



1-Feb-05

Dec, 04 The 3rd Quarter Financial Summary

Company Name **AISIN SEIKI Co., Ltd.** Securities Exchange The Tokyo, Osaka and Nagoya stock exchanges 1st section.
 Code Number 7259 Location 2-1, Asahi-machi, Kariya, Aichi, JAPAN
 (URL <http://www.aisin.com>)
 Representative Kanshiro Toyoda, President
 Reference person in charge Genshiro Mizuno, Director TEL 81 - 566 - 24 - 8266

1. Achievements of The 3rd Quarter ended Dec. 31, 2004 (Apr. 1, 2004 through Dec. 31, 2004)

(1) Operating Results (The amount less than million yen is rounded down.)

| | Net Sales | (Change from previous period) | Operating Income | (Change from previous period) | Ordinary Income | (Change from previous period) |
|---------------------------|-----------------|-------------------------------|------------------|-------------------------------|-----------------|-------------------------------|
| | Millions of Yen | % | Millions of Yen | % | Millions of Yen | % |
| 3rd Quarter ended Dec, 04 | 1,308,185 | (12.6) | 61,048 | (6.5) | 63,003 | (10.0) |
| 3rd Quarter ended Dec, 03 | 1,162,165 | (-) | 57,331 | (-) | 57,250 | (-) |
| Year ended Mar 31, 2004 | 1,605,252 | | 86,768 | | 84,654 | |

| | Net Income | (Change from previous period) | Net Income Per Share Basic | Net Income Per Share Diluted |
|---------------------------|-----------------|-------------------------------|----------------------------|------------------------------|
| | Millions of Yen | % | | |
| 3rd Quarter ended Dec, 04 | 26,863 | (12.8) | 94.02yen | 93.92yen |
| 3rd Quarter ended Dec, 03 | 23,817 | (-) | 89.83yen | 84.35yen |
| Year ended Mar 31, 2004 | 34,719 | | 126.11yen | 118.38yen |

(2) Financial condition

| | Total Assets | Shareholders' Equity | Equity to Assets Ratio | Shareholders' Equity Per Share |
|---------------------------|-----------------|----------------------|------------------------|--------------------------------|
| | Millions of Yen | Millions of Yen | % | |
| 3rd Quarter ended Dec, 04 | 1,450,123 | 539,275 | 37.2 | 1,885.02yen |
| 3rd Quarter ended Dec, 03 | 1,284,629 | 463,712 | 36.1 | 1,749.35yen |
| Year ended Mar 31, 2004 | 1,382,584 | 506,260 | 36.6 | 1,771.12yen |

(3) The number of consolidated subsidiaries and affiliates accounted for under the equity method is as follows.

Consolidated Subsidiaries 121 Affiliates under the Equity Method 15
 Consolidated Subsidiaries Applied to Equity Method none

(4) Changes of the number of consolidated subsidiaries and affiliates accounted for under the equity method.

Consolidated (New) 8 Affiliates (New) 1
 (Exclusion) 1 (Exclusion) none
 (Merged to another consolidated subsidiary)

2. Operating Results forecast ended Mar. 31, 2005 (Apr. 1, 2004 through Mar. 31, 2005)

| | Net Sales | Operating Income | Ordinary Income | Net Income |
|--------------------------|-----------------|------------------|-----------------|-----------------|
| | Millions of Yen | Millions of Yen | Millions of Yen | Millions of Yen |
| Year ended Mar. 31, 2005 | 1,770,000 | 96,000 | 96,000 | 42,000 |

(Reference)

Net Income par share forecast (Year ended Mar. 31, 2005) 143.38yen

Results of Operations

(1) Achievements of this 3rd quarter ended Dec 31, 2004

In the 3rd quarter accumulated, net sales totaled ¥1,308,185 million. By business segment, automotive related sales rose 12.6% to ¥1,248,271 million. In this business, especially sales of automatic transmission, brake and chassis related products, power sliding door systems, power back door systems, occupant weight sensors; and car navigation have increased. Sales in the life related products segment increased 4.7% to ¥37,380 million. Sales of products in the other products segment, which includes civil engineering and petroleum sales, climbed 28.7% to ¥22,532 million.

As a result of the above performance, operating income increased by 6.5% to ¥61,048 million. This was due to increase of sales and cost reduction activities in all operating fields. Ordinary income increased 10.0% to 63,003 million yen.

Net income increased 12.8% to 26,863 million yen though booked 2,798 million yen as impairment loss of fixed assets.

(2) Future Outlook

We anticipate insufficient supply and price increase of raw materials, and many kinds of risk. In such conditions, we proceed development of engineering, accelerate new products rollout, and proceed more cost down.

Net sales is expected 1,770,000 million yen, operating income is expected 96,000 million yen, ordinary income is expected 96,000 million yen and net income is expected 42,000 million yen for the fiscal year ended March 31, 2005 in the assumption of 106yen average rate par 1US\$.

Net Sales by Item

(Millions of Yen)

| Classification | | 3rd quarter (9 months ended Dec. 31, 2004) | | Previous 3rd quarter (9 months ended Dec. 31, 2003) | | Increase (decrease) | Variation ratio | Year ended (Mar. 31, 2004) | |
|---|----------------------------|--|----------------|---|----------------|------------------------|--------------------|-------------------------------|----------------|
| | | Amount | Percent age | Amount | Percent age | | | Amount | Percent age |
| A u t o m o t i v e R e l a t e d | Engine Related | 127,440 | 9.7 | 111,135 | 9.5 | 16,305 | 14.7 | 153,695 | 9.6 |
| | Drivetrain Related | 537,061 | 41.1 | 494,696 | 42.6 | 42,365 | 8.6 | 673,760 | 42.0 |
| | Brake & Chassis Related | 272,895 | 20.9 | 242,118 | 20.8 | 30,777 | 12.7 | 343,048 | 21.4 |
| | Body Related | 233,402 | 17.8 | 204,528 | 17.6 | 28,874 | 14.1 | 286,229 | 17.8 |
| | Information Related | 77,472 | 5.9 | 56,469 | 4.9 | 21,003 | 37.2 | 75,900 | 4.7 |
| Sub Total | | 1,248,271 | 95.4 | 1,108,947 | 95.4 | 139,324 | 12.6 | 1,532,634 | 95.5 |
| Life & Energy Related | | 37,380 | 2.9 | 35,713 | 3.1 | 1,667 | 4.7 | 48,338 | 3.0 |
| Others | | 22,532 | 1.7 | 17,504 | 1.5 | 5,028 | 28.7 | 24,279 | 1.5 |
| Grand Total | | 1,308,185 | 100.0 | 1,162,165 | 100.0 | 146,020 | 12.6 | 1,605,252 | 100.0 |

(Notes) Sales of "Others" includes "Construction and engineering works business" and "oil sales business", and so on.

Consolidated Statements of Income

(Millions of Yen)

| Subject | 3rd quarter (9 months ended Dec. 31, 2004) | Previous 3rd quarter (9 months ended Dec. 31, 2003) | Increase (decrease) | Year ended (Mar. 31, 2004) |
|---|--|--|------------------------|-------------------------------|
| Net Sales | 1,308,185 | 1,162,165 | 146,020 | 1,605,252 |
| Cost of Sales | 1,128,421 | 1,005,337 | 123,084 | 1,377,161 |
| Gross Profit | 179,763 | 156,828 | 22,935 | 228,091 |
| Selling, General & Administrative Expenses | 118,714 | 99,497 | 19,217 | 141,322 |
| Operating Income | 61,048 | 57,331 | 3,717 | 86,768 |
| Non-Operating Income | 11,336 | 8,928 | 2,408 | 13,304 |
| Interest & Dividend Income | 2,353 | 2,119 | 234 | 2,387 |
| Investment Profit on Equity Method | 3,024 | 1,796 | 1,228 | 2,691 |
| Other | 5,959 | 5,012 | 947 | 8,225 |
| Non-Operating Expenses | 9,381 | 9,009 | 372 | 15,418 |
| Interest Expenses | 1,701 | 2,006 | (305) | 2,393 |
| Other | 7,679 | 7,002 | 677 | 13,024 |
| Ordinary Income | 63,003 | 57,250 | 5,753 | 84,654 |
| Extraordinary Losses | 2,798 | | 2,798 | 7,319 |
| Determinate Loss on Refunding Substitution Benefit of Employee Pension Fund | | | | 7,319 |
| Impairment Loss of Fixed Assets | 2,798 | | 2,798 | |
| Income Before Income Taxes and Minority Interests | 60,205 | 57,250 | 2,955 | 77,335 |
| Income Taxes | 25,068 | 24,101 | 967 | 29,336 |
| Minority Interest in Net Income | 8,272 | 9,330 | (1,058) | 13,279 |
| Net Income | 26,863 | 23,817 | 3,046 | 34,719 |

Consolidated Balance Sheets

(Millions Yen)

| Subject | 3rd quarter (As of Dec. 31, 2004) | Year ended (As of Mar. 31, 2004) | Increase (decrease) | Previous 3rd quarter (As of Dec. 31, 2003) |
|--|--------------------------------------|-------------------------------------|------------------------|---|
| [Assets] | | | | |
| Current Assets | 566,408 | 555,063 | 11,345 | 478,729 |
| Cash and Cash Equivalents | 91,103 | 99,792 | (8,689) | 72,977 |
| Trade Notes & Accounts Receivable | 261,342 | 257,028 | 4,314 | 235,973 |
| Marketable Securities | 36,193 | 37,028 | (835) | 27,204 |
| Inventories | 113,498 | 99,518 | 13,980 | 94,010 |
| Deferred Tax Assets | 29,414 | 36,554 | (7,140) | 29,014 |
| Other Current Assets | 35,695 | 26,249 | 9,446 | 21,001 |
| Less: Allowance for Doubtful Accounts | (839) | (1,108) | 269 | (1,450) |
| Fixed Assets | 883,715 | 827,521 | 56,194 | 805,899 |
| Property, Plant & Equipment, at cost | 612,148 | 581,552 | 30,596 | 564,845 |
| Buildings & Structures | 176,360 | 174,301 | 2,059 | 167,647 |
| Machinery & Equipment | 285,058 | 259,667 | 25,391 | 248,790 |
| Furniture, Fixtures & Office | 33,234 | 30,026 | 3,208 | 28,604 |
| Land | 81,222 | 76,708 | 4,514 | 77,185 |
| Construction in Progress | 36,273 | 40,848 | (4,575) | 42,618 |
| Intangible Fixed Assets | 10,233 | 9,659 | 574 | 9,438 |
| Software | 6,106 | 5,447 | 659 | 4,508 |
| Excess of Cost of Investments Over Equity in Net Assets Acquired | 424 | 632 | (208) | 767 |
| Other | 3,701 | 3,579 | 122 | 4,162 |
| Investments & Other Assets | 261,333 | 236,309 | 25,024 | 231,614 |
| Investments in Securities | 213,911 | 188,971 | 24,940 | 178,358 |
| Long-term Loans | 4,265 | 4,439 | (174) | 4,386 |
| Deferred Tax Assets | 21,816 | 21,806 | 10 | 23,098 |
| Other Assets | 21,962 | 21,694 | 268 | 26,387 |
| Less: Allowance for Doubtful Accounts | (623) | (602) | (21) | (616) |
| Total Assets | 1,450,123 | 1,382,584 | 67,539 | 1,284,629 |

(Millions of Yen)

| Subject | 3rd quarter (As of Dec. 31, 2004) | Year ended (As of Mar. 31, 2004) | Increase and decrease | Previous 3rd quarter (As of Dec. 31, 2003) |
|---|--------------------------------------|-------------------------------------|--------------------------|---|
| { Liabilities } | | | | |
| Current Liabilities | 495,489 | 493,294 | 2,195 | 473,808 |
| Trade Notes & Accounts Payable | 248,652 | 241,526 | 7,126 | 222,974 |
| Short-term Borrowings | 79,450 | 53,027 | 26,423 | 62,935 |
| Current Portion of Bonds Payable | | 5,000 | (5,000) | 5,000 |
| Current Portion of Convertible Bonds Payable | | | | 29,100 |
| Amount in Arrears | 31,834 | 37,758 | (5,924) | 24,144 |
| Accrued Expenses | 93,096 | 104,146 | (11,050) | 87,099 |
| Accrued Income Taxes | 6,279 | 19,166 | (12,887) | 9,979 |
| Deposits Received from Employees | 17,501 | 16,691 | 810 | 16,901 |
| Accrued Warranty Cost | 11,501 | 11,422 | 79 | 11,305 |
| Other Current Liabilities | 7,172 | 4,554 | 2,618 | 4,368 |
| Long-term Liabilities | 274,408 | 249,395 | 25,013 | 216,790 |
| Bonds Payable | 25,650 | 25,650 | | 15,150 |
| Long-term Debt | 128,674 | 104,319 | 24,355 | 86,988 |
| Deferred Tax Liabilities | 29,104 | 23,786 | 5,318 | 19,350 |
| Liability for Employees' Retirement Benefits | 81,286 | 78,385 | 2,901 | 77,694 |
| Long-term Amount in Arrears | 9,693 | 17,253 | (7,560) | 17,607 |
| Total Liabilities | 769,897 | 742,690 | 27,207 | 690,599 |
| (Minority Interests) | | | | |
| Minority Interests | 140,950 | 133,633 | 7,317 | 130,316 |
| { Shareholders' Equity } | | | | |
| Capital | 45,049 | 45,049 | | 41,140 |
| Capital Surplus | 63,057 | 62,926 | 131 | 59,022 |
| Retained Earnings | 373,085 | 352,590 | 20,495 | 344,179 |
| Net unrealized gain on available-for-sale securities | 67,321 | 60,140 | 7,181 | 53,802 |
| Foreign Currency Translation Adjustments | (6,091) | (10,091) | 4,000 | (6,496) |
| Less: Treasury Stock, at Cost | (3,147) | (4,354) | 1,207 | (27,935) |
| Total Shareholders' Equity | 539,275 | 506,260 | 33,015 | 463,712 |
| Total Liabilities, Minority Interests and Shareholders' Equity | 1,450,123 | 1,382,584 | 67,539 | 1,284,629 |

Segment Information

1 .Industry Segments

The company's main business is manufacturing and sales of automotive parts. Sales, operating income occupy over 90% in all segments. Therefore information of industry segments is omitted.

2 .Geographical Segments

3rd quarter (9 months ended Dec. 31, 2004)

(Millions of Yen)

| | Japan | North America | Europe | Others | Total | Eliminations | Consolidated |
|----------------------------|-----------|---------------|--------|--------|-----------|--------------|--------------|
| Sales | | | | | | | |
| Customers | 992,833 | 187,873 | 82,922 | 44,555 | 1,308,185 | | 1,308,185 |
| Intersegment | 167,036 | 5,675 | 3,189 | 3,628 | 179,530 | (179,530) | |
| Total | 1,159,869 | 193,549 | 86,112 | 48,184 | 1,487,715 | (179,530) | 1,308,185 |
| Operating Costs & Expenses | 1,108,207 | 190,204 | 85,308 | 42,529 | 1,426,249 | (179,113) | 1,247,136 |
| Operating Income | 51,662 | 3,344 | 803 | 5,654 | 61,465 | (417) | 61,048 |

Previous 3rd quarter (9 months ended Dec. 31, 2003)

(Millions of Yen)

| | Japan | North America | Europe | Others | Total | Eliminations | Consolidated |
|----------------------------|-----------|---------------|---------|--------|-----------|--------------|--------------|
| Sales | | | | | | | |
| Customers | 941,565 | 133,793 | 53,367 | 33,439 | 1,162,165 | | 1,162,165 |
| Intersegment | 108,038 | 3,102 | 3,123 | 2,476 | 116,740 | (116,740) | |
| Total | 1,049,604 | 136,895 | 56,491 | 35,915 | 1,278,906 | (116,740) | 1,162,165 |
| Operating Costs & Expenses | 996,417 | 137,360 | 56,621 | 30,752 | 1,221,152 | (116,317) | 1,104,834 |
| Operating Income | 53,186 | (464) | (130) | 5,162 | 57,754 | (422) | 57,331 |

Year ended (Mar. 31, 2004)

(Millions of Yen)

| | Japan | North America | Europe | Others | Total | Eliminations | Consolidated |
|----------------------------|-----------|---------------|--------|--------|-----------|--------------|--------------|
| Sales | | | | | | | |
| Customers | 1,295,625 | 188,743 | 77,007 | 43,874 | 1,605,252 | | 1,605,252 |
| Intersegment | 154,115 | 6,451 | 4,401 | 4,986 | 169,955 | (169,955) | |
| Total | 1,449,740 | 195,195 | 81,409 | 48,861 | 1,775,207 | (169,955) | 1,605,252 |
| Operating Costs & Expenses | 1,368,876 | 194,954 | 81,487 | 42,304 | 1,687,623 | (169,139) | 1,518,483 |
| Operating Income | 80,864 | 240 | (77) | 6,556 | 87,584 | (815) | 86,768 |

(Notes)1. It gets down from the classification of a country or an area with the degree of geographical proximity.

2. Main countries or regions are

North America ...U.S.A., Mexico
 Europe ...Belgium, UK
 Others ...Taiwan, Thailand, China

3 .Sales by Customer Location

3rd quarter (9 months ended Dec. 31, 2004)

(Millions of Yen)

| | North America | Europe | Others | Total |
|--------------------------------------|---------------|---------|--------|-----------|
| Overseas Sales | 190,729 | 105,286 | 83,633 | 379,649 |
| Net Sales | | | | 1,308,185 |
| Overseas Sales Ratio to Net Sales | 14.6 % | 8.0 % | 6.4 % | 29.0 % |

Previous 3rd quarter (9 months ended Dec. 31, 2003)

(Millions of Yen)

| | North America | Europe | Others | Total |
|--------------------------------------|---------------|--------|--------|-----------|
| Overseas Sales | 136,501 | 76,917 | 77,562 | 290,982 |
| Net Sales | | | | 1,162,165 |
| Overseas Sales Ratio to Net Sales | 11.7 % | 6.6 % | 6.7 % | 25.0 % |

Year ended (Mar. 31, 2004)

(Millions of Yen)

| | North America | Europe | Others | Total |
|--------------------------------------|---------------|---------|--------|-----------|
| Overseas Sales | 192,520 | 108,941 | 95,478 | 396,940 |
| Net Sales | | | | 1,605,252 |
| Overseas Sales Ratio to Net Sales | 12.0 % | 6.8 % | 5.9 % | 24.7 % |

(Notes) 1.It gets down from the classification of an area with the degree of geographical proximity.

2.Main countries or regions are

| | | |
|---------------|-----|--------------------------------|
| North America | ... | U.S.A., Canada |
| Europe | ... | Sweden, Germany |
| Others | ... | Korea, Taiwan, Thailand, China |

< Reference >

1. Individual financial statement of The 3rd Quarter ended Dec 31, 2004 (Apr. 1, 2004 through Dec. 31, 2004) (summary)

Statements of Income

(Millions of Yen)

| Subject | 3rd quarter (9 months ended Dec. 31, 2004) | Previous 3rd quarter (9 months ended Dec. 31, 2003) | Increase (decrease) | Year ended (Mar. 31, 2004) |
|----------------------------|--|---|------------------------|-------------------------------|
| Net Sales | 474,398 | 437,000 | 37,398 | 601,872 |
| Operating Income | 20,820 | 16,772 | 4,048 | 25,042 |
| Ordinary Income | 23,614 | 18,569 | 5,045 | 26,425 |
| Extraordinary Income(Loss) | (1,375) | | (1,375) | (4,032) |
| Net Income | 14,396 | 11,495 | 2,901 | 15,250 |

Balance Sheets

(Millions of Yen)

| Subject | 3rd quarter (As of Dec. 31, 2004) | Year ended (As of Mar. 31, 2004) | Increase (decrease) | Previous 3rd quarter (As of Dec. 31, 2003) |
|---|--------------------------------------|-------------------------------------|------------------------|---|
| { Assets } | | | | |
| Current Assets | 220,745 | 218,061 | 2,684 | 184,241 |
| Fixed Assets | 459,717 | 433,840 | 25,877 | 414,147 |
| Property, Plant & Equipment, at cost | 130,715 | 134,733 | (4,018) | 131,376 |
| Intangible Fixed Assets | 3,062 | 2,290 | 772 | 2,015 |
| Investments & Other Assets | 325,939 | 296,817 | 29,122 | 280,755 |
| Total | 680,462 | 651,902 | 28,560 | 598,389 |

| Subject | 3rd quarter (As of Dec. 31, 2004) | Year ended (As of Mar. 31, 2004) | Increase (decrease) | Previous 3rd quarter (As of Dec. 31, 2003) |
|---|--------------------------------------|-------------------------------------|------------------------|---|
| { Liabilities } | | | | |
| Current Liabilities | 132,418 | 148,082 | (15,664) | 158,723 |
| Long-term Liabilities | 186,918 | 159,267 | 27,651 | 134,052 |
| Total Liabilities | 319,337 | 307,349 | 11,988 | 292,775 |
| { Shareholders' Equity } | | | | |
| Capital | 45,049 | 45,049 | | 41,140 |
| Capital Surplus | 63,057 | 62,926 | | 59,022 |
| Retained Earnings | 189,339 | 181,026 | 8,313 | 179,614 |
| Net unrealized gain on available-for-sale securities | 65,792 | 58,870 | 6,922 | 52,738 |
| Less: Treasury Stock, at Cost | (2,112) | (3,320) | 1,208 | (26,901) |
| Shareholders' Equity Total | 361,125 | 344,552 | 16,573 | 305,613 |
| Total | 680,462 | 651,902 | 28,560 | 598,389 |

2. Operating Results Forecast ended Mar. 31, 2005 (Apr. 1, 2004 through Mar. 31, 2005)

| | Net Sales | Operating Income | Ordinary Income | Net Income |
|--------------------------|-----------------|------------------|-----------------|-----------------|
| | Millions of Yen | Millions of Yen | Millions of Yen | Millions of Yen |
| Year ended Mar. 31, 2005 | 640,000 | 30,000 | 32,000 | 20,800 |

Forecast has been amended due to increase of net sales.