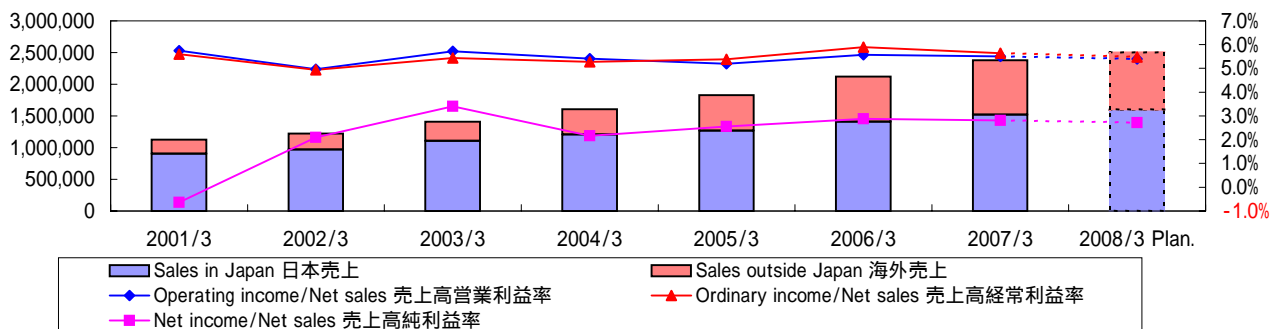


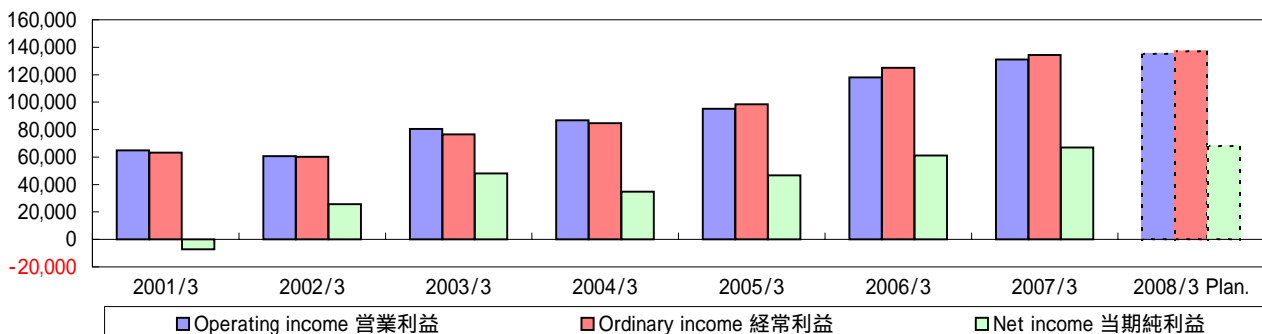
## Operating Results 経営成績

### (1) Net Sales 売上高



		Millions of yen 百万円							
		2001/3	2002/3	2003/3	2004/3	2005/3	2006/3	2007/3	2008/3 Plan.
Net sales	売上高	1,128,484	1,221,916	1,408,013	1,605,252	1,829,065	2,120,589	2,378,612	2,500,000
	Change from previous period 前期比	12.8%	8.3%	15.2%	14.0%	13.9%	15.9%	12.2%	5.1%
Sales in Japan	日本売上	904,041	968,879	1,103,980	1,208,312	1,269,497	1,406,585	1,520,081	1,597,000
	Rate to net sales 売上比	80.1%	79.3%	78.4%	75.3%	69.4%	66.3%	63.9%	63.9%
Sales outside Japan	海外売上	224,443	253,037	304,033	396,940	559,568	714,004	858,530	903,000
	Rate to net sales 売上比	19.9%	20.7%	21.6%	24.7%	30.6%	33.7%	36.1%	36.1%
Operating income/Net sales	売上高営業利益率	5.7%	5.0%	5.7%	5.4%	5.2%	5.6%	5.5%	5.4%
Ordinary income/Net sales	売上高経常利益率	5.6%	4.9%	5.4%	5.3%	5.4%	5.9%	5.6%	5.5%
Net income/Net sales	売上高純利益率	-0.6%	2.1%	3.4%	2.2%	2.6%	2.9%	2.8%	2.7%

### (2) Profits 利益



		Millions of yen 百万円							
		2001/3	2002/3	2003/3	2004/3	2005/3	2006/3	2007/3	2008/3 Plan.
Operating income	営業利益	64,817	60,644	80,601	86,768	95,111	118,097	131,034	135,000
	Change from previous period 前期比	27.6%	-6.4%	32.9%	7.7%	9.6%	24.2%	11.0%	3.0%
Ordinary income	経常利益	63,130	60,309	76,591	84,654	98,457	125,097	134,287	137,000
	Change from previous period 前期比	33.8%	-4.5%	27.0%	10.5%	16.3%	27.1%	7.3%	2.0%
Net income	当期純利益	-7,231	25,652	47,994	34,719	46,719	61,096	66,890	68,000
	Change from previous period 前期比	-140.2%	454.8%	87.1%	-27.7%	34.6%	30.8%	9.5%	1.7%