

Offering a Wide Array of Products from Cutting-edge Automobile Components to Everyday Amenities

In the Automotive Parts and Systems Business, AISIN possesses a wide variety of product lines in its drivetrain related, brake and chassis related, body related, engine related and information related products segments, with sales from this business comprising more than 90% of total net sales. In the Life Related and Other Business, AISIN capitalizes on its accumulated automobile-related expertise to offer products in such diverse fields as life, energy and welfare.

8th

As a Worldwide Automotive Parts Supplier, AISIN Proves to be a World-leading Company

AISIN's consolidated net sales for fiscal 2004 were ¥1,605,252 million (US\$15,188 million). AISIN's sales results are the eighth highest in the world and second highest in Japan among automobile parts manufacturers.

Top 10 global OEM part suppliers – Ranked on 2003 global OEM automotive parts sales

- | | |
|----------------------|---------------------------------|
| 1. Delphi Corp. | 6. Magna International Inc. |
| 2. Robert Bosch GmbH | 7. Johnson Controls, Inc. |
| 3. Denso Corp. | 8. Aisin Seiki Co., Ltd. |
| 4. Visteon Corp. | 9. Faurecia |
| 5. Lear Corp. | 10. TRW Automotive Inc. |

(Source: 2004 Global Market Data Book, Automotive News)

World Share

13%

Oil and Water Pumps Boast World Top-level Share

Oil pumps reduce friction and subsequent wear by circulating oil within the engine at the optimal oil pressure. Similarly, water pumps prevent overheating by circulating coolant within the engine.

AISIN's oil and water pumps boast top-level share in global markets.

(Source: AISIN survey)



14

Bases

Door Latches Most Widely Manufactured AISIN Product

Within AISIN's lineup, door latches represent the largest portion of unit production. Production of these door latches is carried out at four production bases in Japan and 10 overseas.



Production Bases for Door Latches

- | | |
|----------------------------------|--------------------------------------|
| AISIN SEIKI CO., LTD. | AISIN EUROPE MANUFACTURING (UK) LTD. |
| AISIN KIKO CO., LTD. | AISIN (AUSTRALIA) PTY., LTD. |
| SAITAMA KOGYO CO., LTD. | ELITE SEWING MACHINE MFG. CO., LTD. |
| AISIN KYUSHU CO., LTD. | AISIN TIANJIN BODY PARTS CO., LTD. |
| AISIN U.S.A. MFG., INC. | PT. AISIN INDONESIA |
| AISIN MEXICANA S.A. DE C.V. | AISIN NTTF PVT. LTD. |
| AISIN DO BRASIL COM. E IND LTDA. | SIAM AISIN CO., LTD. |

40%

Drivetrain Related Products—Mainstay of the Automotive Parts and Systems Business

AISIN produces ATs for various types of automobiles ranging from compact cars, full-size cars, mid- and small-size trucks and buses and industrial vehicles. The drivetrain related products segment handles a wide range of products that includes ATs, MTs, automated manual transmissions and CVTs, comprising approximately 40% of total net sales.



RWD 6-speed AT

NOx Emission Levels

40% Reduction

(Compared with AISIN's previous GHP)

GHPs and Gas Engine Cogeneration Systems are Environmentally Friendly and Economical

GHPs are air conditioning systems that are fueled by environmentally friendly gases. By employing a low-NOx (nitrogen oxide) engine—of top-class performance in the industry—the system helps to reduce air pollution by dramatically lowering NOx emissions. Additionally, the high efficiency of the engine and compressor make the system highly energy efficient.

The gas engine cogeneration system employs a gas engine and electric generator for the provision of electricity and hot water, making it both an extremely environmentally friendly and economical product. The system is currently in use at convenience stores and restaurant chains.



Gas engine driven heat-pump air conditioner (GHP)

19.8 kg

TAO-Light II Electric Wheelchair Contributes to a Better Life for the Elderly

AISIN focuses resources on the development of health and welfare equipment to offer such products as self-support reclining beds and electric wheelchairs. The TAO-Light II is a lightweight and compact electric wheelchair that offers roughly twice the mileage of previous models. Moreover, the wheelchair's extremely quiet operation makes it equally suitable for indoor use. It is a truly fine product for both care service providers and care recipients.

Light: Industry's lightest weight at only 19.8 kg

Compact: Slim folded width of 36 cm

Double mileage: Industry's longest battery life lasting 20 km



TAO-Light II

Approximately

100 femtoseconds

Femtosecond Fiber Laser Anticipated for Use in Various Fields

AISIN is expanding the range of new businesses in the optronics and bio-related fields. The femtosecond fiber laser uses optical fibers as the oscillation medium to emit optical pulses with a pulse duration on the order of a femtosecond (1 fs = 10⁻¹⁵ s). These shorter laser pulses enable micromachining without producing any burr, and are expected to be employed in such fields as optical telecommunications, instrumentation, physical and chemical science research and healthcare. AISIN's product is gaining a strong reputation for being compact and lightweight, yet highly stable and reliable, and its supporting technologies are the most highly acclaimed among the global laser industry.



Femtosecond fiber laser