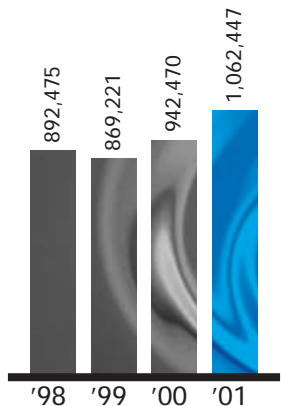


Net Sales of Automotive Parts Business Percentage of the Total Net Sales
(Fiscal year ended March 31, 2001)

Automotive Parts Business

AISIN Group manufactures and sells a wide range of automotive parts and systems, including engine related products, drivetrain related products, brake and chassis related products, body related products, information related products and so on. Individual areas of activity have been assigned to AISIN Group companies to meet the customer's expectations.

Sales of automotive parts and systems account for 94.1% of the Group's consolidated net sales.



Net Sales Trends of Automotive Parts Business
(Millions of Yen)

Engine Related Products

Net Sales of Engine Related Products Percentage of the Total Net Sales



(Fiscal year ended March 31, 2001)

Engine related products account for 10.3% of consolidated net sales. Mainly AISIN and AISIN TAKAOKA handle this category.

AISIN Group is involved in the development and manufacturing of a full range of engine components, including cooling and lubrication system products, valve products, exhaust system products and control systems.

Principal products in this business area include water pumps, which have a high market share worldwide, the linear VVT (Variable Valve Timing) system, which reduces fuel consumption, cleans exhaust gases and ensures high power output, and magnesium products, which contribute to the ultimate lightweight engine components.

AISIN recently received orders for VVT system from BMW in Germany. As a result, users of the products have grown to four car manufacturers. Hereafter, AISIN will strive to expand business further, hoping to increase the annual production of the products to 2.6 million units in 2004 and to thereby attain the No. 1 world's market share in this field.

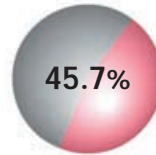


VVT (Variable Valve Timing) System for BMW

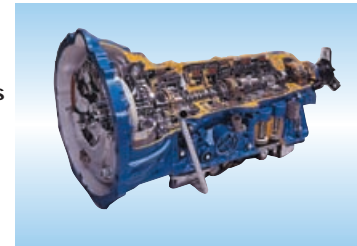
AISIN newly received orders from BMW for VVT system, designed to regulate opening and closing of engine intake/exhaust valves, according to running conditions.

Drivetrain Related Products

Net Sales of
Drivetrain Related Products
Percentage of the Total Net Sales



(Fiscal year ended March 31, 2001)



5-speed AT (Automatic Transmission)

This high performance 5-speed AT is characterized by a quicker response and added acceleration performance and equipped with "AI-SHIFT," designed for automatic selection of the optimal shift patterns in accordance with driver's intention and the road conditions

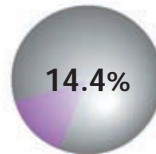
Drivetrain related products account for 45.7% of consolidated net sales. The main companies involved in this area are AISIN , AISIN AW and AISIN AI.

AISIN Group develops and manufactures a wide range of products to meet expanding global demand for automatic transmissions for uses ranging from mini vehicles to standard size vehicles, buses and trucks. AISIN Group companies in this area have gained an excellent reputation for the development of the products that contribute to weight reduction, fuel efficiency and comfort.

To strengthen overall product competitiveness as a whole, development and sales of automatic transmissions for mini vehicles and 1,000 cc sub-compact cars were transferred to AISIN AW from AISIN.

Brake and Chassis Related Products

Net Sales of
Brake and Chassis Related Products
Percentage of the Total Net Sales



(Fiscal year ended March 31, 2001)

Brake and chassis related products account for 14.4% of consolidated net sales. Primarily AISIN, AISIN TAKAOKA and AISIN CHEMICAL handle these products.

AISIN Group companies develop and manufacture brake and chassis related products designed for increased automobile safety and comfort. In brakes, which are the key to vehicle control, the Group handles all related products, from pressure generating systems to wheel brake systems, including ABS and VSC systems. AISIN Group is one of the world's leading corporate groups that can develop, evaluate and supply total brake systems as a package.

Automotive brake related products represent a core field for AISIN Group. To survive fiercer



Compact, Lightweight ABS "GA21"

Featuring the world's highest achievement of compact, lightweight and high performance, this ABS is mounted on Toyota "Opa" and Mitsubishi "Pajero io" marketed in Japan.

competition amid apprehension about the growing inclusion of brake manufacturers into specific corporate groups and market oligopolies, AISIN has established a new company jointly with Denso Corporation, Sumitomo Electric Industries, Ltd. and Toyota Motor Corporation. The new company will meld the technological competencies of the individual companies and reinforce development potential of brake systems. As part of another effort to reinforce its brake operations, AISIN has taken over sales function of disc brakes from Hosei Brake Ind. Co., Ltd.

Electric Retractable Hard Top System

AISIN developed a sophisticated and smoothly working "electric retractable hard top system," suitable for luxury cars. This system is installed on Toyota Lexus SC430 marketed in North America in March 2001.

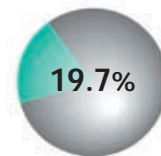


Body related products account for 19.7% of consolidated net sales. The main company involved in this area is AISIN.

AISIN Group manufactures and sells a wide array of body related products, including door frames, door latches, power seats and sun-roofs. AISIN Group has developed an electronic lock named "smart key system," "electric retractable hard top system" and other system products aimed at greater safety and comfort and are now positively striving to expand the sales in world markets.

Body Related Products

Net Sales of
Body Related Products
Percentage of the Total Net Sales



(Fiscal year ended March 31, 2001)

Information Related Products and Others

Net Sales of
Information Related Products
Percentage of the Total Net Sales



(Fiscal year ended March 31, 2001)



EMV (Electro-Multi-Vision) Voice Navigation System with DVD

This system of large-capacity DVD, is mounted on a new Toyota "Celsior" marketed in Japan.

Information related products and others account for 4.0% of consolidated net sales. They are produced primarily by AISIN and AISIN AW.

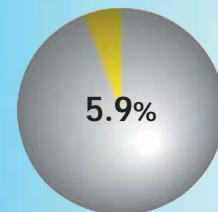
The main products in this area are car navigation systems and AVM (Automatic Vehicle Monitoring System). AISIN AW has developed "EMV (Electro-Multi-Vision) Voice Navigation System with DVD," which realize high-speed/multi-

function performance based on a large-capacity DVD and an easy-to-use touch panel. Sales expansion of this car navigation system is being actively pursued in world markets.

Non-Automotive Parts Business

AISIN Group always strives to develop new businesses in a wide range of fields centering around its core automotive parts operations. As a result, AISIN Group became an innovator with a keen eye on the future of a variety of advanced technologies.

Non-automotive parts business accounts for 5.9% of the consolidated net sales of AISIN Group.

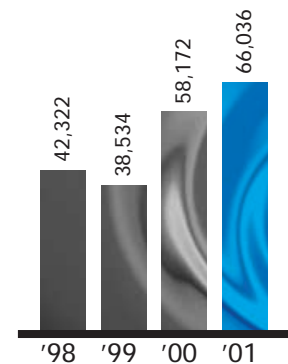


Net Sales of Non-Automotive Parts Business Percentage of the Total Net Sales
(Fiscal year ended March 31, 2001)

Creative Lifestyle Products and Others

AISIN Group is pursuing the development of new products and new services designed to meet consumers' need. During the fiscal year under the review, AISIN pushed for sales expansion of J560-type/20-hp GHP (Gas Heat Pump) air conditioners, suitable for large-scale air conditioning, and A-Series energy saving and easy-to-use "Shower toilet" seat featuring warm water bidet cleansing.

AISIN Group is also conducting vigorous new product development activities, based on the past development achievements in energy and the environment, optical, biological and other areas in addition to the current operational fields.



Net Sales Trends of Non-Automotive Parts Business
(Millions of Yen)



Gas Heat Pump Air Conditioner (J560-type)



A-Series energy saving "Shower toilet" seat featuring warm water bidet cleansing