

## 【Reference】

### Consolidated quarterly financial statements of FY2008 3rd quarter

#### (1) Consolidated quarterly statements of income

	(Million Yen)
	FY2008 3rd quarter (The nine-month) (Apr. 1, 2007 through Dec. 31, 2007)
Net sales	1,999,211
Cost of sales	<u>1,711,532</u>
Gross profit	<u>287,678</u>
Selling, general and administrative expenses	<u>151,104</u>
Operating income	<u>136,574</u>
Non-operating income	
Interest and dividends income	5,501
Equity in earnings of affiliates	6,438
Other	<u>7,143</u>
Total non-operating income	<u>19,353</u>
Non-operating expenses	
Interest expenses	3,057
Other	<u>8,377</u>
Total non-operating expenses	<u>11,434</u>
Ordinary income	<u>144,494</u>
Income before income taxes and minority interests	<u>144,494</u>
Income taxes	<u>46,098</u>
Minority interests in income	<u>28,452</u>
Net income	<u>69,943</u>

## (2) Segment Information

### 【Industry segments】

AISIN's main business is manufacturing and sales of automotive parts. Over 90% of sales and operating income derive from this segment.

Therefore information of industry segments is omitted.

### 【Geographical segments】

FY2008 3rd quarter for nine-month period (Apr. 1, 2007 through Dec. 31, 2007)

(Million Yen)

	Japan	North America	Europe	Others	Total	Eliminations	Consolidated
Net sales							
(1) Customers	1,377,167	308,832	143,235	169,975	1,999,211	—	1,999,211
(2) Inter-segment	272,703	6,997	5,649	7,049	292,400	-292,400	—
Total	1,649,870	315,830	148,885	177,025	2,291,611	-292,400	1,999,211
Operating costs & expenses	1,552,280	306,994	145,384	149,509	2,154,168	-291,531	1,862,636
Operating income	97,590	8,835	3,501	27,516	137,442	-868	136,574

Note: 1. Geographical segments are determined according to geographical closeness.

2. Main countries are

North America	: U.S.A., Mexico
Europe	: Belgium, Czech
Others	: China, Thailand

### 【Sales by customer location】

FY2008 3rd quarter for nine-month period (Apr. 1, 2007 through Dec. 31, 2007)

(Million Yen)

	North America	Europe	Others	Total
Overseas sales	345,361	167,907	258,380	771,649
Net sales	—	—	—	1,999,211
Overseas sales ratio to net sales(%)	17.3	8.4	12.9	38.6

Note: 1. Geographical segments are determined according to geographical closeness.

2. Main countries are

North America	: U.S.A., Canada
Europe	: Germany, Sweden
Others	: Thailand, China, South Korea