

AISIN



FY2014 3rd quarter
Consolidated Financial Report

(April 1, 2013 through December 31, 2013)

February 3, 2014

AISIN SEIKI Co. Ltd.

(<http://www.aisin.com/>)

Vehicle production volume in Japan was almost flat comparing to last year, total sales increased due to overseas production volume increase.

Foreign exchange gain absorbed fixed expense increase, both of sales and income increased from last year.

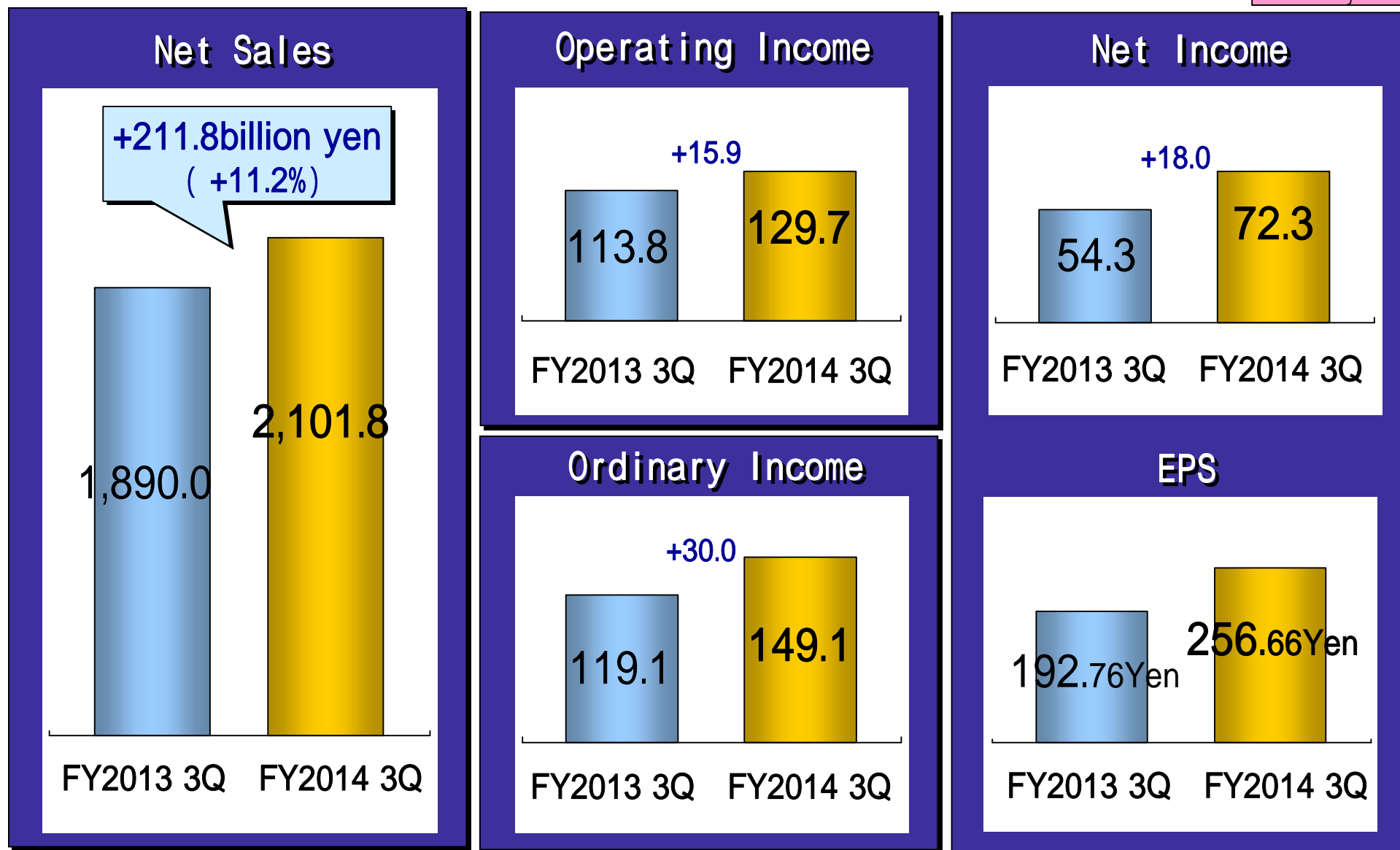
Economic slowdown of ASEAN countries is expected, but full year forecast is revised upward due to last-minute demand before consumption tax rise and Chinese market recovery etc.

* All company's closing period is unified from FY2014

Consolidated Operating Results (FY2014 3Q – 9 months)



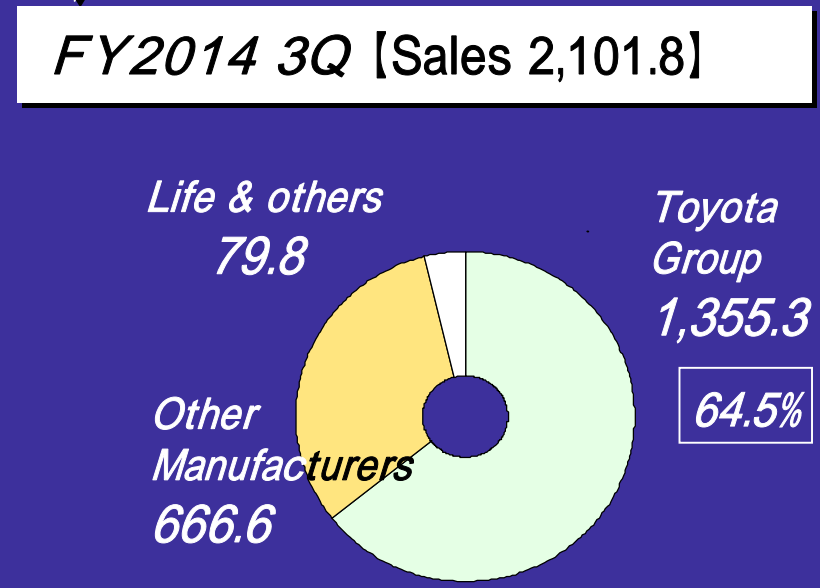
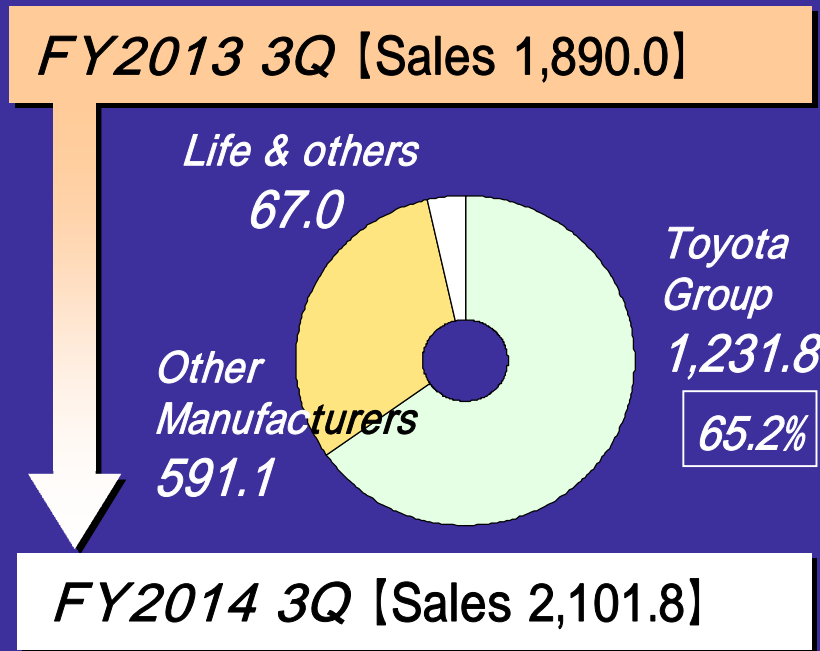
Billion yen



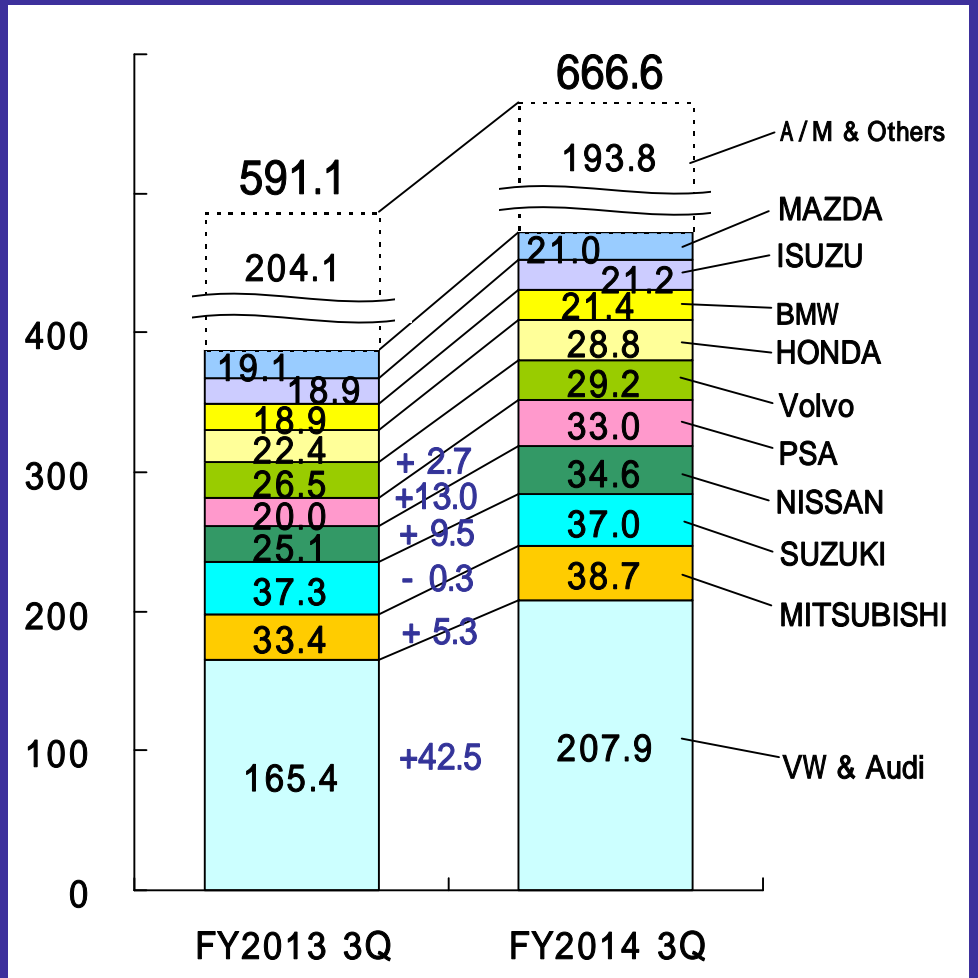
Sales by Customer (FY2014 3Q – 9 months)



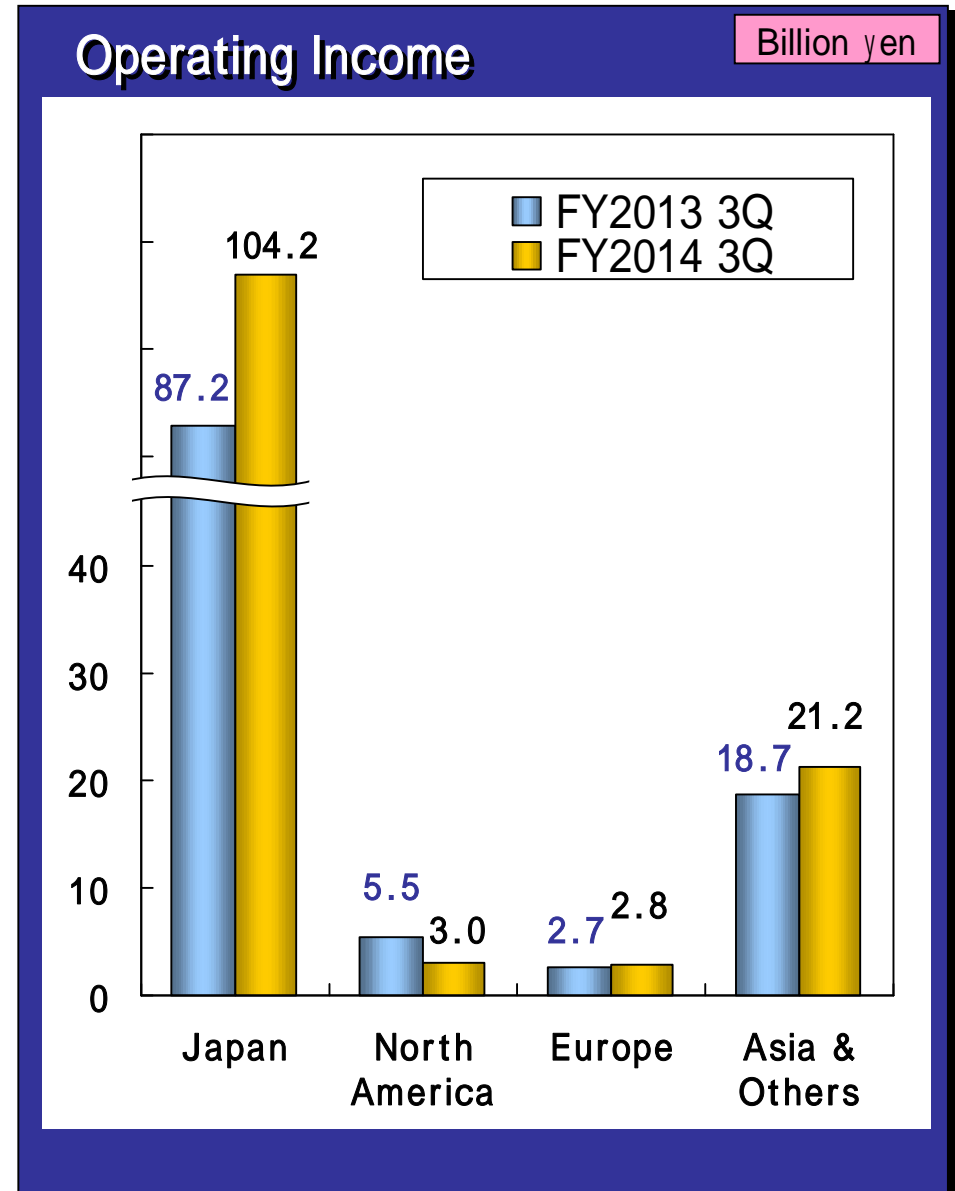
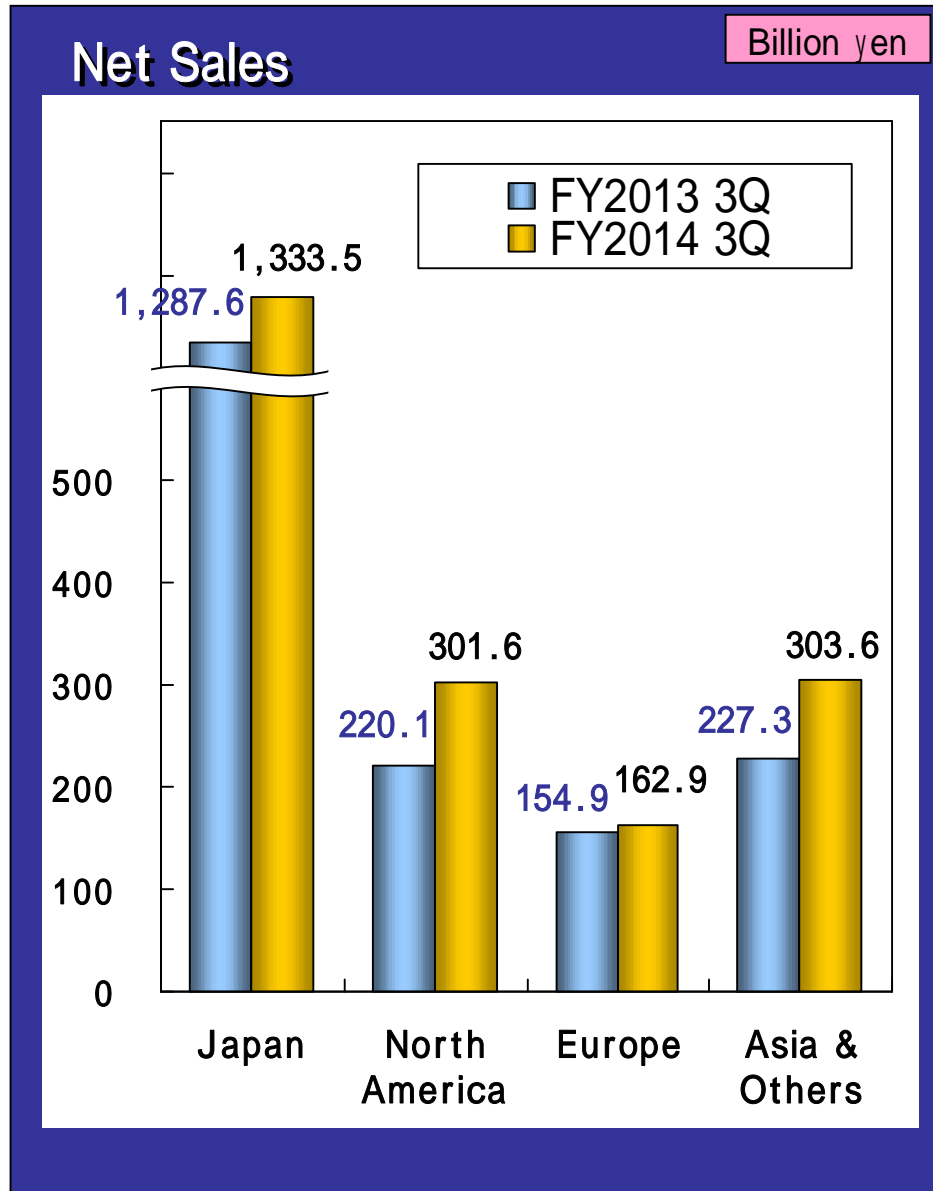
Billion yen



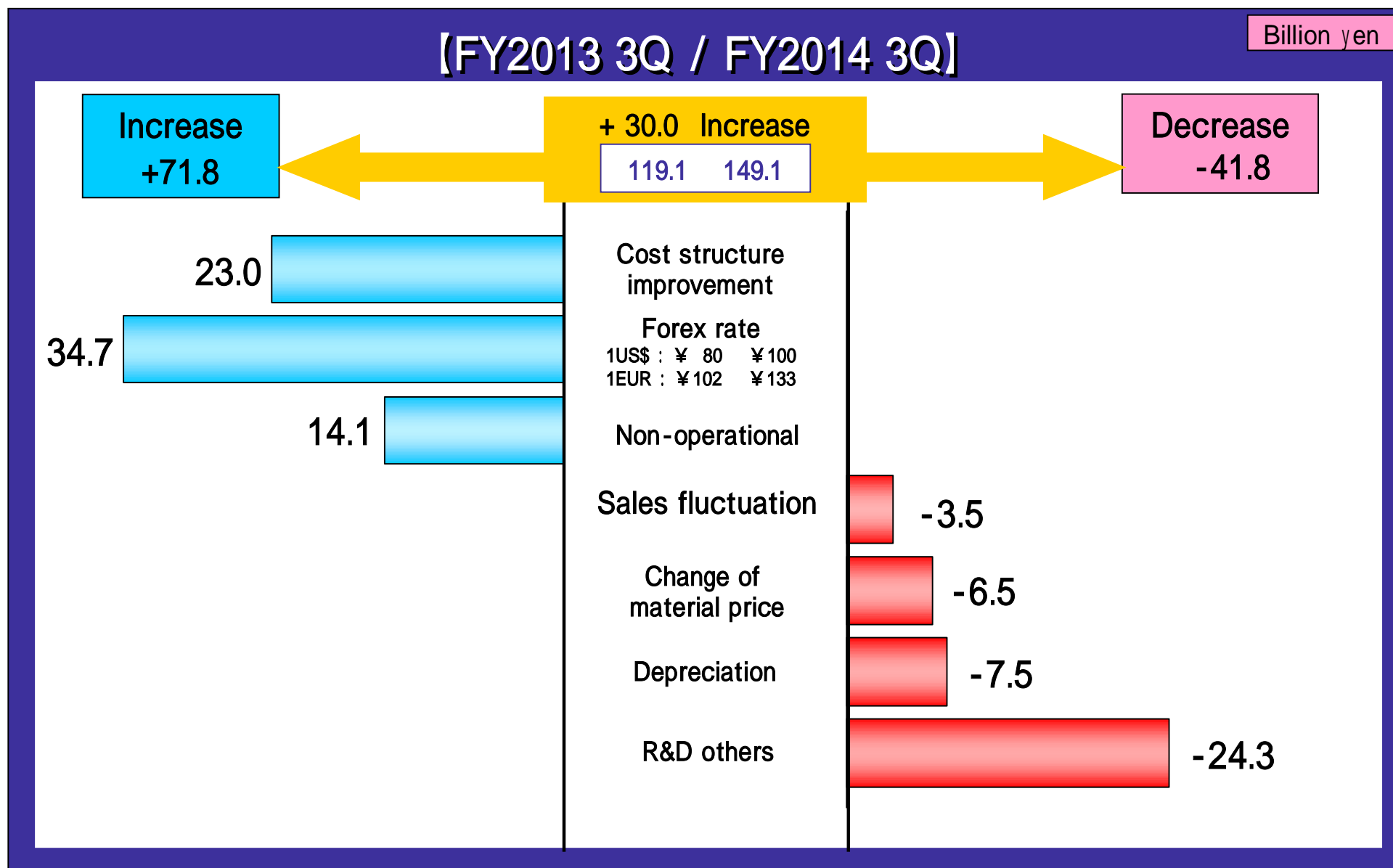
Other Manufacturers sales breakdown



Segment Information (FY2014 3Q – 9 months)



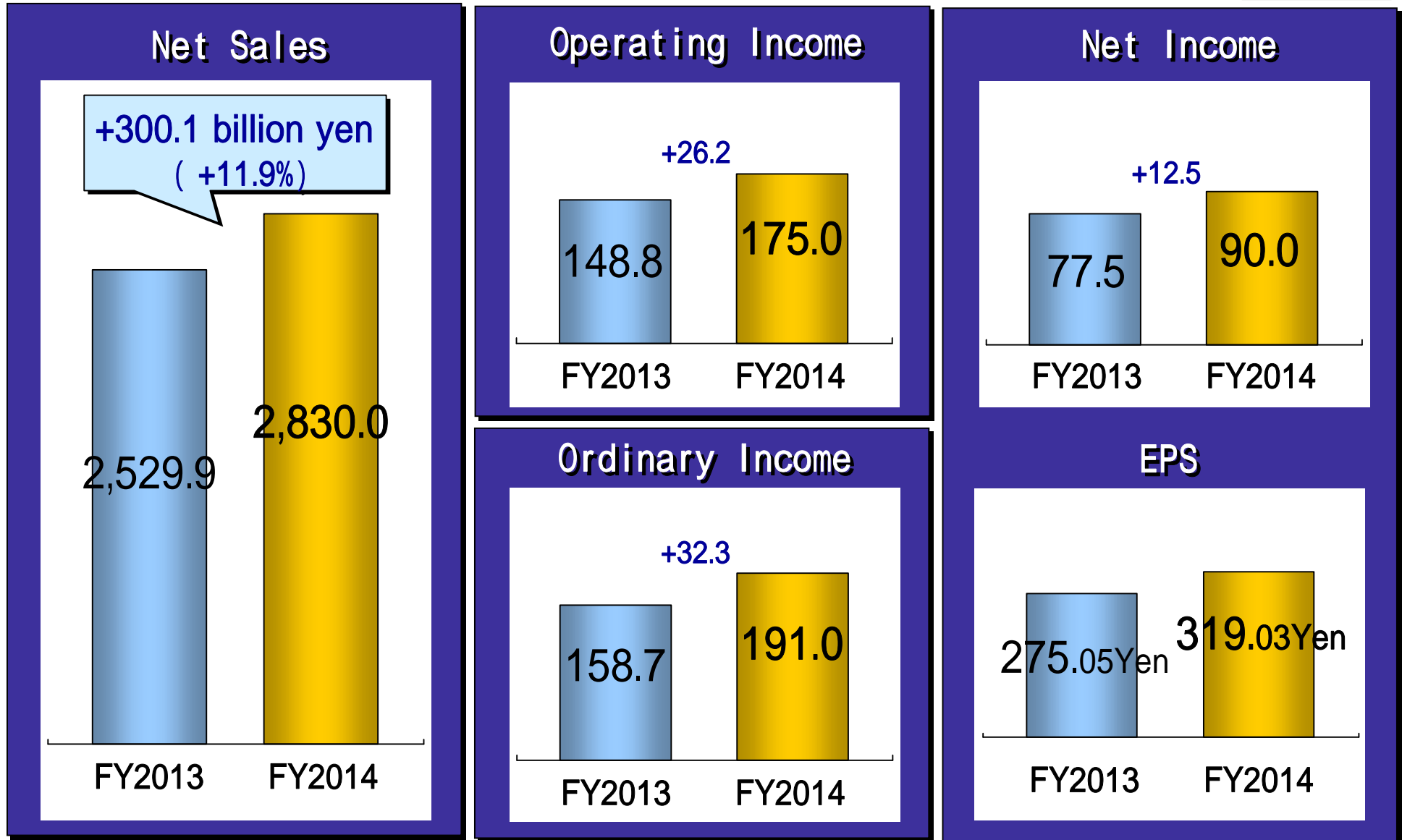
Fluctuations for Ordinary Income (FY2014 3Q – 9 months)



Consolidated Operating Forecast (FY2014 – 12 months)



Billion yen

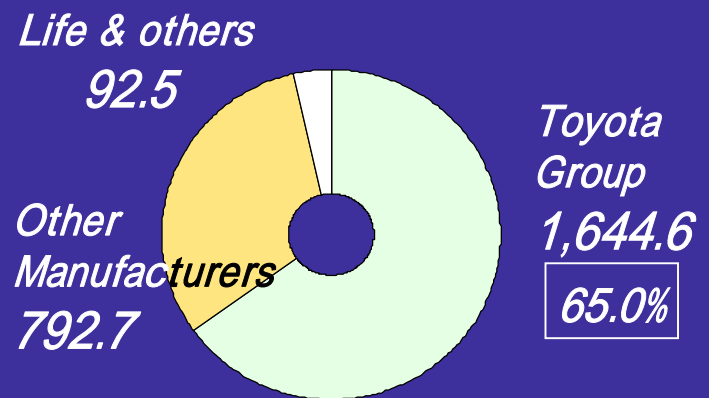


Forecast of Sales by Customer (FY2014 – 12 months)

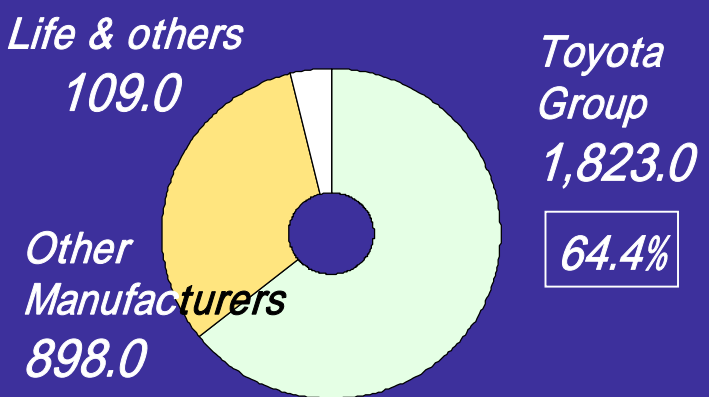


Billion yen

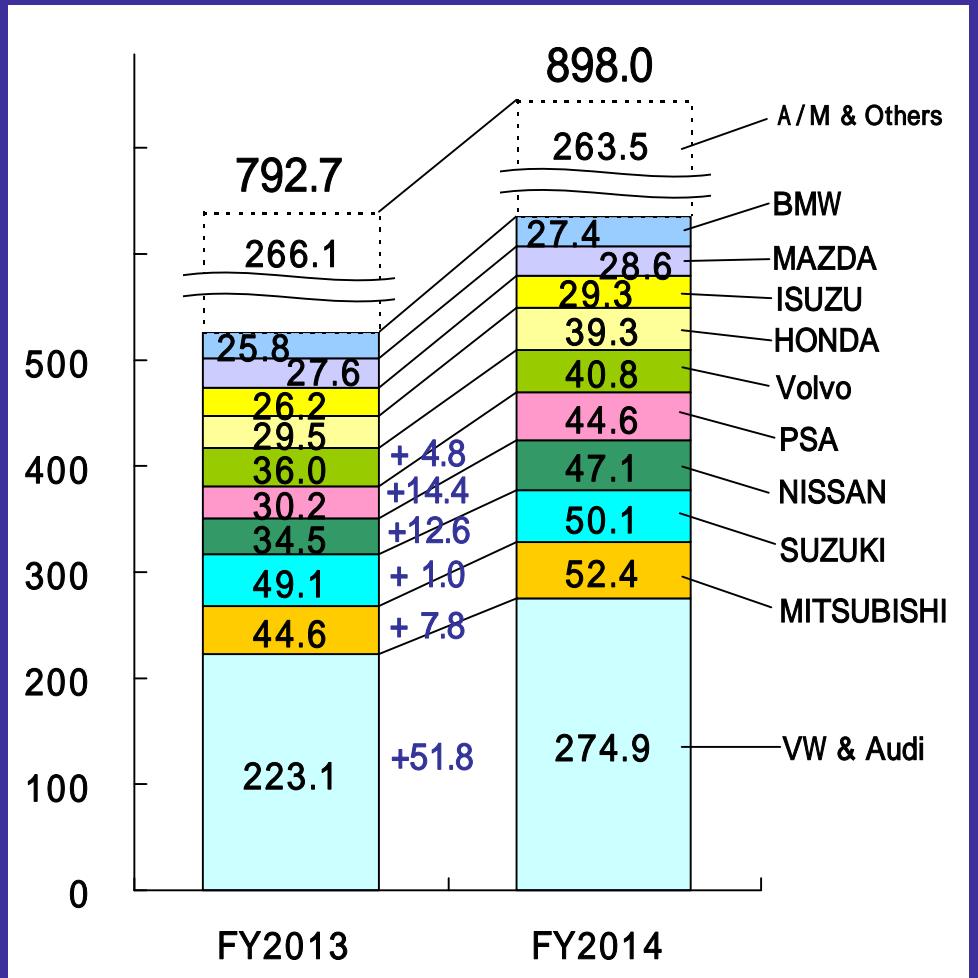
FY2013 [Sales 2,529.9]



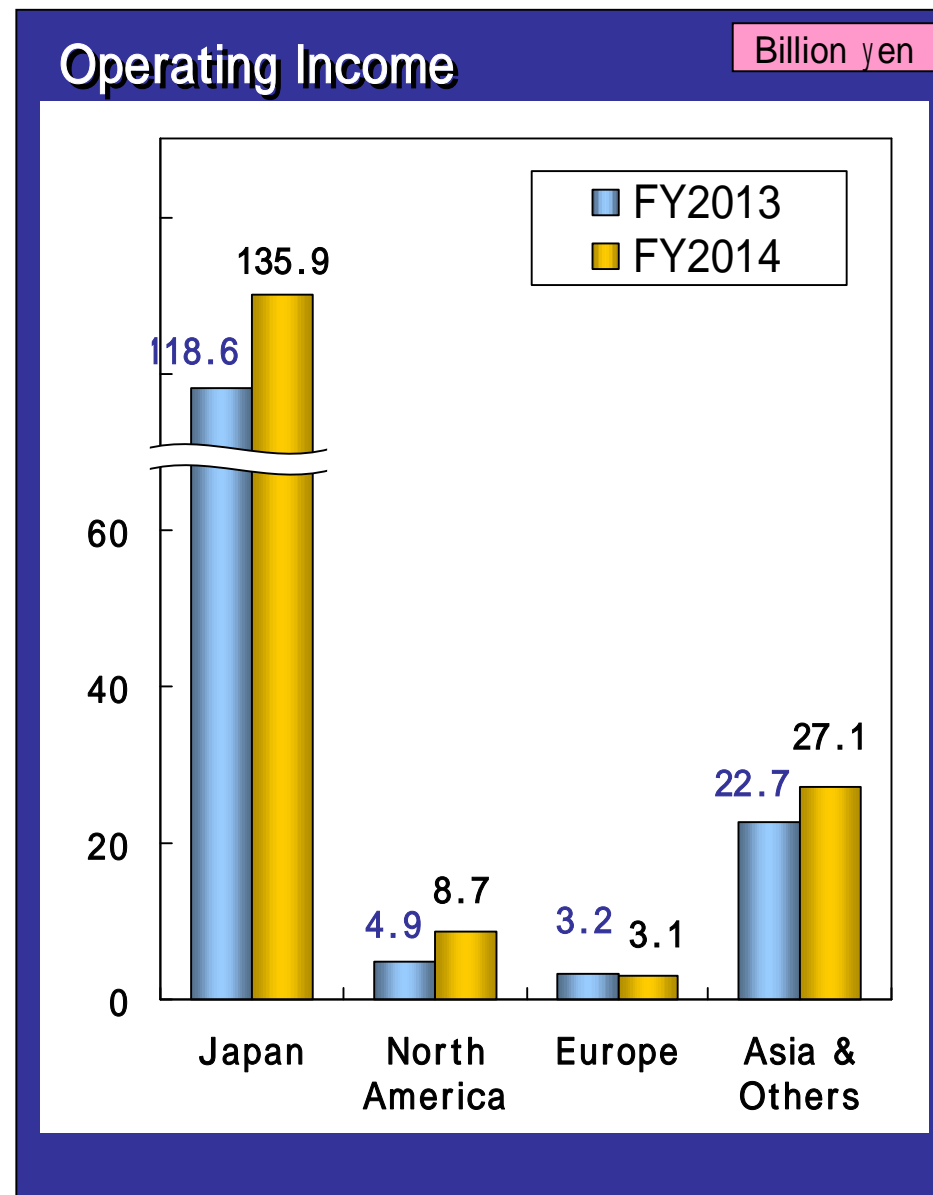
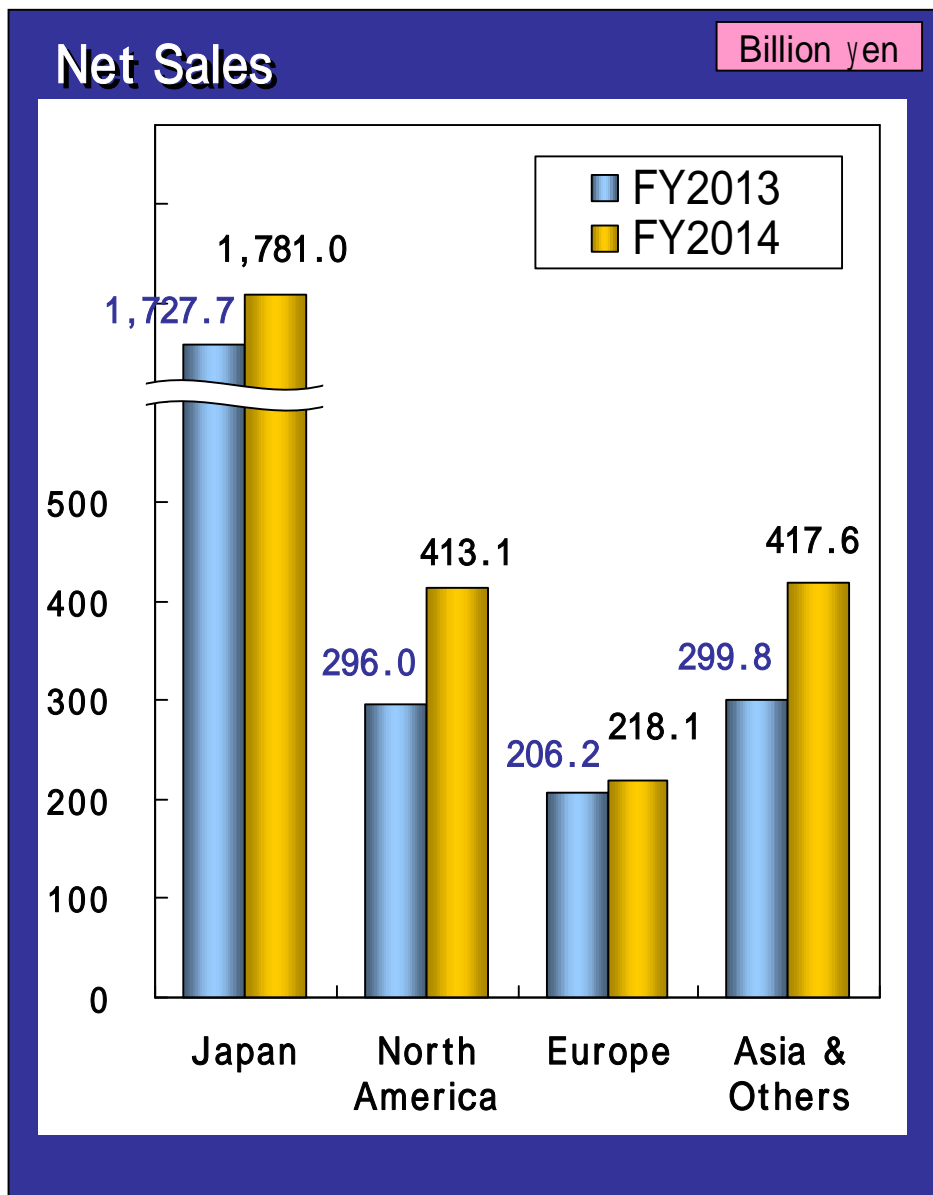
FY2014 [Sales 2,830.0]



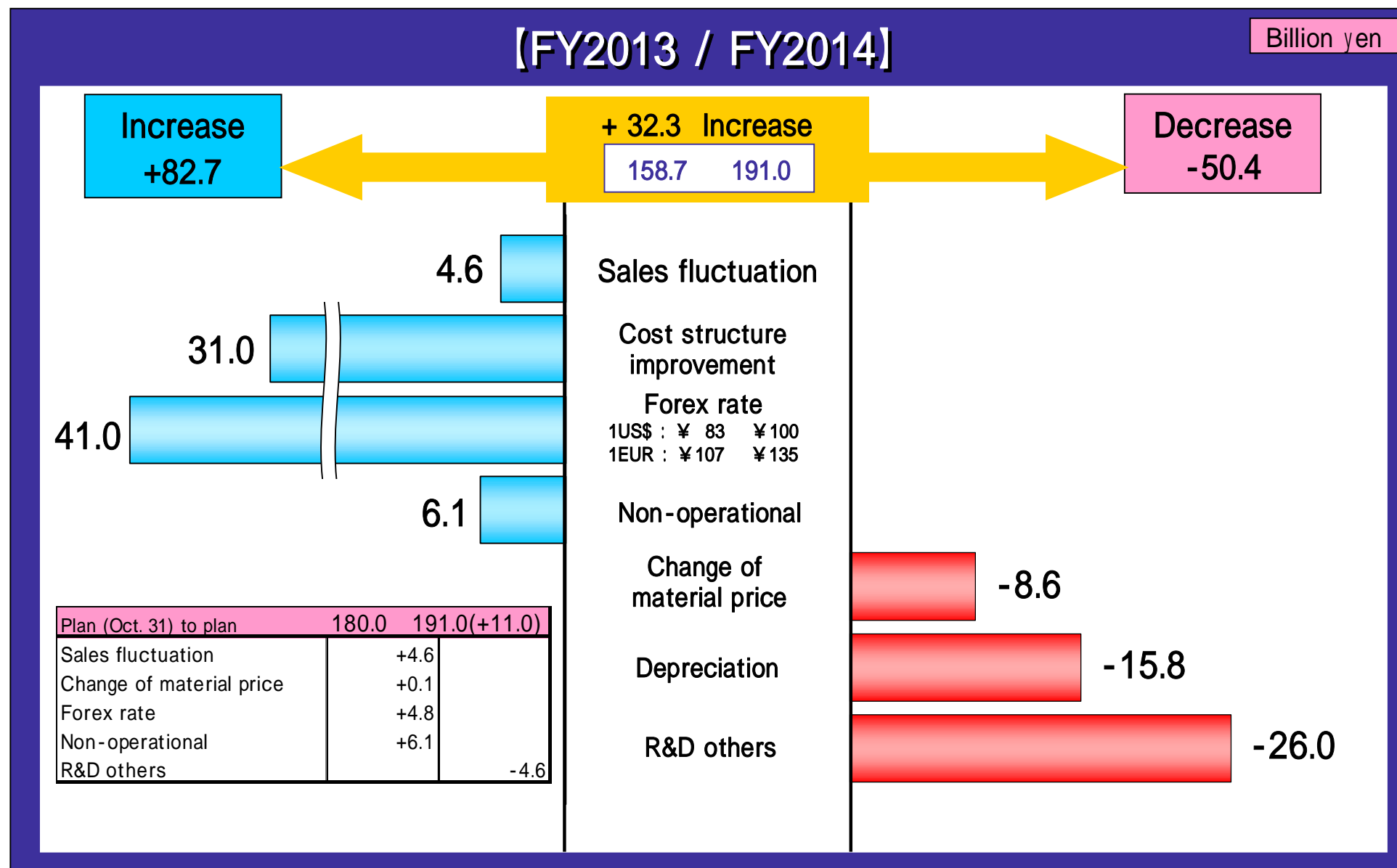
Other Manufacturers sales breakdown



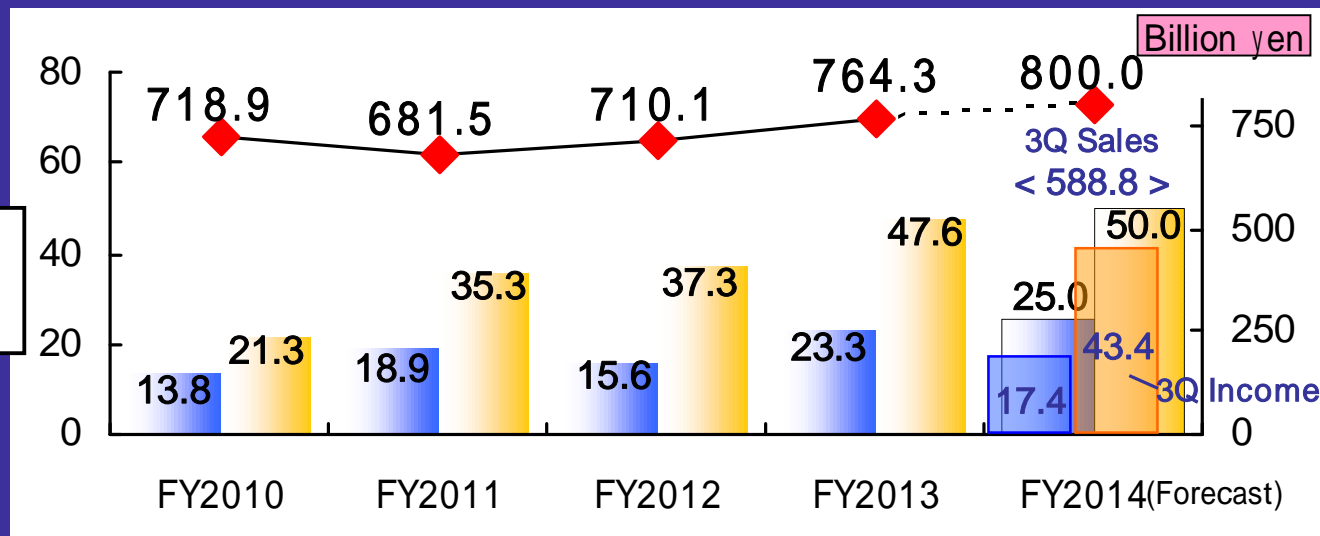
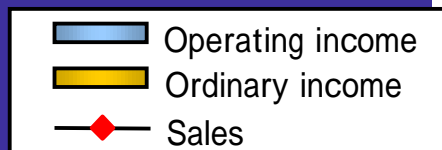
Forecast of Segment Information (FY2014 – 12 months)



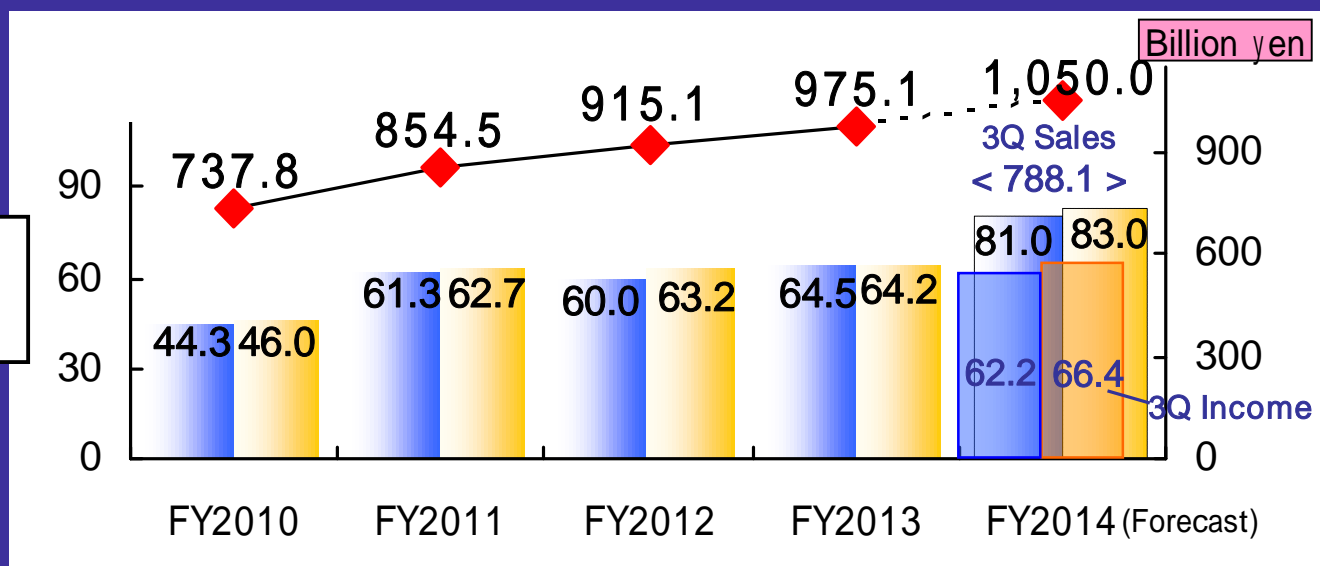
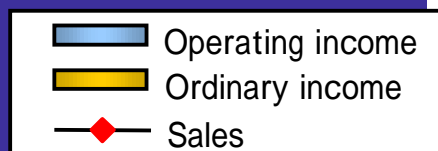
Forecast of Fluctuations for Ordinary Income (FY2014 – 12 months) **AISIN**



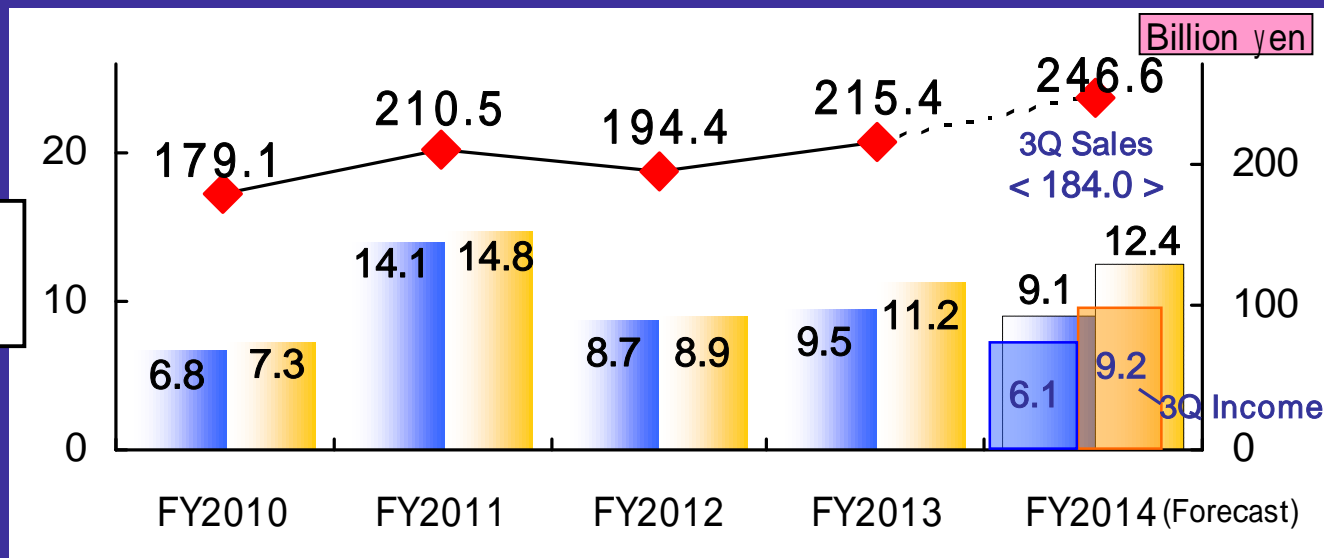
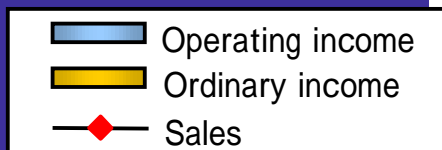
AISIN SEIKI



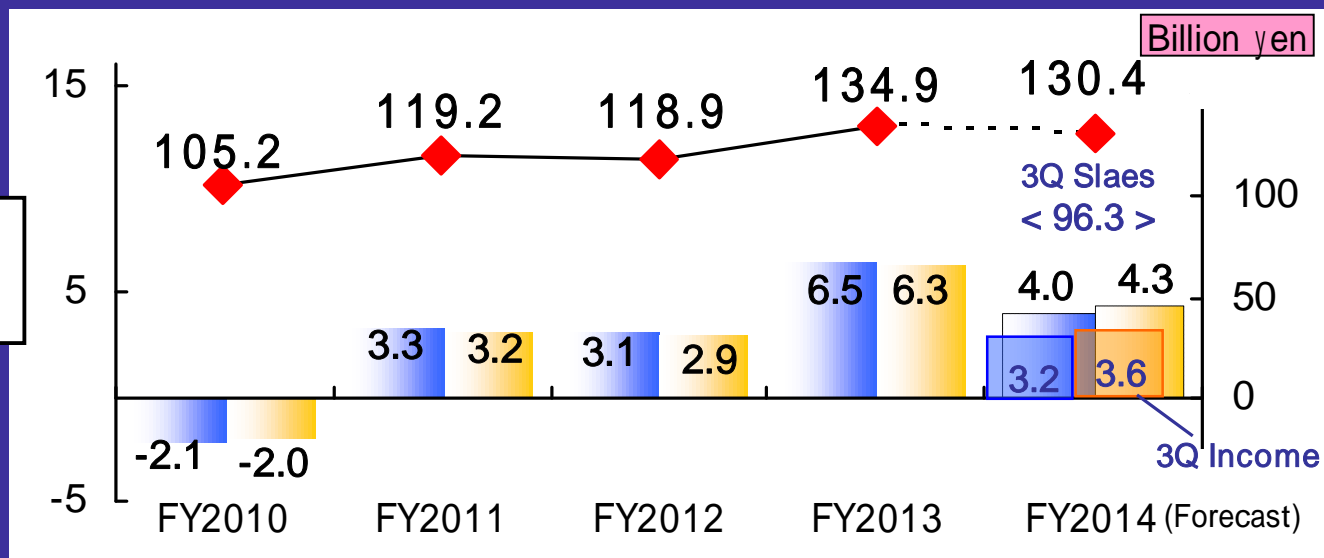
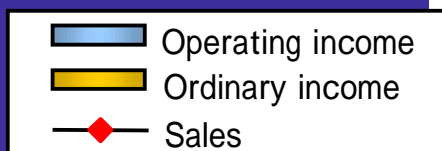
AISIN AW Group



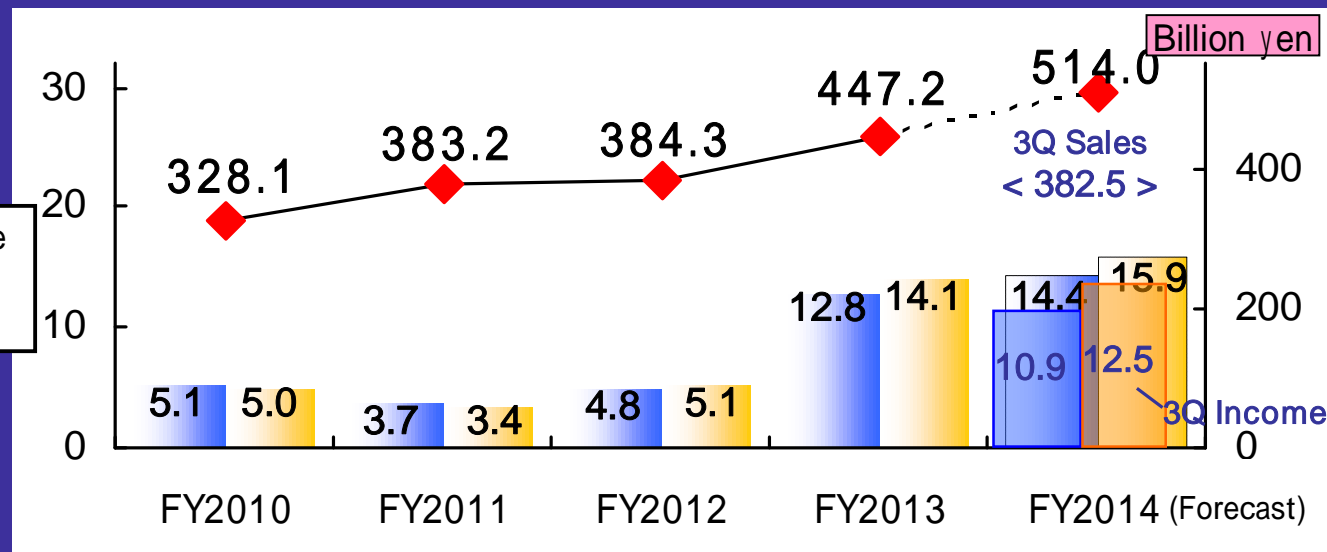
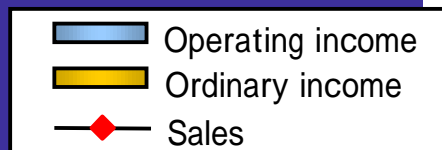
AISIN Takaoka Group



AISIN AI Group

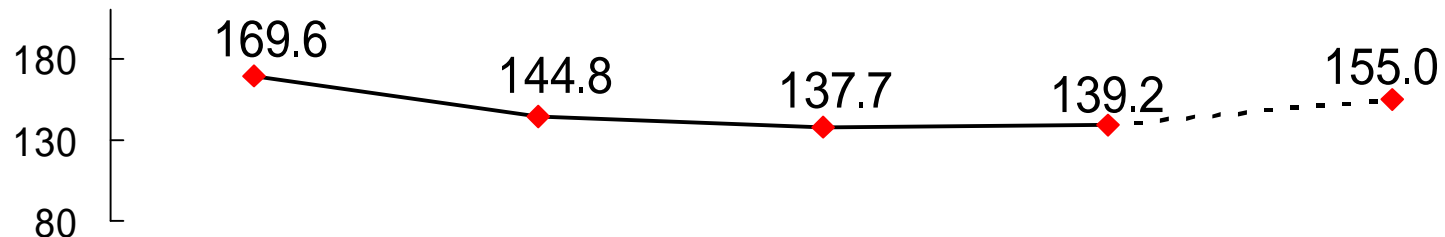


ADVICS Group

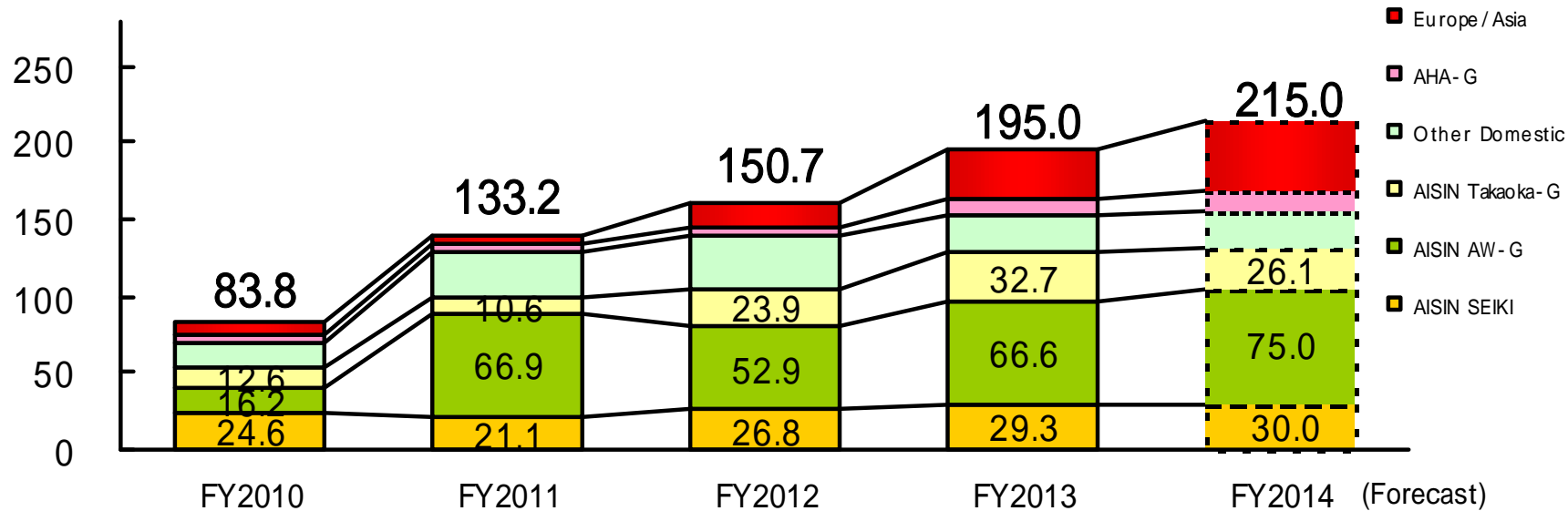


Depreciation

Billion yen

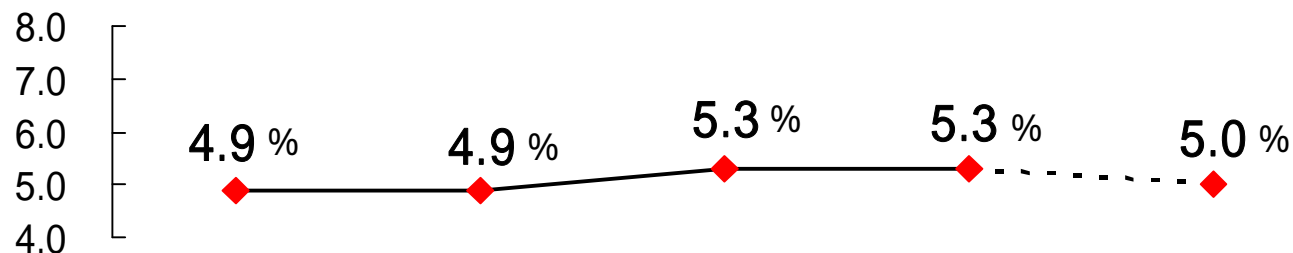


Capital Expenditure



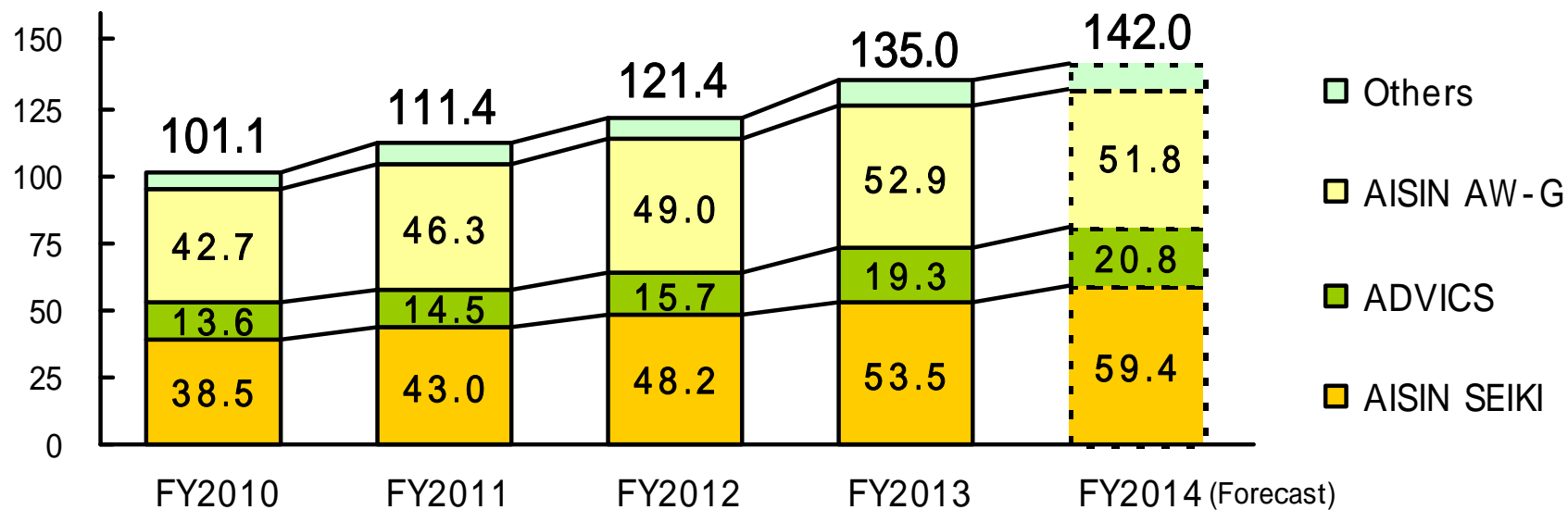
R & D Expenditure / Net Sales

%

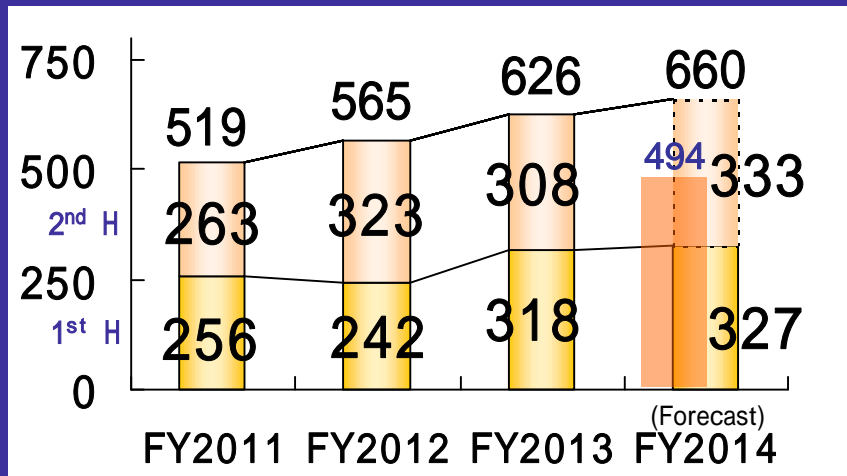


R & D Expenditure

Billion yen

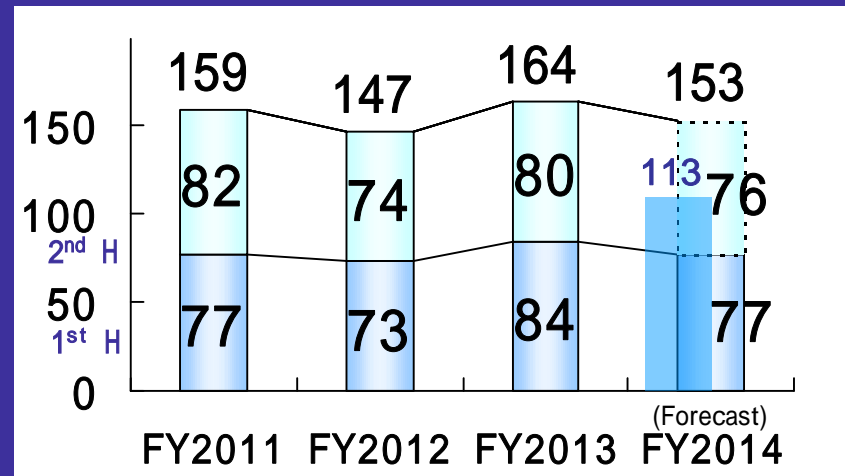


AT Production

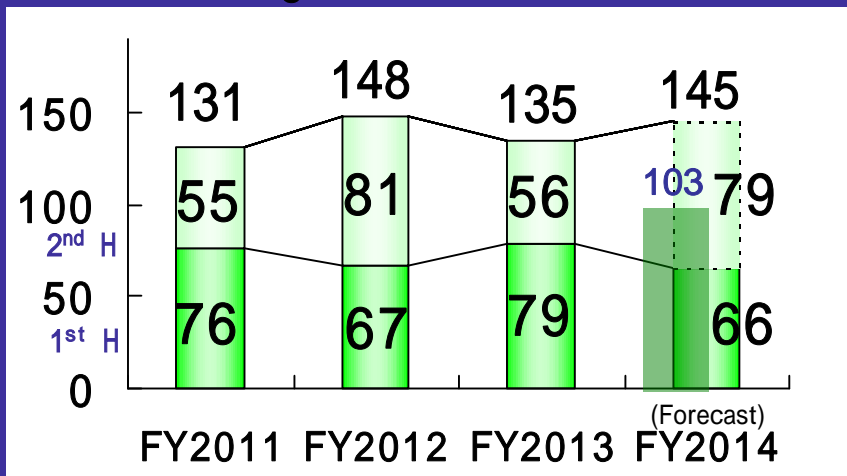


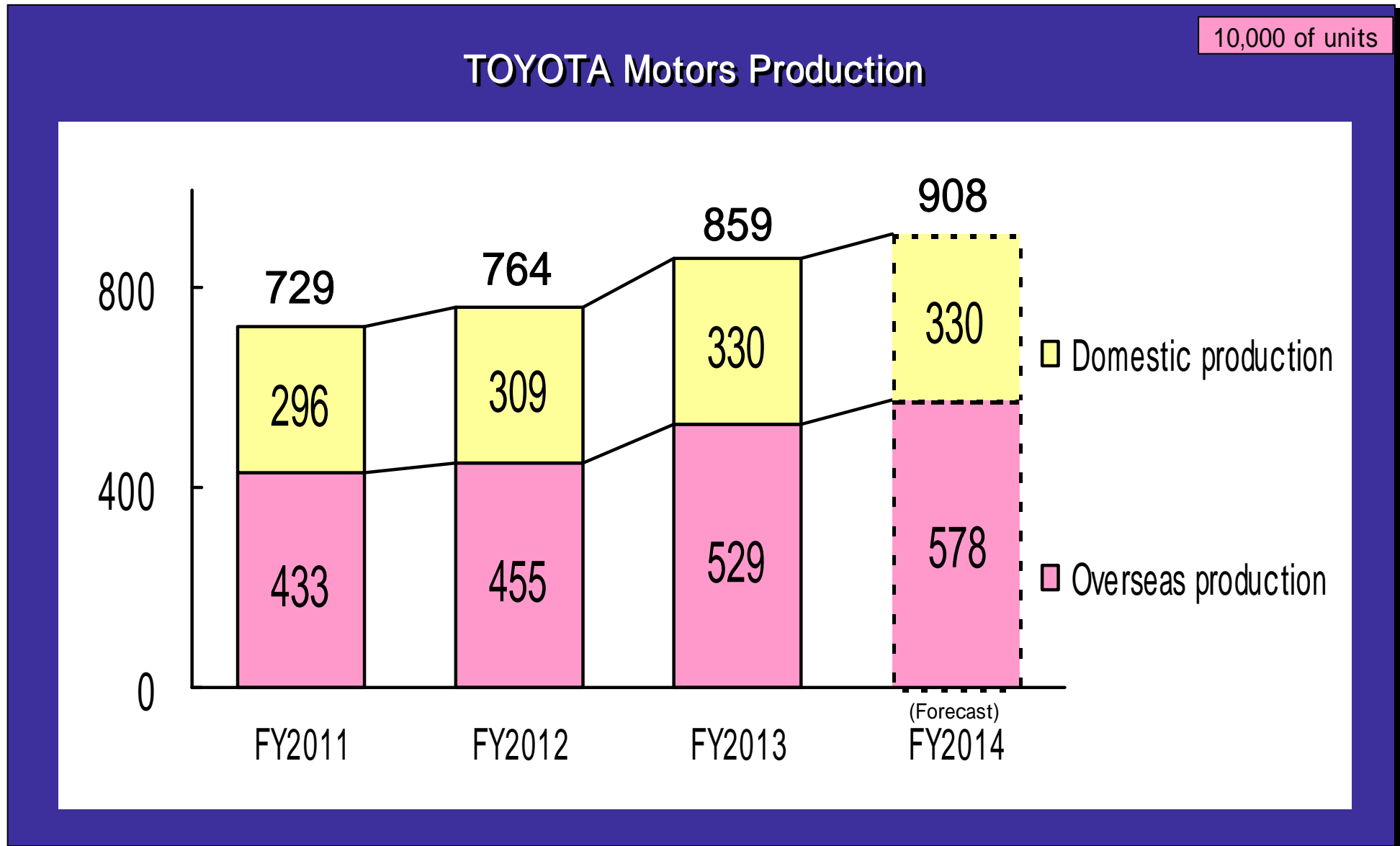
MT Production

10,000 of units



Navigation Production

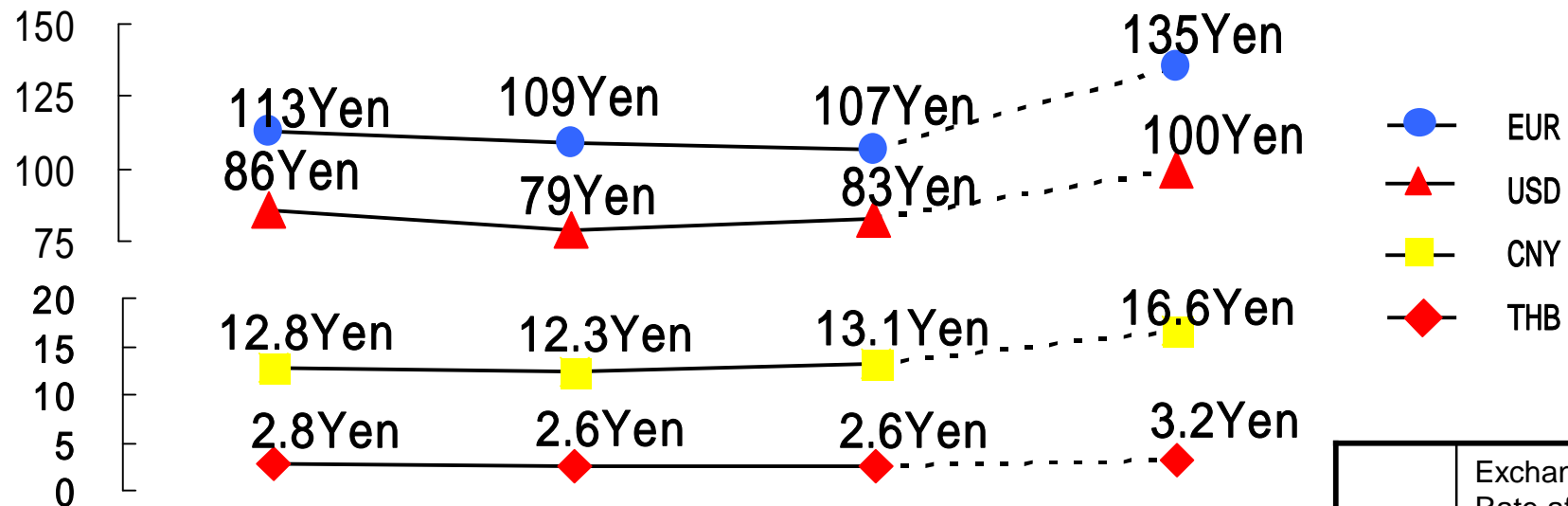




Foreign Currency Exchange Rate



Foreign Exchange Rate



Impacts on Operating Income

Forex Impact on Operating Income per 1(or 0.1) yen

Billion yen

	FY2011	FY2012	FY2013	FY2014(Forecast)
USD	1.07	1.02	1.42	1.52
EUR	0.16	0.17	0.15	0.15
THB	0.65	0.42	0.80	0.82
CNY	0.22	0.18	0.16	0.20

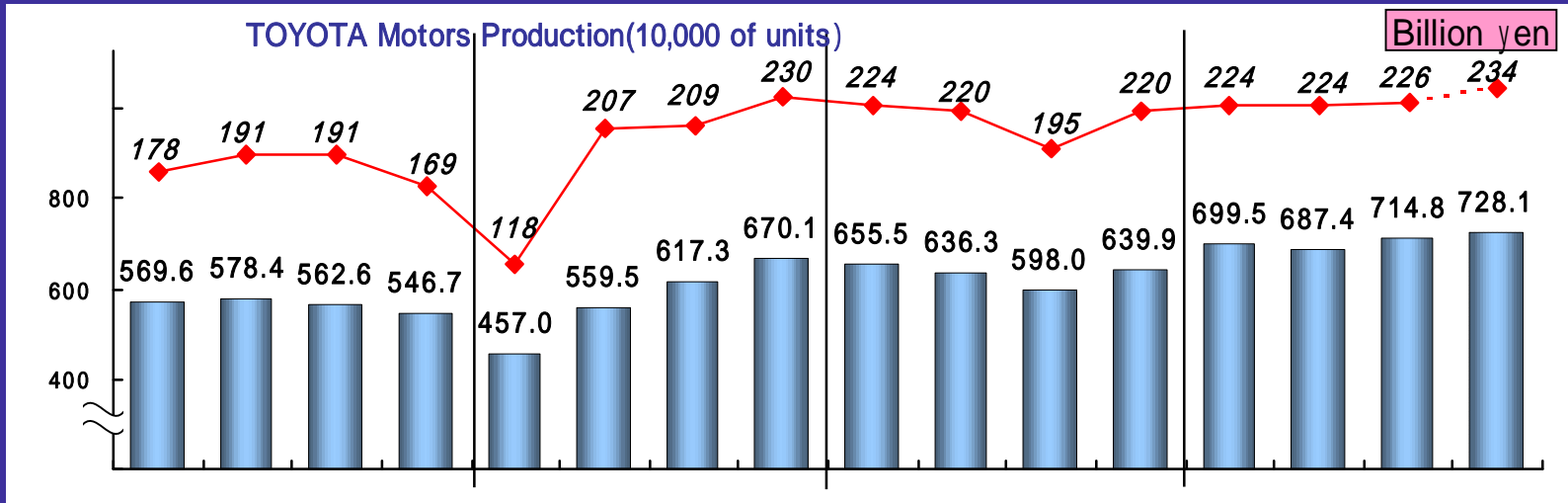
	Exchange Rate after January
1USD	100 yen
1EUR	140 yen
1THB	3.2 yen
1CNY	17.4 yen

Impacts of THB and CNY are per 0.1yen.

Quarterly Performance



Net Sales



Operating Income

