )
Increase in trade notes and accounts payable	20,040	26,598	( 6,558 )
Others	( 6,169 )	( 18,883 )	12,714
Sub total	173,718	164,620	9,098
Interest and dividend income received	2,932	2,801	131
Interest paid	( 2,410 )	( 2,319 )	( 91 )
Income taxes paid	( 31,564 )	( 32,203 )	639
<b>Net cash provided by operating activities</b>	<b>142,675</b>	<b>132,899</b>	<b>9,776</b>
<b>Cash flows from investing activities</b>			
(Increase)decrease in time deposit and short-term investments	( 3,436 )	( 3,253 )	( 183 )
Payments for purchase of property, plant and equipment	( 162,327 )	( 147,586 )	( 14,741 )
Proceeds from sales of property, plant and equipment	5,364	4,415	949
Payments for purchase of investments in securities	( 13,147 )	( 9,056 )	( 4,091 )
Payments for acquisition of subsidiaries' stock resulting in change in scope of consolidation	( 35 )	( 6,949 )	6,914
Proceeds of sales of subsidiaries' stock resulting in change in scope of consolidation	320		320
Proceeds of sales of investments in securities	1,252	2,445	( 1,193 )
Proceeds of redemption at maturity of investments in securities	2,328	3,762	( 1,434 )
Increase in loans	( 636 )	( 685 )	49
Decrease in loans	750	1,544	( 794 )
Others	( 5,249 )	( 5,434 )	185
<b>Net cash used in investing activities</b>	<b>( 174,817 )</b>	<b>( 160,798 )</b>	<b>( 14,019 )</b>
<b>Cash flows from financing activities</b>			
(Decrease)in short-term borrowings	2,318	( 11,072 )	13,390
Proceeds from long-term debt	32,687	62,078	( 29,391 )
Repayments of long-term debt	( 2,170 )	( 7,398 )	5,228
Proceeds from issuance of bonds payable		10,650	( 10,650 )
Repayments of bonds payable	( 5,000 )	( 5,037 )	37
Contributions from minority shareholders	1,035	1,014	21
Cash dividends paid	( 5,620 )	( 4,338 )	( 1,282 )
Cash dividends paid for minority shareholders	( 2,319 )	( 1,651 )	( 668 )
Income for disposal of treasury stock	( 29 )	( 18 )	( 11 )
Others	1,405		1,405
<b>Net cash provided by (used in)financing activities</b>	<b>22,304</b>	<b>44,223</b>	<b>( 21,919 )</b>
Translation adjustment of cash and cash equivalents	23	( 1,843 )	1,866
<b>Net increase in cash and cash equivalents</b>	<b>( 9,812 )</b>	<b>14,481</b>	<b>( 24,293 )</b>
Cash and cash equivalents at beginning of year	126,214	111,732	14,482
<b>Cash and cash equivalents at end of year</b>	<b>116,401</b>	<b>126,214</b>	<b>( 9,813 )</b>

(Note) Reconciliation between cash-cash equivalents and accounts on the consolidated balance sheet

Cash and Cash Equivalents	90,287	99,792	( 9,505 )
Notes and Accounts receivable	287,955	257,028	30,927
Marketable Securities	34,109	37,028	( 2,919 )
Other Current Assets	31,837	26,249	5,588
<b>Sub total</b>	<b>444,190</b>	<b>420,098</b>	<b>24,092</b>
Saving accounts over three months	( 1,800 )	( 2,540 )	740
Notes and Accounts payable	( 285,894 )	( 257,028 )	( 28,866 )
Short term investments of over three months until due date	( 13,056 )	( 10,165 )	( 2,891 )
Other current assets beside cash-cash equivalents	( 27,037 )	( 24,150 )	( 2,887 )
<b>Cash and cash equivalents</b>	<b>116,401</b>	<b>126,214</b>	<b>( 9,813 )</b>

# Segment Information

## 1 .Industry Segments

The company's main business is manufacturing and sales of automotive parts. Sales, and its operating income has the majority(over 90%) in all segments. Therefore information of industry segments is omitted.

## 2 .Geographical Segments

Year ended Mar. 31, 2005

(Million yen)

	Japan	North America	Europe	Others	Total	Eliminations	Consolidated
Sales and Operating Income							
Sales							
(1) Customers	1,358,653	268,737	138,616	63,056	1,829,064		1,829,064
(2) Intersegment	226,473	7,611	5,428	5,273	244,786	( 244,786 )	
Total	1,585,127	276,349	144,044	68,330	2,073,851	( 244,786 )	1,829,064
Operating Costs & Expenses	1,500,579	273,403	142,814	61,071	1,977,868	( 243,914 )	1,733,954
Operating Income	84,547	2,945	1,230	7,259	95,983	( 872 )	95,110
Assets	1,401,318	201,318	74,517	77,424	1,754,579	( 251,265 )	1,503,313

Year ended ( Mar. 31, 2004 )

(Million yen)

	Japan	North America	Europe	Others	Total	Eliminations	Consolidated
Sales and Operating Income							
Sales							
(1) Customers	1,295,625	188,743	77,007	43,874	1,605,252		1,605,252
(2) Intersegment	154,115	6,451	4,401	4,986	169,955	( 169,955 )	
Total	1,449,740	195,195	81,409	48,861	1,775,207	( 169,955 )	1,605,252
Operating Costs & Expenses	1,368,876	194,954	81,487	42,304	1,687,623	( 169,139 )	1,518,483
Operating Income	80,864	240	( 77 )	6,556	87,584	( 815 )	86,768
Assets	1,301,516	178,671	56,687	46,377	1,583,253	( 200,668 )	1,382,584

(Notes)1. Geographical segments are defined according to geographical closeness.

### 2. Main countries or regions are

North America   ... U.S.A., Mexico  
 Europe           ... Belgium, UK  
 Others           ... Taiwan, Thailand, China



3 .Sales by Customer Location

Year ended ( Mar. 31, 2005 )

( Million yen )

	North America	Europe	Others	Total
Overseas Sales	273,667	166,023	119,876	559,567
Net Sales				1,829,064
Overseas Sales Ratio to Net Sales	15.0 %	9.1 %	6.5 %	30.6 %

Year ended ( Mar. 31, 2004 )

( Million yen )

	North America	Europe	Others	Total
Overseas Sales	192,520	108,941	95,478	396,940
Net Sales				1,605,252
Overseas Sales Ratio to Net Sales	12.0 %	6.8 %	5.9 %	24.7 %

(Notes) 1.Geographical segmens are defined according to geographical closeness.

2.Main countries or regions are

North America	...	U.S.A., Canada
Europe	...	Sweden, Germany
Others	...	Korea, Taiwan, Thailand, China

## < Reference >

### 1. Unconsolidated Results of The Year ended Mar. 31, 2005 (Apr. 1, 2004 through Mar. 31, 2005)

#### Unconsolidated Statements of Income

(Million yen)

	Year ended Mar. 31, 2005	Year ended Mar. 31, 2004	Increase (Decrease)
<b>Net Sales</b>	<b>649,282</b>	<b>601,872</b>	<b>47,410</b>
<b>Operating Income</b>	<b>31,938</b>	<b>25,042</b>	<b>6,896</b>
<b>Ordinary Income</b>	<b>34,347</b>	<b>26,425</b>	<b>7,922</b>
<b>Extraordinary Income(Loss)</b>	<b>(1,375)</b>	<b>(4,032)</b>	<b>2,657</b>
<b>Net Income</b>	<b>21,489</b>	<b>15,250</b>	<b>6,239</b>

#### Unconsolidated Balance Sheets

	Year ended Mar. 31, 2005	Year ended As of Mar. 31, 2004	Increase (Decrease)
{ Assets }			
<b>Current Assets</b>	<b>238,612</b>	<b>218,061</b>	<b>20,551</b>
<b>Fixed Assets</b>	<b>482,190</b>	<b>433,840</b>	<b>48,350</b>
Property, Plant & Equipment	139,581	134,733	4,848
Intangible Fixed Assets	3,248	2,290	958
Investments & Other Assets	339,361	296,817	42,544
<b>Total</b>	<b>720,802</b>	<b>651,902</b>	<b>68,900</b>

	Year ended Mar. 31, 2005	Year ended As of Mar. 31, 2004	Increase (Decrease)
{ Liabilities }			
<b>Current Liabilities</b>	<b>160,494</b>	<b>148,082</b>	<b>12,412</b>
<b>Long-term Liabilities</b>	<b>192,507</b>	<b>159,267</b>	<b>33,240</b>
<b>Total Liabilities</b>	<b>353,001</b>	<b>307,349</b>	<b>45,652</b>
{ Shareholders' Equity }			
<b>Capital</b>	<b>45,049</b>	<b>45,049</b>	
<b>Capital Surplus</b>	<b>63,061</b>	<b>62,926</b>	<b>135</b>
<b>Retained Earnings</b>	<b>196,432</b>	<b>181,026</b>	<b>15,406</b>
<b>Net unrealized gain on available- for-sale securities</b>	<b>65,338</b>	<b>58,870</b>	<b>6,468</b>
<b>Less: Treasury Stock, at Cost</b>	<b>(2,080)</b>	<b>(3,320)</b>	<b>1,240</b>
<b>Shareholders' Equity Total</b>	<b>367,801</b>	<b>344,552</b>	<b>23,249</b>
<b>Total</b>	<b>720,802</b>	<b>651,902</b>	<b>68,900</b>

### 2. Forecast of Financial Results toward the end of March 2006 (Apr. 1, 2005 through Mar. 31, 2006)

	Net Sales	Operating Income	Ordinary Income
	Million yen	Million yen	Million yen
Half year end (Sep. 2005)	320,000	14,000	10,000
Year ending Mar. 31, 2006	670,000	31,000	21,000