

**FY2018 Consolidated Financial Results [IFRS]  
(April 1, 2017 through March 31, 2018)**

April 27, 2018

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Company Name AISIN SEIKI Co., Ltd. Listed on The Tokyo and Nagoya Stock Exchanges  
 Code Number 7259 URL <http://www.aisin.com/>  
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 Scheduled date of the annual regular general meeting of shareholders: June 19, 2018  
 The expected date of dividends payment: June 20, 2018  
 Scheduled filing date for reporting on EDINET: June 20, 2018  
 Additional documents to supplement quarterly financial results: Yes (Japanese only)  
 Quarterly IR presentation: Yes (For analysts and professional investors)

1. Consolidated Results for FY2018 (Apr. 1, 2017 through Mar. 31, 2018) (Amounts less than million yen are rounded down)

(1) Consolidated Financial Results

(Percent indications show the percentage of changes against previous Fiscal Year)

	Revenue		Operating profit		Profit before income taxes		Profit for the period		Profit for the period attributable to owners of the parent		Comprehensive income for the period	
	Million Yen	%	Million Yen	%	Million Yen	%	Million Yen	%	Million Yen	%	Million Yen	%
FY2018	3,908,937	9.7	253,808	11.0	268,171	13.0	195,346	8.5	134,551	6.2	233,495	32.9
FY2017	3,562,622	9.8	228,691	18.7	237,311	22.3	180,031	28.5	126,653	26.2	175,651	—

	Basic earnings per share	Diluted earnings per share	Ratio of profit for the period to equity attributable to owners of the parent	Ratio of profit before income taxes to total assets	Ratio of operating profit to revenue
	Yen	Yen	%	%	%
FY2018	490.22	490.09	10.6	7.8	6.5
FY2017	444.46	443.98	10.5	7.5	6.4

(Reference) Equity Income FY2018 12,204 Million Yen FY2017 7,846 Million Yen

(2) Consolidated Financial Position

	Total Assets	Total equity	Equity attributable to owners of the parent	Ratio of equity attributable to owners of the parent	Equity attributable to owners of the parent per share
	Million Yen	Million Yen	Million Yen	%	Yen
FY2018	3,527,910	1,803,129	1,310,176	37.1	4,861.68
FY2017	3,338,339	1,694,864	1,236,385	37.0	4,426.12

(3) Consolidated Cash Flows

	From operating activities	From investing activities	From financing activities	Cash and cash equivalents at the end of FY
	Million Yen	Million Yen	Million Yen	Million Yen
FY2018	311,542	-229,346	-73,634	406,508
FY2017	394,812	-229,109	-31,617	394,559

2. Cash Dividends

	Annual Cash Dividends Per Share					Dividends total	Dividends Payout Ratio	Ratio of equity attributable to owners of the parent
	1st quarter	2nd quarter	3rd quarter	4th quarter	FY Total			
	Yen	Yen	Yen	Yen	Yen	Million Yen	%	%
FY2017	—	50.00	—	75.00	125.00	35,256	28.1	2.9
FY2018	—	60.00	—	90.00	150.00	40,757	30.6	3.2
FY2019 (Forecast)	—	60.00	—	90.00	150.00		30.4	

3.Consolidated forecast for FY2019 (Apr. 1, 2018 through Mar. 31, 2019)

(Percent indications show the percentage of changes against corresponding figures for the previous period)

	Revenue		Operating profit		Profit before income taxes		Profit attributable to owners of parent		Earnings per share
	Million Yen	%	Million Yen	%	Million Yen	%	Million Yen	%	Yen
FY2019 2nd Half (Total)	1,950,000	5.1	110,000	1.8	117,000	0.7	53,000	-5.4	196.67
FY2019	3,980,000	1.8	255,000	0.5	270,000	0.7	133,000	-1.2	493.52

4.Others

(1) Changes in significant subsidiaries: Yes

Consolidation scope

Consolidated (New): FENOX VENTURE COMPANY XX,L.P.

Eliminated : None

(2) Changes in accounting policies and accounting estimation

① Changes in accounting policies required by IFRS: None

② Other changes : None

③ Changes in accounting estimation : None

(3) Number of outstanding shares(common stocks)

① Number of shares issued including treasury stock as of the respective balance sheet date

FY2018	294,674,634 shares	FY2017	294,674,634 shares
FY2018	25,184,075 shares	FY2017	15,336,453 shares
FY2018	274,473,074 shares	FY2017	284,960,908 shares

② Number of treasury stock as of the respective balance sheet date

③ Average number of common stocks

(Reference) Stand Alone Results for FY2018 (Apr. 1, 2017 through Mar. 31, 2018)

(1) Stand Alone Financial Results

(Percent indications show the percentage of changes against previous Fiscal year)

	Revenue		Operating profit		Ordinary profit		Profit for the period	
	Million Yen	%	Million Yen	%	Million Yen	%	Million Yen	%
FY2018	852,420	5.5	29,794	267.8	78,968	69.8	69,139	124.2
FY2017	808,200	-0.7	8,101	-61.8	46,519	-22.5	30,837	-24.4

	Earnings per share		Diluted earnings per share	
	Yen		Yen	
FY2018	251.90		251.83	
FY2017	108.22		108.10	

(2) Stand Alone Financial Position

	Total Assets	Total Equity	Total Equity as a percentage of Total Assets	Net worth per share
	Million Yen	Million Yen	%	Yen
FY2018	1,606,071	520,471	32.4	1,931.32
FY2017	1,509,860	515,970	34.1	1,845.47

(Reference) Total Equity as a percentage of Total Assets FY2018 520,471Million Yen FY2017 515,510Million Yen

(Note) The numbers shown on Stand Alone Financial Results are based on Japanese GAAP.

※This Financial Report is not subject to audit procedure.

※ Explanation regarding the appropriate use of forecasts, and other additional information

(Note concerning forecast)

The forecasts included in this document are based on information that the Company has obtained at the time of this disclosure and certain assumptions that the Company considers reasonable. The Company does not guarantee the predicted outcome of the forecasts. Actual results may differ significantly from the forecast due to a variety of factors, such as exchange rates and conditions of the global market.

5. Consolidated financial statements

(1) Consolidated statements of financial position

(Million Yen)

	FY2017 (As of Mar. 31, 2017)	FY2018 (As of Mar. 31, 2018)
<b>Assets</b>		
<b>Current assets</b>		
Cash and cash equivalents	394,559	406,508
Trade and other receivables	572,189	621,863
Other financial assets	99,428	88,575
Inventories	276,955	295,787
Other current assets	42,194	51,093
<b>Total current assets</b>	<b>1,385,326</b>	<b>1,463,828</b>
<b>Non-current assets</b>		
Property, plant and equipment	1,248,933	1,294,225
Intangible assets	43,951	40,045
Investments accounted for using the equity method	104,528	112,979
Other financial assets	434,351	485,108
Deferred tax assets	101,590	109,646
Other non-current assets	19,656	22,075
<b>Total non-current assets</b>	<b>1,953,012</b>	<b>2,064,082</b>
<b>Total assets</b>	<b>3,338,339</b>	<b>3,527,910</b>
<b>Liabilities and equity</b>		
<b>Liabilities</b>		
<b>Current liabilities</b>		
Trade and other payables	801,913	796,318
Bonds and loans payable	64,829	86,893
Other financial liabilities	37,401	37,381
Provisions	23,791	25,660
Income tax payables	37,400	30,774
Other current liabilities	30,669	33,083
<b>Total current liabilities</b>	<b>996,005</b>	<b>1,010,112</b>
<b>Non-current liabilities</b>		
Bonds and loans payable	393,935	430,650
Other financial liabilities	9,536	9,603
Retirement benefit liabilities	173,955	190,679
Provisions	3,248	3,650
Deferred tax liabilities	57,542	72,206
Other non-current liabilities	9,252	7,879
<b>Total non-current liabilities</b>	<b>647,469</b>	<b>714,669</b>
<b>Total liabilities</b>	<b>1,643,474</b>	<b>1,724,781</b>
<b>Equity</b>		
Capital stock	45,049	45,049
Capital surplus	71,822	71,826
Treasury stock	-56,983	-115,835
Other components of equity	110,597	147,874
Retained earnings	1,065,900	1,161,260
<b>Equity attributable to owners of the parent company</b>	<b>1,236,385</b>	<b>1,310,176</b>
Non-controlling interests	458,478	492,952
<b>Total equity</b>	<b>1,694,864</b>	<b>1,803,129</b>
<b>Total liabilities and equity</b>	<b>3,338,339</b>	<b>3,527,910</b>

(2) Consolidated statements of income / Consolidated statements of comprehensive income  
(Consolidated statements of income)

(Million Yen)

	FY2017 (Apr. 1, 2016 through Mar. 31, 2017)	FY2018 (Apr. 1, 2017 through Mar. 31, 2018)
Revenue	3,562,622	3,908,937
Cost of revenue	-3,048,541	-3,371,980
Gross profit	514,080	536,957
Selling, general and administrative expenses	-309,124	-289,542
Other income	45,839	18,408
Other expenses	-22,103	-12,014
Operating profit	228,691	253,808
Finance income	13,103	14,241
Finance expenses	-12,330	-12,083
Equity in earnings of affiliates	7,846	12,204
Profit before income taxes	237,311	268,171
Income tax expenses	-57,279	-72,825
Profit for the period	180,031	195,346
Profit for the period attributable to:		
Owners of the parent	126,653	134,551
Non-controlling interests	53,378	60,794
Total	180,031	195,346
Earnings per share		
Basic earnings per share (Yen)	444.46	490.22
Diluted earnings per share (Yen)	443.98	490.09

(Consolidated statements of comprehensive income)

(Million Yen)

	FY2017 (Apr. 1, 2016 through Mar. 31, 2017)	FY2018 (Apr. 1, 2017 through Mar. 31, 2018)
Profit for the period	180,031	195,346
Other comprehensive income		
Items that will not be reclassified to profit or loss		
Remeasurements of defined benefit plans	1,810	-1,945
Net changes in revaluation of financial assets measured at fair value through other comprehensive income	3,830	35,453
Share of other comprehensive income of associates accounted for using the equity method	164	31
Total	5,805	33,540
Items that may be reclassified subsequently to profit or loss		
Net changes in revaluation of financial assets measured at fair value through other comprehensive income	-74	181
Cash flow hedges	835	581
Exchange differences on translating foreign operations	-9,866	4,687
Share of other comprehensive income of associates accounted for using the equity method	-1,080	-841
Total	-10,185	4,609
Other comprehensive income total	-4,380	38,149
Comprehensive income for the period	175,651	233,495
Comprehensive income for the period attributable to:		
Owners of the parent	124,887	170,091
Non-controlling interests	50,763	63,404
Total	175,651	233,495

## (3) Consolidated statements of changes in equity

FY2017 (Apr. 1, 2016 through Mar. 31, 2017)

(Million Yen)

	Equity attributable to owners of the parent							
	Capital stock	Capital surplus	Treasury stock	Other components of equity				Total
				Remeasurements of defined benefit plans	Net changes in revaluation of financial assets measured at fair value through other comprehensive income	Cash flow hedges	Exchange differences on translation of foreign operations	
Balance as of April 1, 2016	45,049	61,862	-18,035	-	154,823	-2,844	-36,628	115,349
Profit for the period	-	-	-	-	-	-	-	-
Other comprehensive income (loss)	-	-	-	1,543	3,819	833	-7,962	-1,765
Comprehensive income for the period	-	-	-	1,543	3,819	833	-7,962	-1,765
Acquisition of treasury stock	-	-	-49,086	-	-	-	-	-
Disposal of treasury stock	-	10,242	10,137	-	-	-	-	-
Lapse of subscription rights to shares	-	-359	-	-	-	-	-	-
Dividends	-	-	-	-	-	-	-	-
Changes in scope of consolidation	-	-	-	-	-	-	-	-
Changes in the ownership interest in subsidiaries	-	76	-	-	-	-	-	-
Transfer from other components of equity to retained earnings	-	-	-	-1,543	-1,442	-	-	-2,985
Total transactions with owners	-	9,959	-38,948	-1,543	-1,442	-	-	-2,985
Balance as of Mar. 31, 2017	45,049	71,822	-56,983	-	157,200	-2,011	-44,591	110,597

	Equity attributable to owners of the parent		Non-controlling interests	Total equity
	Retained earnings	Total		
Balance as of April 1, 2016	964,727	1,168,953	389,515	1,558,468
Profit for the period	126,653	126,653	53,378	180,031
Other comprehensive income (loss)	-	-1,765	-2,614	-4,380
Comprehensive income for the period	126,653	124,887	50,763	175,651
Acquisition of treasury stock	-	-49,086	-	-49,086
Disposal of treasury stock	-	20,380	4,340	24,721
Lapse of subscription rights to shares	-	-359	-	-359
Dividends	-28,466	-28,466	-13,164	-41,630
Changes in scope of consolidation	-	-	20,275	20,275
Changes in the ownership interest in subsidiaries	-	76	6,746	6,823
Transfer from other components of equity to retained earnings	2,985	-	-	-
Total transactions with owners	-25,481	-57,455	18,199	-39,256
Balance as of Mar. 31, 2017	1,065,900	1,236,385	458,478	1,694,864

FY2018 (Apr. 1, 2017 through Mar. 31, 2018)

(Million Yen)

	Equity attributable to owners of the parent							
	Capital stock	Capital surplus	Treasury stock	Other components of equity				Total
				Remeasurements of defined benefit plans	Net changes in revaluation of financial assets measured at fair value through other comprehensive income	Cash flow hedges	Exchange differences on translation of foreign operations	
Balance as of April 1, 2017	45,049	71,822	-56,983	-	157,200	-2,011	-44,591	110,597
Profit for the period	-	-	-	-	-	-	-	-
Other comprehensive income (loss)	-	-	-	-1,200	35,475	582	682	35,540
Comprehensive income for the period	-	-	-	-1,200	35,475	582	682	35,540
Acquisition of treasury stock	-	-	-59,465	-	-	-	-	-
Disposal of treasury stock	-	-126	613	-	-	-	-	-
Lapse of subscription rights to shares	-	-339	-	-	-	-	-	-
Dividends	-	-	-	-	-	-	-	-
Changes in the ownership interest in subsidiaries	-	470	-	-	-	-	-	-
Transfer from other components of equity to retained earnings	-	-	-	1,200	536	-	-	1,736
Total transactions with owners	-	4	-58,851	1,200	536	-	-	1,736
Balance as of Mar. 31, 2018	45,049	71,826	-115,835	-	193,212	-1,429	-43,908	147,874

	Equity attributable to owners of the parent			Non-controlling interests	Total equity
	Retained earnings	Total			
Balance as of April 1, 2017	1,065,900	1,236,385		458,478	1,694,864
Profit for the period	134,551	134,551		60,794	195,346
Other comprehensive income (loss)	-	35,540		2,609	38,149
Comprehensive income for the period	134,551	170,091		63,404	233,495
Acquisition of treasury stock	-	-59,465		-	-59,465
Disposal of treasury stock	-	487		38	525
Lapse of subscription rights to shares	-	-339		-	-339
Dividends	-37,453	-37,453		-24,389	-61,843
Changes in the ownership interest in subsidiaries	-	470		-4,579	-4,108
Transfer from other components of equity to retained earnings	-1,736	-		-	-
Total transactions with owners	-39,190	-96,301		-28,930	-125,231
Balance as of Mar. 31, 2018	1,161,260	1,310,176		492,952	1,803,129

## (4) Consolidated statements of cash flows

(Million Yen)

	FY2017 (Apr. 1, 2016 through Mar. 31, 2017)	FY2018 (Apr. 1, 2017 through Mar. 31, 2018)
Net cash provided by (used in) operating activities		
Profit before income tax	237,311	268,171
Depreciation and amortization	197,168	213,430
Gain resulting from negative goodwill	-19,807	—
Decrease (increase) in trade and other receivables	-40,703	-47,194
Decrease (increase) in inventories	-20,424	-15,939
Increase (decrease) in trade and other payables	79,471	-26,007
Other, net	16,687	-684
Subtotal	449,702	391,776
Interest income received	1,575	2,537
Dividends income received	13,561	14,690
Interest expenses paid	-7,127	-7,030
Income taxes (paid) refund	-62,899	-90,431
Net cash provided by (used in) operating activities	394,812	311,542
Net cash provided by (used in) investing activities		
Decrease (increase) in time deposits	8,736	-1,210
Purchase of property, plant and equipment	-263,388	-255,245
Proceeds from sales of property, plant and equipment	8,941	6,318
Purchase of intangible assets	-18,246	-10,004
Purchase of investment securities	-11,405	-8,194
Proceeds from sales and redemption of investment securities	19,425	20,107
Proceeds from collection of lease receivables	14,460	15,837
Expenditure from acquisition of stock in newly consolidated subsidiaries	-8,395	—
Proceeds from acquisition of stock in newly consolidated subsidiaries	17,529	—
Other, net	3,232	3,045
Net cash provided by (used in) investing activities	-229,109	-229,346
Net cash provided by (used in) financing activities		
Increase (decrease) in short-term bank loans and commercial papers	-7,150	4,392
Proceeds from long-term loans payable	81,611	69,751
Repayment of long-term loans payable	-43,965	-30,872
Proceeds from issuance of bonds	30,000	20,000
Redemption of bonds	-35	-35
Repayment of lease payables	-10,029	-11,998
Acquisition of treasury stock	-49,086	-59,465
Cash dividends paid	-28,474	-37,437
Cash dividends paid to non-controlling interests	-13,170	-24,387
Other, net	8,682	-3,582
Net cash provided by (used in) financing activities	-31,617	-73,634
Effect of exchange rate change on cash and cash equivalents	-2,744	3,386
Net increase (decrease) in cash and cash equivalents	131,342	11,949
Cash and cash equivalents at beginning of period	263,217	394,559
Cash and cash equivalents at end of period	394,559	406,508

## (5)Notes to the Consolidated Financial Statements

(Going concern assumption)

None

(Segments information)

## 1. General information about reportable segments

The reportable segments of the Group are components for which financial information is available and whose operating results are periodically reviewed by the Board of Directors to make decisions about allocation of resources and to assess performance.

The Group is composed by the company and its core subsidiaries, and the strategy considering overall domestic and oversea operation for its sales and service is controlled mainly by AISIN SEIKI Co.,Ltd. and its three core subsidiaries. Therefore reportable segments and its product and service are as follows.

Segment	Product and service
AISIN Seiki Group	Overall automotive parts and related service, Lifestyle & Energy related products, construction and engineering and oil sales etc.
AISIN Takaoka Group	Mainly cast-iron parts for engines and brakes
AISIN AW Group	Mainly automatic transmissions and car navigation systems
ADVICS Group	Mainly brake parts

## 2. Revenue and profit by reportable segments

FY2017(Apr. 1, 2016 through Mar. 31, 2017)

(Million Yen)

	Reportable Segments					Others	Adjustments	Total
	Aisin Seiki Group	Aisin Takaoka Group	Aisin AW Group	Advics Group	Total			
Net sales								
(1) Revenue from third parties	1,353,101	172,060	1,408,580	517,379	3,451,122	111,499	—	3,562,622
(2) Inter-segment	288,872	101,017	22,526	38,086	450,502	91,561	-542,063	—
Total	1,641,973	273,078	1,431,107	555,466	3,901,625	203,061	-542,063	3,562,622
Segment profits (loss)	80,593	12,320	122,942	6,119	221,975	5,629	1,086	228,691
Finance income								13,103
Finance expenses								-12,330
Equity in earnings of affiliates								7,846
Profit before income taxes								237,311

(Note1)Others includes omitted non-core groups that manufactures and sells automotive parts

(Note2) Inter-segment revenue are based on transaction price negotiated each year in consideration of market price and total cost.

(Note3) Segment profits are based on Operating profit

FY2018(Apr. 1, 2017 through Mar. 31, 2018)

(Million Yen)

	Reportable Segments					Others	Adjustments	Total
	Aisin Seiki Group	Aisin Takaoka Group	Aisin AW Group	Advics Group	Total			
Net sales								
(1) Revenue from third parties	1,472,370	181,750	1,591,233	547,603	3,792,959	115,978	—	3,908,937
(2) Inter-segment	303,927	113,970	30,016	38,964	486,879	105,551	-592,430	—
Total	1,776,298	295,721	1,621,250	586,568	4,279,838	221,529	-592,430	3,908,937
Segment profits (loss)	78,031	11,982	141,958	10,127	242,099	12,503	-794	253,808
Finance income								14,241
Finance expenses								-12,083
Equity in earnings of affiliates								12,204
Profit before income taxes								268,171

(Note1) Others includes omitted non-core groups that manufactures and sells automotive parts

(Note2) Inter-segment revenue are based on transaction price negotiated each year in consideration of market price and total cost.

(Note3) Segment profits are based on Operating profit



(Amounts per share)

Basic earnings per share and Diluted earnings per share are based on information below.

	FY2017 (Apr. 1, 2016 through Mar. 31, 2017)	FY2018 (Apr. 1, 2017 through Mar. 31, 2018)
Basic standards related to basic earnings per share		
Profit for the period attributable to owners of the parent (Million Yen)	126,653	134,551
Profit for the period non-attributable to common shareholders (Million Yen)	—	—
Profit for the period related to Basic earnings per share (Million Yen)	126,653	134,551
Average number of common stocks (Thousand shares)	284,960	274,473
Basic earnings per share (Yen)	444.46	490.22
Basic standards related to diluted earnings per share		
Profit for the period attributable to owners of the parent (Million Yen)	126,653	134,551
Adjustments to Profit for the period (Million Yen)	—	—
Profit for the period related to diluted earnings per share (Million Yen)	126,653	134,551
Average number of common stocks (Thousand shares)	284,960	274,473
Increase in number of common stocks (share subscription rights) (Thousand shares)	306	71
Diluted Average number of common stocks (Thousand shares)	285,267	274,545
Diluted earnings per share (Yen)	443.98	490.09

Because there is no dilutive effect, potential shares were not included when calculating diluted earnings per share.

Potential shares are shown below.

	FY2017 (Apr. 1, 2016 through Mar. 31, 2017)	FY2018 (Apr. 1, 2017 through Mar. 31, 2018)
Share subscription rights (shares)	—	—

(Material subsequent events)

1. Establishment of joint venture companies with Chinese automotive companies

(1) Reason for establishment

Aisin AW Co., Ltd. (“Aisin AW” below), the subsidiary of Aisin Seiki Co., Ltd., has decided to establish automatic transmission production companies in China as of 24th April as follows, via joint ventures with the Chinese automobile manufacturers Guangzhou Automobile Group Motor Co., Ltd. (“GAC Motor” below), and Zhejiang Geely Holding Group Co. Ltd. subsidiary Zhejiang Geely Luoyou Engine Co., Ltd. (“Geely Automobile” below), respectively.

Aisin AW established a joint venture company with China FAW Group Co., Ltd., and has produced automatic transmission (“AT” below) in China from 2004. The two newly established companies plan to produce ‘FWD 6-speed AT’. The production capacity is 400,000 units per year.

The new joint venture companies contribute to build long term relationships with GAT Motor and Geely Automobile, and will enhance the competitiveness of powertrain products in China.

(2) Reason for establishment

1. Overview of joint venture with Guangzhou Automobile Group

Location	Guangzhou Province, China
Date of establishment	2018
Capital	117 Million USD Aisin AW Co., Ltd                      60% Guangzhou Automobile Group    40%
Main Business	Production and Sale of FWD6-Speed Automatic Transmission
Capability	400,000 Units per year
Start of Production	2020

2. Overview of joint venture with Geely Auto Group

Location	Zhejiang Province, China
Date of establishment	2018
Capital	117 Million USD Aisin AW Co., Ltd                      60% Geely Auto Group                      40%
Main Business	Production and Sale of FWD6-Speed Automatic Transmission
Capability	400,000 Units per year
Start of Production	2020