## FY2010 3rd Quarter Consolidated Financial Results (April 1, 2009 through December 31, 2009)

Company Name
Code Number
U R L
Representative
Contact person

AISIN SEIKI Co., Ltd.<br>7259<br>http://www.aisin.com/

Fumio Fujimori, President
Shintaro Ito,
General Manager, Finance \& Accounting Dept.

February 3, 2010
The Tokyo and Nagoya Stock Exchanges (1st division)

$$
+81-566-24-8265
$$

(Amounts less than million yen are rounded down.)

1. Consolidated Results for 3rd Quarter of FY2010 (Apr. 1, 2009 through Dec. 31, 2009)
(1) Consolidated Financial Results for nine-month period

(2) Consolidated Financial Position

|  | Total Assets | Net Assets | Net assets excluding <br> subscription rights to shares <br> and minority interests as a <br> percentage of total assetsNet assets excluding <br> subscription rights to shares <br> and minority interests <br> per share |  |
| :---: | :---: | :---: | :---: | :---: |
| FY2010 3rd quarter | Million Yen <br> FY2009 | $1,87,553$ | Million Yen | $\%$ |
| Yen |  |  |  |  |

Note : Net assets excluding subscription rights to shares and minority interests FY2010 3rd quarter : 627,514 million yen, FY2009: 620,008 million yen
2. Cash Dividends

|  | Annual Cash Dividends Per Share |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: |
|  | 1st quarter | 2nd quarter | 3rd quarter | 4th quarter | FY Total |
|  | Yen | Yen | Yen | Yen | Yen |
| FY2009 | - | 30.00 | - | 10.00 | 40.00 |
| FY2010 | - | 10.00 |  |  |  |
| FY2010(Forecast) |  |  |  | - | - |

Note : Changes in dividends forecast for FY2010 as of December 31, 2009: No
At present, FY2010 4th quarter dividend forecast has not yet been determined.
3. Consolidated forecast for FY2010 (Apr. 1, 2009 through Mar. 31, 2010)

|  | Net Sales | Operating Income | Ordinary Income | Net Income | Earnings Per Share |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| FY2010(Forecast) | $2,030,000$ | -8.3 | Million Yen | $\%$ | Million Yen | $\%$ |

Note : Consolidated forecast corrections for FY2010 : Yes
For more details please refer to "Notice Concerning Revisions of the Forecasts for Consolidated and Unconsolidated Financial Results
for FY2010" disclosed on February 3, 2010.

## 4. Others

(1)Changes in significant subsidiaries : None
(2)Use of estimation in reporting financial statements : Yes
(3)Changes in Accounting Policies and Presentation
(1)Changes according to revision of accounting policy : None
(2) Other changes : None
(4)Issued and outstanding capital stock
(1) Number of shares issued as of the respective balance sheet date FY2010 3rd quarter : 294,674,634 shares, FY2009: 294,674,634 shares
(2) Number of treasury stock as of the respective balance sheet date FY2010 3rd quarter : 13,219,990 shares, FY2009 : 13,217,685 shares
(3) Average number of common stocks

FY2010 3rd quarter(nine-month) : 281,455,497 shares, FY2009 3rd quarter(nine-month): 281,455,880 shares
※ Explanation regarding the appropriate use of forecasts, and other statements
(Notes concerning forecast)
Above forecasts contain forward-looking statements based on management's assumptions and beliefs taking into account information currently available. Therefore, please be advised that actual results could differ from those described in these forward-looking statements as a result of various factors such as changes in general economic and business conditions, and changes in currency exchange rates.
(Notes concerning profit distribution)
AISIN intends to live up to the expectations of our shareholders in overall consideration of business performance, payout ratio, and others when determining dividend amount. However, dividends amount for this term has not yet been determined due to the uncertain business environment. AISIN will propose the dividend amount for this term to shareholders after taking into consideration actual financial results and payout ratio for FY2010.

## 5. Consolidated quarterly finalcial statements

(1) Consolidated quarterly balance sheets

Assets
Current assets
Cash and deposits
Notes and accounts receivable-trade
Short-term investment securities
Merchandise and finished goods
Work in process
Raw materials and supplies
Other
Allowance for doubtful accounts
Total current assets
Noncurrent assets
Property, plant and equipment
Buildings and structures
Accumulated depreciation
Buildings and structures, net
Machinery, equipment and vehicles
Accumulated depreciation
Machinery, equipment and vehicles, net
Tools, furniture and fixtures
Accumulated depreciation
Tools, furniture and fixtures, net
Land
Lease assets
Accumulated depreciation
Lease assets, net
Construction in progress
Total property, plant and equipment
Intangible assets
Investments and other assets
Investment securities
Other
Allowance for doubtful accounts
Total investments and other assets
Total noncurrent assets
Total assets

| 211,753 | 72,586 |
| ---: | ---: |
| 293,716 | 199,437 |
| 70,451 | 77,651 |
| 60,426 | 62,310 |
| 38,722 | 36,940 |
| 39,191 | 48,282 |
| 110,917 | 117,696 |
| -476 | $-1,324$ |
| 824,702 | 613,581 |


| 544,284 | 542,825 |
| ---: | ---: |
| $-312,879$ | $-297,775$ |
| 231,404 | 245,050 |
| $1,377,877$ | $1,391,874$ |
| $-1,038,956$ | $-980,991$ |
| 338,920 | 410,882 |
| 260,088 | 257,612 |
| $-233,422$ | $-221,509$ |
| 26,665 | 36,102 |
| 101,366 | 100,429 |
| 569 | 507 |
| -194 | -100 |
| 374 | 407 |
| 29,177 | 48,699 |
| 727,908 | 841,571 |
| 15,211 | 18,905 |
|  |  |
| 232,572 | 190,406 |
| 70,661 | 67,777 |
| -503 | -552 |
| 302,730 | 257,631 |
| $1,045,850$ | $1,118,108$ |
| $1,870,553$ | $1,731,689$ |


|  |  | (Million Yen) |
| :--- | ---: | ---: |
| FY2010 3rd quarter |  |  |
| (As of Dec. 31, 2009) |  |  | (As of Mar. 31. 2009)

(2) Consolidated quarterly statements of income
(Million Yen)
FY2009 3rd quarter
FY2010 3rd quarter
(Nine-month period from (Nine-month period from Apr. 1, 2008 through Apr. 1, 2009 through Dec. 31, 2008) Dec. 31, 2009)

## Net sales

Cost of sales
Gross profit
Selling, general and administrative expenses
Salaries and allowances
Other
Total selling, general and administrative expenses
Operating income
Non-operating income
Interest income
815
337
Dividends income
Equity in earnings of affiliates
Other
Total non-operating income
Non-operating expenses
Interest expenses
Other
Total non-operating expenses
Ordinary income
Extraordinary loss
Impairment loss
Total extraordinary losses
Income before income taxes and minority interests
Income taxes
Minority interests in income
Net income (loss)

| $1,840,811$ | $1,453,021$ |
| ---: | ---: |
| $1,644,873$ | $1,285,635$ |
| 195,938 | 167,386 |
| 39,984 | 36,836 |
| 106,854 | 87,867 |
| 146,838 | 124,704 |
| 49,099 | 42,682 |
|  |  |
| 815 | 337 |
| 5,077 | 2,091 |
| 2,834 | 2,969 |
| 8,426 | 13,092 |
| 17,153 | 18,491 |
|  |  |
| 2,792 | 4,590 |
| 7,571 | 7,589 |
| 10,364 | 12,180 |
| 55,889 | 48,992 |
|  |  |
| - | 37,420 |
| - | 37,420 |
| 25,889 | 11,572 |
| 24,736 | 9,194 |
| 9,673 | 12,266 |
| 21,479 | $-9,888$ |
|  |  |
|  |  |


|  | FY2009 3rd quarter (Three-month period from Oct. 1, 2008 through Dec. 31, 2008) | FY2010 3rd quarter ee-month period from Oct. 1, 2009 through Dec. 31, 2009) |
| :---: | :---: | :---: |
| Net sales | 536,220 | 572,196 |
| Cost of sales | 498,588 | 482,719 |
| Gross profit | 37,632 | 89,477 |
| Selling, general and administrative expenses |  |  |
| Salaries and allowances | 13,568 | 11,775 |
| Other | 32,153 | 31,523 |
| Total selling, general and administrative expenses | 45,721 | 43,298 |
| Operating income (loss) | -8,089 | 46,178 |
| Non-operating income |  |  |
| Interest income | 218 | 78 |
| Dividends income | 2,262 | 742 |
| Equity in earnings of affiliates | - | 1,994 |
| Other | 1,951 | 4,911 |
| Total non-operating income | 4,432 | 7,727 |
| Non-operating expenses |  |  |
| Interest expenses | 1,014 | 1,723 |
| Equity in losses of affiliates | 1,581 | - |
| Loss on sales and retirement of noncurrent assets | - | 812 |
| Foreign exchange losses | 2,263 | - |
| Other | 2,089 | 922 |
| Total non-operating expenses | 6,948 | 3,458 |
| Ordinary income (loss) | -10,605 | 50,447 |
| Income (loss) before income taxes and minority interests | -10,605 | 50,447 |
| Income taxes | 1,423 | 14,038 |
| Minority interests in income (loss) | -1,926 | 11,523 |
| Net income (loss) | -10,101 | 24,885 |

Net cash provided by (used in) operating activities
Income before income taxes and minority interests
Depreciation and amortization
Impairment loss
Decrease (increase) in notes and accounts receivable-trade
Decrease (increase) in inventories
Increase (decrease) in notes and accounts payable-trade
Other, net
Subtotal
Interest and dividends income received
Interest expenses paid
Income taxes (paid) refund
Net cash provided by (used in) operating activities
Net cash provided by (used in) investing activities
Decrease (increase) in time deposits and securities
Purchase of property, plant and equipment
Proceeds from sales of property, plant and equipment
Purchase of investment securities
Proceeds from sales and redemption of investment securities
Other, net
Net cash provided by (used in) investing activities
Net cash provided by (used in) financing activities
Increase (decrease) in short-term loans and commercial papers
Proceeds from long-term loans payable
Repayment of long-term loans payable
Proceeds from issuance of bonds
Cash dividends paid
Cash dividends paid to minority shareholders
Other, net
Net cash provided by (used in) financing activities
Effect of exchange rate changes on cash and cash equivalents
Net increase (decrease) in cash and cash equivalents
Cash and cash equivalents at beginning of period
Cash and cash equivalents at end of period

| 55,889 | 11,572 |
| ---: | ---: |
| 135,826 | 127,027 |
| - | 37,420 |
| 90,446 | $-94,527$ |
| $-15,467$ | 9,822 |
| $-67,682$ | 71,918 |
| $-13,430$ | 6,114 |
| 185,582 | 169,347 |
| 8,404 | 2,945 |
| $-2,447$ | $-4,001$ |
| $-73,306$ | 17,609 |
| 118,232 | 185,900 |


|  |  |
| ---: | ---: |
| 3,635 | $-56,492$ |
| $-170,367$ | $-80,499$ |
| 4,534 | 3,237 |
| $-12,509$ | $-18,225$ |
| 13,221 | 7,047 |
| $-3,427$ | $-1,967$ |
| $-164,913$ | $-146,899$ |


| 29,897 | $-6,297$ |
| ---: | ---: |
| 37,500 | 59,785 |
| $-14,372$ | $-24,495$ |
| - | 20,000 |
| $-18,573$ | $-5,634$ |
| $-7,925$ | $-2,328$ |
| 444 | -147 |
| 26,970 | 40,883 |
| $-8,949$ | 1,325 |
| $-28,660$ | 81,210 |
| 190,245 | 143,804 |
| 161,585 | 225,015 |

## （4）Notes for going concern

None

## （5）Segment information

【Business segments】
AISIN＇s main business is manufacturing and sales of automotive parts．Over $90 \%$ of sales and operating income（loss）derive from this segment．
Therefore information for business segments is omitted．
【Geographical segments】
FY2009 3rd quarter（Nine－month period from Apr．1， 2008 through Dec．31，2008）
（Million Yen）

|  | Japan | North <br> America | Europe | Others | Total | Elimina－ <br> tions | Consoli－ <br> dated |
| :--- | ---: | ---: | ---: | ---: | ---: | ---: | ---: |
| Net sales <br> （1）Customers | $1,267,440$ | 249,268 | 134,076 | 190,026 | $1,840,811$ | - | $1,840,811$ |
| （2）Intersegment | 223,301 | 9,854 | 5,734 | 7,129 | 246,020 | $-246,020$ | - |
| Total | $1,490,741$ | 259,122 | 139,811 | 197,156 | $2,086,832$ | $-246,020$ | $1,840,811$ |
| Operating income（loss） | 17,597 | $-1,893$ | 1,062 | 29,617 | 46,384 | 2,714 | 49,099 |

Note：1．Geographical segments are determined according to geographical closeness．
2．Main countries are
North America ：U．S．A．，Mexico
Europe ：Belgium，Czech
Others ：China，Thailand

FY2010 3rd quarter（Nine－month period from Apr．1， 2009 through Dec．31，2009）
（Million Yen）

|  | Japan | North <br> America | Europe | Others | Total | Elimina－ <br> tions | Consoli－ <br> dated |
| :--- | ---: | ---: | ---: | ---: | ---: | ---: | ---: |
| Net sales <br> （1）Customers | $1,073,881$ | 150,679 | 94,863 | 133,596 | $1,453,021$ |  | - |
| （2）Intersegment | 159,136 | 10,329 | 4,680 | 4,634 | 178,781 | $-178,781$ | - |
| Total | $1,233,018$ | 161,008 | 99,544 | 138,231 | $1,631,803$ | $-178,781$ | $1,453,021$ |
| Operating income（loss） | 32,475 | $-6,902$ | 738 | 17,308 | 43,619 | -936 | 42,682 |

Note：1．Geographical segments are determined according to geographical closeness．
2．Main countries are
North America ：U．S．A．，Mexico
Europe ：Belgium，Czech
Others ：China，Thailand

FY2009 3rd quarter (Three-month period from Oct. 1, 2008 through Dec. 31, 2008)
(Million Yen)

|  | Japan | North America | Europe | Others | Total | $\begin{gathered} \hline \text { Elimina- } \\ \text { tions } \end{gathered}$ | Consolidated |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Net sales |  |  |  |  |  |  |  |
| (1) Customers | 368,120 | 69,033 | 37,130 | 61,935 | 536,220 | - | 536,220 |
| (2) Intersegment | 57,849 | 4,204 | 1,745 | 2,541 | 66,340 | -66,340 | - |
| Total | 425,970 | 73,238 | 38,875 | 64,476 | 602,561 | -66,340 | 536,220 |
| Operating income (loss) | -14,545 | -3,853 | -19 | 9,246 | -9,172 | 1,083 | -8,089 |

FY2010 3rd quarter (Three-month period from Oct. 1, 2009 through Dec. 31, 2009)
(Million Yen)

|  | Japan | North America | Europe | Others | Total | Elimina- tions | Consolidated |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Net sales |  |  |  |  |  |  |  |
| (1) Customers | 422,221 | 60,273 | 34,745 | 54,957 | 572,196 |  | 572,196 |
| (2) Intersegment | 62,708 | 3,891 | 1,642 | 1,681 | 69,924 | -69,924 | - |
| Total | 484,929 | 61,164 | 36,387 | 56,639 | 642,121 | -69,924 | 572,196 |
| Operating income | 35,386 | 1,384 | 632 | 9,438 | 46,842 | -663 | 46,178 |

【Sales by customer location】
FY2009 3rd quarter (Nine-month period from Apr. 1, 2008 through Dec. 31, 2008)
(Million Yen)

|  | North America | Europe | Others | Total |
| :--- | ---: | ---: | ---: | ---: |
| Overseas sales | 280,598 | 156,862 | 282,671 | 720,132 |
| Net sales | - | - | - | $1,840,811$ |
| Overseas sales <br> ratio to net sales(\%) | 15.2 | 8.5 | 15.4 | 39.1 |

Note: 1. Geographical segments are determined according to geographical closeness.
2. Main countries are

| North America | $:$ | U.S.A., Canada |
| :--- | :--- | :--- |
| Europe | $:$ | Germany, Sweden |
| Others | $:$ | China, Thailand, South Korea |

FY2010 3rd quarter (Nine-month period from Apr. 1, 2009 through Dec. 31, 2009)
(Million Yen)

|  | North America | Europe | Others | Total |
| :--- | ---: | ---: | ---: | ---: |
| Overseas sales | 173,370 | 107,250 | 243,557 | 524,178 |
| Net sales | - | - | - | $1,453,021$ |
| Overseas sales <br> ratio to net sales(\%) | 11.9 | 7.4 | 16.8 | 36.1 |

Note: 1. Geographical segments are determined according to geographical closeness.
2. Main countries are

| North America | $:$ | U.S.A., Canada |
| :--- | :--- | :--- |
| Europe | $:$ | Germany, Sweden |
| Others | $:$ | China, Thailand, South Korea |

FY2009 3rd quarter (Three-month period from Oct. 1, 2008 through Dec. 31, 2008)
(Million Yen)

|  | North America | Europe | Others | Total |
| :--- | ---: | ---: | ---: | ---: |
| Overseas sales | 79,658 | 42,658 | 87,977 | 210,294 |
| Net sales | - | - | - | 536,220 |
| Overseas sales <br> ratio to net sales(\%) | 14.9 | 7.9 | 16.4 | 39.2 |

FY2010 3rd quarter (Three-month period from Oct. 1, 2009 through Dec. 31, 2009)
(Million Yen)

|  | North America | Europe | Others | Total |
| :--- | ---: | ---: | ---: | ---: |
| Overseas sales | 69,404 | 39,332 | 98,822 | 207,559 |
| Net sales | - | - | - | 572,196 |
| Overseas sales <br> ratio to net sales $(\%)$ | 12.1 | 6.9 | 17.3 | 36.3 |

(6) Consolidated statements of changes in shareholders' equity

FY2010 3rd quarter (Apr. 1, 2009 through Dec. 31, 2009)

| FY2010 3rd quarter (Apr. 1, 2009 through Dec. 31, 2009) |  |  |  |  |  |
| :--- | ---: | ---: | ---: | ---: | ---: |
| \begin{tabular}{\|l|r|r|r|}
\hline
\end{tabular} | Capital stock | Capital surplus | Retained earnings | Treasury stock | Total <br> Shareholders' <br> equity |
| Balance as of Mar. 31, 2009 | 45,049 | 58,831 | 535,242 | $-20,724$ | 618,398 |
| Increase(Decrease) in FY2010 3rd quarter |  |  |  |  |  |
| Dividends from surplus |  |  | $-5,629$ |  | $-5,629$ |
| Net income (loss) |  |  | $-9,888$ |  | $-9,888$ |
| Purchase of treasury stock |  |  |  | -5 | -5 |
| Disposal of treasury stock |  | -0 |  | 0 | 0 |
| Total changes of items during the period | - | -0 | $-15,518$ | -5 | $-15,523$ |
| Balance as of Dec. 31, 2009 | 45,049 | 58,831 | 519,723 | $-20,729$ | 602,874 |

