

**FY2020 Consolidated Financial Results [IFRS]
(April 1, 2019 through March 31, 2020)**

April 30, 2020

This translation may be used only for reference purposes. This English version is a summary of the original Japanese document. In cases where any differences occur between the English version and the original Japanese version, the Japanese version shall prevail. Aisin Seiki Co., Ltd. shall accept no responsibility or liability for damage or loss caused by any error, inaccuracy, or misunderstanding with regard to this translation.

Company Name AISIN SEIKI Co., Ltd. Listed on The Tokyo and Nagoya Stock Exchanges
Code Number 7259 URL <https://www.aisin.com/>
Representative Kiyotaka Ise, President
Contact person Yoshio Uchiyama, General Manager Finance & Costing Dept TEL +81-566-24-8265
Scheduled date of the annual regular general meeting of shareholders: June 16, 2020
The expected date of dividends payment: May 28, 2020
Scheduled filing date for reporting on EDINET: June 17, 2020
Additional documents to supplement financial results: Yes (Japanese only)
IR presentation: Yes (For analysts and professional investors)

1. Consolidated Results for FY2020 (Apr. 1, 2019 through Mar. 31, 2020) (Amounts less than million yen are rounded down)

(1) Consolidated Financial Results

(Percent shows changes against previous Fiscal Year)

	Revenue		Operating profit		Profit before income taxes		Profit for the period		Profit for the period attributable to owners of the parent		Comprehensive income for the period	
	Million Yen	%	Million Yen	%	Million Yen	%	Million Yen	%	Million Yen	%	Million Yen	%
FY2020	3,784,585	-6.4	56,129	-72.7	53,395	-75.4	29,536	-81.4	24,061	-78.2	-33,041	-126.3
FY2019	4,043,110	3.4	205,562	-19.0	217,486	-18.9	159,124	-18.5	110,123	-18.2	125,759	-46.1

	Basic earnings per share	Diluted earnings per share	Ratio of profit for the period to equity attributable to owners of the parent	Ratio of profit before income taxes to total assets	Ratio of operating profit to revenue
	Yen	Yen	%	%	%
FY2020	89.28	89.28	1.8	1.4	1.5
FY2019	408.64	408.64	8.3	6.0	5.1

(Reference) Equity Income FY2020 9,217 Million Yen FY2019 7,517 Million Yen

(2) Consolidated Financial Position

	Total Assets	Total equity	Equity attributable to owners of the parent	Ratio of equity attributable to owners of the parent	Equity attributable to owners of the parent per share
	Million Yen	Million Yen	Million Yen	%	Yen
FY2020	3,992,652	1,795,695	1,280,165	32.1	4,750.07
FY2019	3,751,880	1,873,627	1,346,902	35.9	4,997.99

(3) Consolidated Cash Flows

	From operating activities	From investing activities	From financing activities	Cash and cash equivalents at the end of FY
	Million Yen	Million Yen	Million Yen	Million Yen
FY2020	327,552	-273,876	275,382	675,162
FY2019	354,942	-414,494	13,164	357,195

2. Cash Dividends

	Annual Cash Dividends Per Share					Dividends total	Dividends Payout Ratio	Ratio of equity attributable to owners of the parent
	1st quarter	2nd quarter	3rd quarter	4th quarter	FY Total			
FY2019	Yen —	Yen 60.00	Yen —	Yen 90.00	Yen 150.00	Million Yen 40,423	% 36.7	% 3.0
FY2020	—	60.00	—	60.00	120.00	32,340	134.4	2.4
FY2021 (Forecast)	—	—	—	—	—		—	

(Note) Dividend forecast for FY2021 has not been decided at this point.

3.Consolidated forecast for FY2021 (Apr. 1, 2020 through Mar. 31, 2021)

Consolidated forecast for FY2021 can not be disclosed at this point due to difficulties to estimate financial impact of novel coronavirus (COVID-19). Forecast will be disclosed at a later date after examination of the above situation.

4.Others

(1) Changes in significant subsidiaries: Yes

Consolidation scope

Consolidated (New): AISIN REINSURANCE AMERICA, INC.

Eliminated : AISIN AI Co., Ltd.

AISIN AI Co., Ltd. is excluded from the scope of consolidation due to its extinguishment following the execution of management integration in which AISIN AW Co., Ltd. was the surviving company.

(2) Changes in accounting policies and accounting estimation

① Changes in accounting policies required by IFRS: Yes

② Other changes : None

③ Changes in accounting estimation : None

(Note) For more information, please refer to (Changes in accounting policies) on page 8.

(3) Number of outstanding shares(common stocks)

① Number of shares issued including treasury stock as of the respective balance sheet date

② Number of treasury stock as of the respective balance sheet date

③ Average number of common stocks

FY2020	294,674,634 shares	FY2019	294,674,634 shares
FY2020	25,170,172 shares	FY2019	25,185,828 shares
FY2020	269,500,728 shares	FY2019	269,489,483 shares

(Reference) Stand Alone Results for FY2020 (Apr. 1, 2019 through Mar. 31, 2020)

(1) Stand Alone Financial Results

(Percent indications show the percentage of changes against last Fiscal year)

	Revenue		Operating profit		Ordinary profit		Profit for the period	
	Million Yen	%	Million Yen	%	Million Yen	%	Million Yen	%
FY2020	854,018	△2.2	18,099	△17.0	48,924	△40.3	44,291	△42.7
FY2019	873,268	2.4	21,801	△26.8	81,937	3.8	77,247	11.7

	Earnings per share		Diluted earnings per share	
	Yen		Yen	
FY2020	164.35		164.35	
FY2019	286.65		286.65	

(2) Stand Alone Financial Position

	Total Assets		Total equity		Tangible net worth ratio		Net worth per share	
	Million Yen		Million Yen		%	Yen		
FY2020	1,953,615		519,864		26.6	1,928.97		
FY2019	1,626,831		529,970		32.6	1,966.58		

(Reference) Tangible net worth FY2020 519,864Million Yen FY2019 529,970Million Yen

(Note) The numbers shown on Stand Alone Financial Results are based on Japanese Standard.

※ This report is exempt from the audit procedure by certified public accountant or audit firm.

※ Explanation regarding the appropriate use of forecasts, and other additional information

1. The forecasts included in this document are based on information that the Company has obtained at the time of this disclosure and certain assumptions that the Company considers reasonable. The Company does not guarantee the predicted outcome of the forecasts.

Actual results may differ significantly from the forecast due to a variety of factors, such as exchange rates and conditions of the global market.

2. The Company is scheduled to hold the earnings briefing for analysts and professional investors on April 30, 2020. The presentation materials for the earnings briefing will be posted on its website promptly following the presentation.

5. Consolidated Financial Statements

(1) Consolidated Statements of Financial Position

(Million Yen)

	FY2019 (As of Mar. 31, 2019)	FY2020 (As of Mar. 31, 2020)
Assets		
Current assets		
Cash and cash equivalents	357,195	675,162
Trade and other receivables	620,630	533,577
Other financial assets	137,433	107,774
Inventories	341,506	369,251
Other current assets	66,722	61,105
Total current assets	1,523,488	1,746,871
Non-current assets		
Property, plant and equipment	1,479,621	1,463,084
Intangible assets	40,702	36,741
Right-of-use assets	—	57,831
Investments accounted for using the equity method	107,854	112,515
Other financial assets	449,982	414,543
Deferred tax assets	120,525	141,685
Other non-current assets	29,707	19,378
Total non-current assets	2,228,392	2,245,780
Total assets	3,751,880	3,992,652
Liabilities and equity		
Liabilities		
Current liabilities		
Trade and other payables	850,616	778,466
Bonds and loans payable	86,148	102,760
Lease liabilities	8,031	17,103
Other financial liabilities	30,385	31,031
Provisions	23,703	21,030
Income tax payables	23,198	14,843
Other current liabilities	29,664	36,037
Total current liabilities	1,051,748	1,001,272
Non-current liabilities		
Bonds and loans payable	524,193	849,228
Lease liabilities	4,131	36,432
Other financial liabilities	5,081	5,292
Retirement benefit liabilities	215,946	236,843
Provisions	5,446	3,193
Deferred tax liabilities	62,222	51,001
Other non-current liabilities	9,482	13,693
Total non-current liabilities	826,504	1,195,684
Total liabilities	1,878,252	2,196,957
Equity		
Capital stock	45,049	45,049
Capital surplus	70,043	67,070
Treasury stock	-115,844	-115,770
Other components of equity	121,429	78,351
Retained earnings	1,226,224	1,205,465
Equity attributable to owners of the parent company	1,346,902	1,280,165
Non-controlling interests	526,725	515,529
Total equity	1,873,627	1,795,695
Total liabilities and equity	3,751,880	3,992,652

(2) Consolidated Statements of Income / Consolidated Statements of Comprehensive Income

(Consolidated Statements of Income)

(Million Yen)

	FY2019 (Apr. 1, 2018 through Mar. 31, 2019)	FY2020 (Apr. 1, 2019 through Mar. 31, 2020)
Revenue	4,043,110	3,784,585
Cost of revenue	-3,545,278	-3,400,414
Gross profit	497,832	384,170
Selling, general and administrative expenses	-306,591	-300,582
Other income	27,186	26,181
Other expenses	-12,865	-53,640
Operating profit	205,562	56,129
Finance income	15,742	15,101
Finance expenses	-11,335	-27,053
Equity in earnings of affiliates	7,517	9,217
Profit before income taxes	217,486	53,395
Income tax expenses	-58,361	-23,859
Profit for the period	159,124	29,536
Profit for the period attributable to:		
Owners of the parent	110,123	24,061
Non-controlling interests	49,000	5,474
Total	159,124	29,536
Earnings per share		
Basic earnings per share (Yen)	408.64	89.28
Diluted earnings per share (Yen)	408.64	89.28

(Consolidated Statements of Comprehensive Income)

(Million Yen)

	FY2019 (Apr. 1, 2018 through Mar. 31, 2019)	FY2020 (Apr. 1, 2019 through Mar. 31, 2020)
Profit for the period	159,124	29,536
Other comprehensive income		
Items that will not be reclassified to profit or loss		
Remeasurements of defined benefit plans	-6,715	-7,014
Net changes in revaluation of financial assets measured at fair value through other comprehensive income	-25,584	-20,102
Share of other comprehensive income of associates accounted for using the equity method	-163	-402
Total	-32,463	-27,518
Items that may be reclassified subsequently to profit or loss		
Net changes in revaluation of financial assets measured at fair value through other comprehensive income	-122	-31
Cash flow hedges	180	407
Exchange differences on translating foreign operations	-1,274	-35,299
Share of other comprehensive income of associates accounted for using the equity method	314	-135
Total	-902	-35,058
Other comprehensive income total	-33,365	-62,577
Comprehensive income for the period	125,759	-33,041
Comprehensive income for the period attributable to:		
Owners of the parent	78,941	-24,544
Non-controlling interests	46,817	-8,497
Total	125,759	-33,041

(3) Consolidated Statements of Changes in Equity

FY2019 (Apr. 1, 2018 through Mar. 31, 2019)

(Million Yen)

	Equity attributable to owners of the parent							
	Other components of equity							Total
	Capital stock	Capital surplus	Treasury stock	Remeasurements of defined benefit plans	Net changes in revaluation of financial assets measured at fair value through other comprehensive income	Cash flow hedges	Exchange differences on translation of foreign operations	
Balance as of April 1, 2018	45,049	71,826	-115,835	—	193,212	-1,429	-43,908	147,874
Profit for the period	—	—	—	—	—	—	—	—
Other comprehensive income (loss)	—	—	—	-4,960	-25,436	179	-964	-31,182
Comprehensive income for the period	—	—	—	-4,960	-25,436	179	-964	-31,182
Acquisition of treasury stock	—	—	-10	—	—	—	—	—
Disposal of treasury stock	—	0	0	—	—	—	—	—
Dividends	—	—	—	—	—	—	—	—
Changes in scope of consolidation	—	—	—	—	—	—	—	—
Changes in the ownership interest in subsidiaries	—	-1,782	—	—	—	—	—	—
Transfer from other components of equity to retained earnings	—	—	—	4,960	-223	—	—	4,736
Total transactions with owners	—	-1,782	-9	4,960	-223	—	—	4,736
Balance as of Mar. 31, 2019	45,049	70,043	-115,844	—	167,551	-1,249	-44,872	121,429

	Equity attributable to owners of the parent		Non-controlling interests	Total equity
	Retained earnings	Total		
Balance as of April 1, 2018	1,161,260	1,310,176	492,952	1,803,129
Profit for the period	110,123	110,123	49,000	159,124
Other comprehensive income (loss)	—	-31,182	-2,183	-33,365
Comprehensive income for the period	110,123	78,941	46,817	125,759
Acquisition of treasury stock	—	-10	—	-10
Disposal of treasury stock	—	1	0	1
Dividends	-40,423	-40,423	-21,517	-61,940
Changes in scope of consolidation	—	—	3,413	3,413
Changes in the ownership interest in subsidiaries	—	-1,782	5,059	3,276
Transfer from other components of equity to retained earnings	-4,736	—	—	—
Total transactions with owners	-45,160	-42,215	-13,044	-55,260
Balance as of Mar. 31, 2019	1,226,224	1,346,902	526,725	1,873,627

	Equity attributable to owners of the parent							
	Capital stock	Capital surplus	Treasury stock	Remeasurements of defined benefit plans	Other components of equity			Total
					Net changes in revaluation of financial assets measured at fair value through other comprehensive income	Cash flow hedges	Exchange differences on translation of foreign operations	
Balance as of April 1, 2019	45,049	70,043	-115,844	—	167,551	-1,249	-44,872	121,429
Profit for the period	—	—	—	—	—	—	—	—
Other comprehensive income (loss)	—	—	—	-4,618	-20,319	409	-24,076	-48,605
Comprehensive income for the period	—	—	—	-4,618	-20,319	409	-24,076	-48,605
Acquisition of treasury stock	—	—	-4	—	—	—	—	—
Disposal of treasury stock	—	-19	77	—	—	—	—	—
Dividends	—	—	—	—	—	—	—	—
Changes in the ownership interest in subsidiaries	—	-2,954	—	-25	—	—	1,157	1,131
Transfer from other components of equity to retained earnings	—	—	—	4,644	-248	—	—	4,396
Total transactions with owners	—	-2,973	73	4,618	-248	—	1,157	5,527
Balance as of Mar. 31, 2020	45,049	67,070	-115,770	—	146,983	-839	-67,792	78,351

	Equity attributable to owners of the parent		Non-controlling interests	Total equity
	Retained earnings	Total		
Balance as of April 1, 2019	1,226,224	1,346,902	526,725	1,873,627
Profit for the period	24,061	24,061	5,474	29,536
Other comprehensive income (loss)	—	-48,605	-13,971	-62,577
Comprehensive income for the period	24,061	-24,544	-8,497	-33,041
Acquisition of treasury stock	—	-4	—	-4
Disposal of treasury stock	—	58	2	61
Dividends	-40,424	-40,424	-11,253	-51,677
Changes in the ownership interest in subsidiaries	—	-1,822	8,551	6,728
Transfer from other components of equity to retained earnings	-4,396	—	—	—
Total transactions with owners	-44,820	-42,193	-2,698	-44,891
Balance as of Mar. 31, 2020	1,205,465	1,280,165	515,529	1,795,695

(4) Consolidated Statements of Cash Flows

(Million Yen)

	FY2019 (Apr. 1, 2018 through Mar. 31, 2019)	FY2020 (Apr. 1, 2019 through Mar. 31, 2020)
Net cash provided by (used in) operating activities		
Profit before income tax	217,486	53,395
Depreciation and amortization	226,418	255,549
Decrease (increase) in trade and other receivables	4,758	72,110
Decrease (increase) in inventories	-42,520	-37,933
Increase (decrease) in trade and other payables	40,903	-30,159
Other, net	-21,246	55,574
Subtotal	425,799	368,535
Interest income received	2,689	3,014
Dividends income received	16,287	14,795
Interest expenses paid	-7,513	-8,204
Income taxes (paid) refund	-82,321	-50,588
Net cash provided by (used in) operating activities	354,942	327,552
Net cash provided by (used in) investing activities		
Decrease (increase) in time deposits	-43,266	19,895
Purchase of property, plant and equipment	-377,075	-312,776
Proceeds from sales of property, plant and equipment	6,185	4,712
Purchase of intangible assets	-13,528	-12,837
Purchase of investment securities	-19,219	-7,124
Proceeds from sales and redemption of investment securities	18,703	20,983
Proceeds from collection of lease receivables	15,743	13,866
Other, net	-2,037	-595
Net cash provided by (used in) investing activities	-414,494	-273,876
Net cash provided by (used in) financing activities		
Increase (decrease) in short-term bank loans and commercial papers	4,409	6,121
Proceeds from long-term loans payable	119,635	181,630
Repayment of long-term loans payable	-41,063	-22,971
Proceeds from issuance of bonds	12,000	200,000
Redemption of bonds	-10,017	-20,000
Repayment of lease payables	-12,792	-24,783
Cash dividends paid	-40,456	-40,412
Cash dividends paid to non-controlling interests	-21,521	-11,253
Other, net	2,970	7,052
Net cash provided by (used in) financing activities	13,164	275,382
Effect of exchange rate change on cash and cash equivalents	-2,924	-11,091
Net increase (decrease) in cash and cash equivalents	-49,312	317,967
Cash and cash equivalents at beginning of period	406,508	357,195
Cash and cash equivalents at end of period	357,195	675,162

(5) Notes to the Consolidated Financial Statements

(Going concern assumption)

None

(Changes in accounting policies)

Beginning from the fiscal year 2020, the company has adopted IFRS16 "Lease" (issued in January 2016; hereinafter "IFRS16").

Due to the transition to IFRS16, the company recognized an additional 39,957 million yen in "Right-of-use assets" and 39,958 million yen in Lease liabilities, respectively. In addition, 1,666 million yen which had been classified as Finance Lease under IAS17 "Lease" was reclassified from "Property, plant and equipment" to "Right-of-use assets". Moreover, 7,779 million yen was reclassified from "Other non-current assets" to "Right-of-use assets".

(Changes in presentation)

"Lease liabilities", which had been included in "Other financial liabilities" for the previous fiscal year, has been separately presented for this fiscal year due to an increase in materiality. To reflect these changes in presentation, a reclassification has been performed on the consolidated financial statements for the previous fiscal year.

As a result, "Other financial liabilities" in Current liabilities which was presented at 38,416 million yen and included "Lease liabilities" of 8,031 million yen has been reclassified to 30,385 million yen. And "Other financial liabilities" in Non-current liabilities which was presented at 9,212 million yen and included "Lease liabilities" of 4,131 million yen has been reclassified to 5,081 million yen.

(Segments information)

1. General information regarding reportable segments

The reportable segments of the Group are components for which financial information is available and whose operating results are periodically reviewed by the Board of Directors to make decisions about allocation of resources and to assess performance.

The Group is composed by the company and its core subsidiaries, and the strategy considering overall domestic and oversea operation for its sales and service is controlled mainly by Aisin Seiki Co.,Ltd. and its three core subsidiaries. Therefore reportable segments and its product and service are as follows.

Note that in order to optimize the resources of powertrain business, AISIN AW Co., Ltd. merged AISIN AI Co., Ltd. on April 1, 2019. As a result, AISIN AI Co., Ltd. and its subsidiaries which were included in "Others" for the previous fiscal year are included in "Aisin AW Group" for this fiscal year.

Segment	Product and service
Aisin Seiki Group	Overall automotive parts and related service, Lifestyle & Energy related products, construction and engineering and oil sales etc.
Aisin Takaoka Group	Mainly cast-iron parts for engines and brakes
Aisin AW Group	Mainly automatic transmissions, manual transmissions and car navigation systems
ADVICS Group	Mainly brake parts

2. Revenue and profit by reportable segments

FY2019(Apr. 1, 2018 through Mar. 31, 2019)

(Million Yen)

	Reportable Segments					Others	Adjustments	Total
	Aisin Seiki Group	Aisin Takaoka Group	Aisin AW Group	ADVICS Group	Total			
Revenue								
(1) Revenue from third parties	1,492,269	193,778	1,749,750	592,846	4,028,645	14,464	—	4,043,110
(2) Inter-segment	290,342	126,989	49,467	7,618	474,417	54,463	-528,881	—
Total	1,782,611	320,768	1,799,218	600,464	4,503,063	68,928	-528,881	4,043,110
Segment profit (loss)	67,007	13,533	110,234	11,856	202,632	3,812	-882	205,562
Finance income								15,742
Finance expenses								-11,335
Equity in earnings of affiliates								7,517
Profit before income taxes								217,486

(Note1) Others include omitted non-core groups that manufacture and sell automotive parts.

(Note2) Inter-segment revenue is based on transaction price negotiated each year in consideration of market price and total cost.

(Note3) Segment profit is based on Operating profit.

FY2020(Apr. 1, 2019 through Mar. 31, 2020)

(Million Yen)

	Reportable Segments					Others	Adjustments	Total
	Aisin Seiki Group	Aisin Takaoka Group	Aisin AW Group	ADVICS Group	Total			
Revenue								
(1) Revenue from third parties	1,418,053	189,088	1,588,096	575,997	3,771,235	13,349	—	3,784,585
(2) Inter-segment	267,713	120,971	34,098	6,613	429,397	52,294	-481,691	—
Total	1,685,767	310,060	1,622,194	582,610	4,200,632	65,644	-481,691	3,784,585
Segment profit (loss)	30,253	6,715	19,912	-3,528	53,353	1,919	856	56,129
Finance income								15,101
Finance expenses								-27,053
Equity in earnings of affiliates								9,217
Profit before income taxes								53,395

(Note1) Others include omitted non-core groups that manufacture and sell automotive parts.

(Note2) Inter-segment revenue is based on transaction price negotiated each year in consideration of market price and total cost.

(Note3) Segment profit is based on Operating profit.

(Amounts per share)

Basic earnings per share and Diluted earnings per share are based on information below.

	FY2019 (Apr. 1, 2018 through Mar. 31, 2019)	FY2020 (Apr. 1, 2019 through Mar. 31, 2020)
Basic standards related to basic earnings per share		
Profit for the period attributable to owners of the parent (Million Yen)	110,123	24,061
Profit for the period non-attributable to common shareholders (Million Yen)	—	—
Profit for the period related to Basic earnings per share (Million Yen)	110,123	24,061
Average number of common stocks (Thousand shares)	269,489	269,500
Basic earnings per share (Yen)	408.64	89.28
Basic standards related to diluted earnings per share		
Profit for the period attributable to owners of the parent (Million Yen)	110,123	24,061
Adjustments to Profit for the period (Million Yen)	—	—
Profit for the period related to diluted earnings per share (Million Yen)	110,123	24,061
Average number of common stocks (Thousand shares)	269,489	269,500
Increase in number of common stocks by issuing restricted stock (Thousand shares)	—	—
Diluted Average number of common stocks (Thousand shares)	269,489	269,500
Diluted earnings per share (Yen)	408.64	89.28

(Material Subsequent Events)

(Acquisition of AISIN AW Co., Ltd. shares by our subsidiary AISIN AW Co., Ltd.)

At the Board of Directors meeting held on October 31, 2019, AISIN SEIKI Co., Ltd.,(AI) decided that AISIN AW Co., Ltd.(AW) acquires all AW shares held by Toyota Motor Corporation (Toyota). On the same day, basic agreement was signed by Toyota, AW and AI. On April 1, 2020, the acquisition by AW was completed.

Outline of the acquisition

- (1) Acquisition date April 1, 2020
- (2) Total number of shares acquired 3,887,000 shares
- (3) Acquisition cost For the acquisition cost, referring to the stock value calculated by a third-party organization, it was decided by consultation with the three companies.