

# FY2018 2nd Quarter Consolidated Financial Results [IFRS] (April 1, 2017 through September 30, 2017)

October 31, 2017

This translation may be used only for reference purposes. This English version is a summary of the original Japanese document. In cases where any differences occur between the English version and the original Japanese version, the Japanese version shall prevail. Aisin Seiki Co.,Ltd. shall accept no responsibility or liability for damage or loss caused by any error, inaccuracy, or misunderstanding with regard to this translation.

| Company Name        | AISIN SEIKI Co., Ltd.  | Listed on            | The Tokyo and Nagoya Stock Exchanges    |
|---------------------|--|----------------------|---|
| Code Number         | 7259   | URL                  | http://www.aisin.com/                   |
| Representative      | Yasumori Ihara, President  |                      |   |
| Contact person      | Yuji Fukushige, General Manager Finance & Costing Dept           | TEL                  | +81-566-24-8265                         |
| Scheduled filing of | date for quarterly reporting on EDINET: November 13, 2017        | The expected date of | of dividends payment: November 27, 2017 |
| Additional docum    | ents to supplement quarterly financial results: Yes (Japanese on | ly)                  |   |
| Quarterly IP pres   | entation. Vec (For analysts and professional investors)          |                      |   |

Quarterly IR presentation: Yes (For analysts and professional investors)

1.Consolidated Results for the 2nd Quarter of FY2018 (Apr. 1, 2017 through Sep. 30, 2017)(1) Consolidated Financial Results

(Percent indications show the percentage of changes from corresponding figures for the previous period)

(Amounts less than million yen are rounded down)

|                    | Revenue     |     | Operating profit |      | Profit before income taxes |      | Profit for the period |      |
|--------------------|-------------|-----|------------------|------|----------------------------|------|-----------------------|------|
|                    | Million Yen | %   | Million Yen      | %    | Million Yen                | %    | Million Yen           | %    |
| FY2018 2nd quarter | 1,855,119   | 9.3 | 108,019          | 13.9 | 116,214                    | 28.0 | 81,942                | 11.7 |
| FY2017 2nd quarter | 1,697,566   | 8.6 | 94,808           | 23.3 | 90,771                     | 15.7 | 73,388                | 35.9 |

|                    | Profit for the period<br>attributable<br>to owners of the parent |      | Comprehensive<br>for the per |   | Basic earnings per share | Diluted earnings per share |
|--------------------|--|------|------------------------------|---|--------------------------|----------------------------|
|                    | Million Yen  | %    | Million Yen                  | % | Yen                      | Yen                        |
| FY2018 2nd quarter | 56,001   | 2.2  | 130,459                      | - | 201.61                   | 201.50                     |
| FY2017 2nd quarter | 54,776   | 45.8 | -5,710                       | - | 190.06                   | 189.84                     |

(2) Consolidated Financial Position

|                    | Total Assets | Total equity | Equity attributable to<br>owners of the parent | Ratio of equity attributable to owners of the parent |
|--------------------|--------------|--------------|--|--|
|                    | Million Yen  | Million Yen  | Million Yen                                    | %  |
| FY2018 2nd quarter | 3,371,309    | 1,762,319    | 1,289,568                                      | 38.3   |
| FY2017             | 3,338,339    | 1,694,864    | 1,236,385                                      | 37.0   |

### 2.Cash Dividends

|                  |             | Annual cash dividends per share |             |          |        |  |  |  |  |  |
|------------------|-------------|---------------------------------|-------------|----------|--------|--|--|--|--|--|
|                  | 1st quarter | 2nd quarter                     | 3rd quarter | Year end | Total  |  |  |  |  |  |
|                  | Yen         | Yen                             | Yen         | Yen      | Yen    |  |  |  |  |  |
| FY2017           | -           | 50.00                           | -           | 75.00    | 125.00 |  |  |  |  |  |
| FY2018           | -           | 60.00                           |             |          |        |  |  |  |  |  |
| FY2018(Forecast) |             |                                 | -           | 70.00    | 130.00 |  |  |  |  |  |

(Note) Changes in dividends forecast for FY2018: Yes

Please refer to the 'Notice Concerning Distribution of Dividends from Surplus and Revision of Dividend Forecast' disclosed on October 31, 2017.

3. Consolidated forecast for FY2018 (Apr. 1, 2017 through Mar. 31, 2018)

(Percent indications show the percentage of changes from the previous period)

|        | Revenu      | ie  | Operating profit |     | Profit before income taxes |     | Profit attributable to<br>owners of parent |     | Earnings per share |
|--------|-------------|-----|------------------|-----|----------------------------|-----|--|-----|--------------------|
|        | Million Yen | %   | Million Yen      | %   | Million Yen                | %   | Million Yen                                | %   | Yen                |
| FY2018 | 3,780,000   | 6.1 | 242,000          | 5.8 | 256,000                    | 7.9 | 127,000                                    | 0.3 | 459.45             |

(Note) Consolidated forecast corrections for FY2018: Yes

### 4.Others

#### (1) Changes in significant subsidiaries: None

- 1 Changes in accounting policies required by <code>IFRS:None</code>
- ② Other changes : None
- ③ Changes in accounting estimation : None

#### (3) Number of outstanding shares(common stocks)

- ① Number of shares issued including treasury stock as of the respective balance sheet date
- O Number of treasury stock as of the respective balance sheet date
- ③ Average number of common stocks (quarterly total)

| FY2018 2nd<br>quarter | 294,674,634 shares | FY2017                | 294,674,634 shares |
|-----------------------|--------------------|-----------------------|--------------------|
| FY2018 2nd<br>quarter | 19,615,349 shares  | FY2017                | 15,336,453 shares  |
| FY2018 2nd<br>quarter | 277,773,931 shares | FY2017 2nd<br>quarter | 288,209,860 shares |

% This Quarterly Financial Result is not subject to review procedure.

% Explanation regarding the appropriate use of forecasts, and other additional information

(Note concerning forecast)

The forecasts included in this document are based on information that the Company has obtained at the time of this disclosure and certain assumptions that the Company considers reasonable. The Company does not guarantee the predicted outcome of the forecasts. Actual results may differ significantly from the forecast due to a variety of factors, such as exchange rates and conditions of the global market.

<sup>(2)</sup> Changes in accounting policies and accounting estimation

## 5. Consolidated quarterly financial statements

## (1) Consolidated quarterly statements of financial position

|   |                                 | (Million Yen                                |
|---|---------------------------------|---|
|   | FY2017<br>(As of Mar. 31. 2017) | FY2018 2nd quarter<br>(As of Sep. 30, 2017) |
| Assets  |                                 |   |
| Current assets                                      |                                 |   |
| Cash and cash equivalents                           | 394,559                         | 370,015                                     |
| Trade and other receivables                         | 572,189                         | 566,651                                     |
| Other financial assets                              | 99,428                          | 78,326                                      |
| Inventories   | 276,955                         | 299,961                                     |
| Other current assets                                | 42,194                          | 42,559                                      |
| Total current assets                                | 1,385,326                       | 1,357,515                                   |
| Non-current assets                                  |                                 |   |
| Property, plant and equipment                       | 1,248,933                       | 1,256,299                                   |
| Intangible assets                                   | 43,951                          | 40,897                                      |
| Investments accounted for using the equity method   | 104,528                         | 107,474                                     |
| Other financial assets                              | 434,351                         | 482,946                                     |
| Deferred tax assets                                 | 101,590                         | 105,976                                     |
| Other non-current assets                            | 19,656                          | 20,198                                      |
| Total non-current assets                            | 1,953,012                       | 2,013,793                                   |
| Total assets  | 3,338,339                       | 3,371,309                                   |
| Liabilities and equity                              |                                 |   |
| Liabilities   |                                 |   |
| Current liabilities                                 |                                 |   |
| Trade and other payables                            | 801,913                         | 720,018                                     |
| Bonds and loans payable                             | 64,829                          | 65,463                                      |
| Other financial liabilities                         | 37,401                          | 37,254                                      |
| Provisions  | 23,791                          | 23,931                                      |
| Income tax payables                                 | 37,400                          | 28,173                                      |
| Other current liabilities                           | 30,669                          | 32,741                                      |
| Total current liabilities                           | 996,005                         | 907,583                                     |
| Non-current liabilities                             |                                 |   |
| Bonds and loans payable                             | 393,935                         | 428,901                                     |
| Other financial liabilities                         | 9,536                           | 11,802                                      |
| Retirement benefit liabilities                      | 173,955                         | 179,768                                     |
| Provisions  | 3,248                           | 2,983                                       |
| Deferred tax liabilities                            | 57,542                          | 68,264                                      |
| Other non-current liabilities                       | 9,252                           | 9,686                                       |
| Total non-current liabilities                       | 647,469                         | 701,406                                     |
| Total liabilities                                   | 1,643,474                       | 1,608,989                                   |
| Equity  |                                 |   |
| Capital stock                                       | 45,049                          | 45,049                                      |
| Capital surplus                                     | 71,822                          | 71,881                                      |
| Treasury stock                                      | -56,983                         | -81,667                                     |
| Other components of equity                          | 110,597                         | 154,016                                     |
| Retained earnings                                   | 1,065,900                       | 1,100,288                                   |
| Equity attributable to owners of the parent company | 1,236,385                       | 1,289,568                                   |
| Non-controlling interests                           | 458,478                         | 472,751                                     |
| Total equity  | 1,694,864                       | 1,762,319                                   |
| Total liabilities and equity                        | 3,338,339                       | 3,371,309                                   |

(Million Yen)

## (2) Consolidated quarterly statements of income / Consolidated quarterly statements of comprehensive income

# (Consolidated quarterly statements of income)

|  |   | (Million Yer  |
|--|---|---|
|  | FY2017 2nd quarter<br>(Apr. 1, 2016 through<br>Sep. 30, 2016) | FY2018 2nd quarter<br>(Apr. 1, 2017 through<br>Sep. 30, 2017) |
| Revenue  | 1,697,566   | 1,855,119   |
| Cost of revenue  | -1,475,403  | -1,613,578  |
| Gross profit   | 222,162   | 241,541   |
| Selling, general and administrative expenses               | -137,924  | -136,567  |
| Other income   | 23,871  | 8,836   |
| Other expenses   | -13,301   | -5,791  |
| Operating profit   | 94,808  | 108,019   |
| Finance income   | 6,940   | 7,205   |
| Finance expenses   | -14,404   | -4,230  |
| Equity in earnings of affiliates                           | 3,426   | 5,219   |
| Profit before income taxes                                 | 90,771  | 116,214   |
| Income tax expenses  | -17,382   | -34,272   |
| Profit for the period                                      | 73,388  | 81,942  |
| Profit for the period attributable to:                     |   |   |
| Owners of the parent                                       | 54,776  | 56,001  |
| Non-controlling interests                                  | 18,612  | 25,940  |
| Total  | 73,388  | 81,942  |
| Earnings per share   |   |   |
| Basic earnings per share (Yen)                             | 190.06  | 201.61  |
| Diluted earnings per share (Yen)                           | 189.84  | 201.50  |
| Consolidated quarterly statements of comprehensive income) |   |   |

|   |   | (Million Yer  |
|---|---|---|
|   | FY2017 2nd quarter<br>(Apr. 1, 2016 through<br>Sep. 30, 2016) | FY2018 2nd quarter<br>(Apr. 1, 2017 through<br>Sep. 30, 2017) |
| Profit for the period   | 73,388  | 81,942  |
| Other comprehensive income  |   |   |
| Items that will not be reclassified to profit or loss   |   |   |
| Remeasurements of defined benefit plans   | -1,035  | -106  |
| Net changes in revaluation of financial assets measured at fair value through<br>other comprehensive income | -18,958   | 31,644  |
| Share of other comprehensive income of associates accounted for using the<br>equity method                  | -11   | 55  |
| Total   | -20,004   | 31,594  |
| Items that may be reclassified subsequently to profit or loss   |   |   |
| Net changes in revaluation of financial assets measured at fair value through<br>other comprehensive income | 25  | -3  |
| Cash flow hedges  | 395   | 348   |
| Exchange differences on translating foreign operations  | -54,435   | 16,556  |
| Share of other comprehensive income of associates accounted for using the equity method                     | -5,080  | 45  |
| Total   | -59,094   | 16,922  |
| Other comprehensive income total  | -79,099   | 48,516  |
| Comprehensive income for the period   | -5,710  | 130,459   |
| Comprehensive income for the period attributable to:  |   |   |
| Owners of the parent  | -8,520  | 98,757  |
| Non-controlling interests   | 2,810   | 31,701  |
| Total   | -5,710  | 130,459   |

(Million Yen)

|  | Equity attributable to owners of the parent |                            |                   |  |   |                        |  |         |  |  |
|--|---|----------------------------|-------------------|--|---|------------------------|--|---------|--|--|
|  |   | Other components of equity |                   |  |   |                        |  |         |  |  |
|  | Capital<br>stock                            | Capital<br>surplus         | Treasury<br>stock | Remeasure<br>ments<br>of defined<br>benefit<br>plans | Net changes in<br>revaluation of<br>financial assets<br>measured at<br>fair value<br>through other<br>comprehensive<br>income | Cash<br>flow<br>hedges | Exchange<br>differences<br>on<br>translation<br>of foreign<br>operations | Total   |  |  |
| Balance as of April 1, 2016                                      | 45,049                                      | 61,862                     | -18,035           | -  | 154,823   | -2,844                 | -36,628  | 115,349 |  |  |
| Profit for the period  | -   | -                          | -                 | -  | -   | -                      | -  | -       |  |  |
| Other comprehensive income<br>(loss)                             | -   | -                          | -                 | -733   | -18,778   | 393                    | -44,178  | -63,297 |  |  |
| Comprehensive income for the period                              | -   | -                          | -                 | -733   | -18,778   | 393                    | -44,178  | -63,297 |  |  |
| Acquisition of treasury stock                                    | -   | -                          | -14,289           | -  | -   | -                      | -  | -       |  |  |
| Disposal of treasury stock                                       | -   | 10,403                     | 9,308             | -  | -   | -                      | -  | -       |  |  |
| Lapse of subscription rights to<br>shares                        | -   | -359                       | -                 | -  | -   | -                      | -  | -       |  |  |
| Dividends  | -   | -                          | -                 | -  | -   | -                      | -  | -       |  |  |
| Changes in scope of<br>consolidation                             | -   | -                          | -                 | -  | -   | -                      | -  | -       |  |  |
| Changes in the ownership<br>interest in subsidiaries             | -   | 2                          | -                 | -  | -   | -                      | -  | -       |  |  |
| Transfer from other components<br>of equity to retained earnings | -   | -                          | -                 | 733  | -114  | -                      | -  | 618     |  |  |
| Total transactions with owners                                   | -   | 10,046                     | -4,981            | 733  | -114  | -                      | -  | 618     |  |  |
| Balance as of Sep. 30, 2016                                      | 45,049                                      | 71,908                     | -23,016           | -  | 135,929   | -2,451                 | -80,807  | 52,670  |  |  |

| Equity attributable to owners of the parent |  |   |  |  |
|---|--|---|--|--|
| Retained<br>earnings                        | Total  | Non-controlling interests   | Total equity   |  |
| 964,727                                     | 1,168,953  | 389,515   | 1,558,468  |  |
| 54,776                                      | 54,776   | 18,612  | 73,388   |  |
| -   | -63,297  | -15,801   | -79,099  |  |
| 54,776                                      | -8,520   | 2,810   | -5,710   |  |
| -   | -14,289  | -   | -14,289  |  |
| -   | 19,711   | 4,281   | 23,992   |  |
| -   | -359   | -   | -359   |  |
| -14,161                                     | -14,161  | -8,244  | -22,405  |  |
| -   | -  | 147   | 147  |  |
| -   | 2  | -10   | -7   |  |
| -618  | -  | -   | -  |  |
| -14,779                                     | -9,096   | -3,825  | -12,921  |  |
| 1,004,724                                   | 1,151,336  | 388,500   | 1,539,837  |  |
|   | Retained<br>earnings<br>964,727<br>54,776<br>-<br>-<br>54,776<br>-<br>-<br>-<br>-<br>-<br>14,161<br>-<br>-<br>-<br>-14,161<br>-<br>-<br>-<br>-<br>-<br>-<br>-<br>-<br>-<br>-<br>-<br>-<br>-<br>-<br>-<br>-<br>-<br>- | Retained earnings Total   964,727 1,168,953   54,776 54,776   - -63,297   54,776 -8,520   - -14,289   - 19,711   - -359   -14,161 -14,161   - 2   -618 -   -14,779 -9,096 | Retained earnings Total Non-controlling interests   964,727 1,168,953 389,515   54,776 54,776 18,612   - -63,297 -15,801   54,776 -8,520 2,810   - -14,289 -   - 19,711 4,281   - -359 -   -14,161 -14,161 -8,244   - 2 -10   -618 - -   -14,779 -9,096 -3,825 |  |

|  | Equity attributable to owners of the parent |                    |                   |  |   |                        |  |         |  |  |
|--|---|--------------------|-------------------|--|---|------------------------|--|---------|--|--|
|  |   |                    |                   | Other components of equity                           |   |                        |  |         |  |  |
|  | Capital<br>stock                            | Capital<br>surplus | Treasury<br>stock | Remeasure<br>ments<br>of defined<br>benefit<br>plans | Net changes in<br>revaluation of<br>financial assets<br>measured at<br>fair value<br>through other<br>comprehensive<br>income | Cash<br>flow<br>hedges | Exchange<br>differences<br>on<br>translation<br>of foreign<br>operations | Total   |  |  |
| Balance as of April 1, 2017                                      | 45,049                                      | 71,822             | -56,983           | -  | 157,200   | -2,011                 | -44,591  | 110,597 |  |  |
| Profit for the period  | -   | -                  | -                 | -  | -   | -                      | -  |         |  |  |
| Other comprehensive income<br>(loss)                             | -   | -                  | -                 | -118   | 31,381  | 347                    | 11,144   | 42,755  |  |  |
| Comprehensive income for the period                              | -   | -                  | -                 | -118   | 31,381  | 347                    | 11,144   | 42,755  |  |  |
| Acquisition of treasury stock                                    | -   | -                  | -25,271           | -  | -   | -                      | -  | -       |  |  |
| Disposal of treasury stock                                       | -   | -125               | 587               | -  | -   | -                      | -  | -       |  |  |
| Lapse of subscription rights to<br>shares                        | -   | -339               | -                 | -  | -   | -                      | -  | -       |  |  |
| Dividends  | -   | -                  | -                 | -  | -   | -                      | -  | -       |  |  |
| Changes in the ownership<br>interest in subsidiaries             | -   | 524                | -                 | -  | -   | -                      | -  | -       |  |  |
| Transfer from other components<br>of equity to retained earnings | -   | -                  | -                 | 118  | 544   | -                      | -  | 663     |  |  |
| Total transactions with owners                                   | -   | 59                 | -24,683           | 118  | 544   | -                      | -  | 663     |  |  |
| Balance as of Sep. 30, 2017                                      | 45,049                                      | 71,881             | -81,667           | -  | 189,127   | -1,664                 | -33,446  | 154,016 |  |  |

|  | Equity attributable to own | ers of the parent |                           |              |  |
|--|----------------------------|-------------------|---------------------------|--------------|--|
| _  | Retained<br>earnings       | Total             | Non-controlling interests | Total equity |  |
| Balance as of April 1, 2017                                      | 1,065,900                  | 1,236,385         | 458,478                   | 1,694,864    |  |
| Profit for the period  | 56,001                     | 56,001            | 25,940                    | 81,942       |  |
| Other comprehensive income (loss)                                | -                          | 42,755            | 5,761                     | 48,516       |  |
| Comprehensive income for the period                              | 56,001                     | 98,757            | 31,701                    | 130,459      |  |
| Acquisition of treasury stock                                    | -                          | -25,271           | -                         | -25,271      |  |
| Disposal of treasury stock                                       | -                          | 462               | 38                        | 500          |  |
| Lapse of subscription rights to<br>shares                        | -                          | -339              | -                         | -339         |  |
| Dividends  | -20,950                    | -20,950           | -14,109                   | -35,060      |  |
| Changes in the ownership<br>interest in subsidiaries             | -                          | 524               | -3,358                    | -2,833       |  |
| Transfer from other components<br>of equity to retained earnings | -663                       | -                 | -                         | -            |  |
| Total transactions with owners                                   | -21,613                    | -45,574           | -17,429                   | -63,004      |  |
| Balance as of Sep. 30, 2017                                      | 1,100,288                  | 1,289,568         | 472,751                   | 1,762,319    |  |

(4) Notes to the Consolidated Financial Statements

(Going concern assumption)

None

(Material Subsequent Events)

None