



April-27-2006

# FY2006 Consolidated Financial Results

## (April 1, 2005 through March 31, 2006)

Listed Company Name **AISIN SEIKI Co., Ltd.** Listed at The Tokyo, Osaka and Nagoya stock exchanges (1st division)  
 Code Number 7259 Location Aichi, JAPAN

(URL <http://www.aisin.co.jp>)

Representative Yasuhito Yamauchi, President  
 Reference person in charge Masaaki Yasui,  
 General Manager, Finance & Accounting Dept. TEL 81 - 566 - 24 - 8265

### 1. Results of FY2006 (Apr.1, 2005 through Mar.31, 2006)

#### (1) Operating Results (Amounts less than million yen are rounded down.)

	Net Sales (Change from previous FY)		Operating Income (Change from previous FY)		Ordinary Income (Change from previous FY)	
	Million Yen	%	Million Yen	%	Million Yen	%
<b>FY2006</b>	<b>2,120,588</b>	<b>( 15.9 )</b>	<b>118,096</b>	<b>( 24.2 )</b>	<b>125,096</b>	<b>( 27.1 )</b>
FY2005	1,829,064	( 13.9 )	95,110	( 9.6 )	98,457	( 16.3 )

	Net Income (Change from previous FY)		Earnings Per Share	Fully Diluted Earnings Per Share
	Million Yen	%		
<b>FY2006</b>	<b>61,095</b>	<b>( 30.8 )</b>	<b>209.36yen</b>	<b>209.06yen</b>
FY2005	46,718	( 34.6 )	159.94yen	159.77yen

Note1 : Equity in earnings of affiliates

FY2006 : 5,542 million yen , FY2005 : 5,547 million yen

Note2 : Average number of shares issued and outstanding each period after adjustment (Consolidated)

FY2006 : 286,628,374 shares , FY2005 : 285,807,453 shares

Note3 : Change in the accounting policy : none

#### (2) Financial Position

	Total Assets	Shareholders' Equity	Shareholders' Equity Ratio	Shareholders' Equity Per Share
	Million yen	Million yen	%	
<b>FY2006</b>	<b>1,853,458</b>	<b>678,881</b>	<b>36.6</b>	<b>2,361.87yen</b>
FY2005	1,503,313	552,752	36.8	1,928.58yen

Note : Number of shares issued as of the respective balance sheet date (Consolidated)

FY2006 : 286,973,466 shares , FY2005 : 286,089,021 shares

#### (3) Situation of cash flows

	From operating activities	From investing activities	From financing activities	Cash and cash equivalents at the end of the year
	Million yen	Million yen	Million yen	Million yen
<b>FY2006</b>	<b>185,715</b>	<b>( 215,495 )</b>	<b>36,834</b>	<b>128,212</b>
FY2005	142,675	( 174,817 )	22,304	116,401

#### (4) Consolidation Scope

Number of consolidated subsidiaries : 132

Number of unconsolidated subsidiaries : none

Affiliates accounted for under equity method: 14

#### (5) Changes in Consolidation Scope and Application of the equity method

Consolidated subsidiaries Added : 10

Excluded : none

Affiliates accounted for Added : 1

under the equity method Excluded : 1 (By settlement)

### 2. Consolidated forecast for FY2007 (Apr.1 2006 through Mar.31 2007)

	Net Sales	Operating Income	Ordinary Income	Net Income
	Million yen	Million yen	Million yen	Million yen
Half year end (Sep. 06)	1,050,000	54,000	55,000	26,000
Year ending Mar. 31, 07	2,250,000	122,000	125,000	61,000

Reference : Forecast of net income per share for FY2007 212.56yen

Above forecasts are based on Aisin's plans and expectations. These are not guarantees of future performance and involve known and unknown risks, uncertainties and other factors that may cause actual results, performance, achievements or financial position to be materially different from the forecasts expressed or implied in this report.

## Net Sales by Item

(Million yen)

Category		FY2006		FY2005		Increase (Decrease)	Variation ratio
		(Apr. 2005 through Mar. 2006)		(Apr. 2004 through Mar. 2005)			
		Amount	Percentage	Amount	Percentage		
A u t o m o t i v e  R e l a t e d	Engine Related	197,398	%	173,649	%	23,749	%
	Drivetrain Related	901,644	42.5	768,684	42.0	132,960	17.3
	Brake & Chassis Related	425,181	20.1	372,044	20.3	53,137	14.3
	Body Related	379,549	17.9	317,991	17.4	61,558	19.4
	Information Related	123,231	5.8	113,609	6.2	9,622	8.5
	Sub Total	2,027,005	95.6	1,745,979	95.4	281,026	16.1
Life & Energy Related		52,988	2.5	48,690	2.7	4,298	8.8
Others		40,595	1.9	34,395	1.9	6,200	18.0
Grand Total		2,120,588	100.0	1,829,064	100.0	291,524	15.9

Note : Sales of "Others" includes "Construction and Engineering Works Business" and "Oil Sales Business", and so on.

## Consolidated Statements of Income

(Million yen)

	FY2006 (Apr. 2005 through Mar. 2006)	FY2005 (Apr. 2004 through Mar. 2005)	Increase (Decrease)
<b>Net Sales</b>	<b>2,120,588</b>	<b>1,829,064</b>	<b>291,524</b>
Cost of Sales	1,829,682	1,579,484	250,198
<b>Gross Profit</b>	<b>290,906</b>	<b>249,580</b>	<b>41,326</b>
Selling, General & Administrative Expense	172,809	154,469	18,340
<b>Operating Income</b>	<b>118,096</b>	<b>95,110</b>	<b>22,986</b>
<b>Non-Operating Income</b>	<b>20,341</b>	<b>17,185</b>	<b>3,156</b>
Interest and Dividend income	3,926	2,510	1,416
Equity in earnings of affiliates	5,542	5,547	( 5 )
Other Income	10,873	9,127	1,746
<b>Non-Operating Expenses</b>	<b>13,341</b>	<b>13,838</b>	<b>( 497 )</b>
Interest Expense	2,581	2,336	245
Other Expense	10,760	11,502	( 742 )
<b>Ordinary Income</b>	<b>125,096</b>	<b>98,457</b>	<b>26,639</b>
<b>Extraordinary Losses</b>		<b>5,727</b>	<b>( 5,727 )</b>
Impairment Loss on Fixed Assets		5,727	( 5,727 )
<b>Income Before Income Taxes and Minority Interests</b>	<b>125,096</b>	<b>92,729</b>	<b>32,367</b>
Income Taxes-current	47,800	32,609	15,191
Income Taxes-deferred	( 7,649 )	( 1,132 )	( 6,517 )
Minority Interest in Net Income	23,849	14,533	9,316
<b>Net Income</b>	<b>61,095</b>	<b>46,718</b>	<b>14,377</b>
Note : Depreciation and amortization	123,033	105,968	17,065

## Consolidated Balance Sheets

(Million Yen)

	FY2006 (As of Mar. 31, 2006)	FY2005 (As of Mar. 31, 2005)	Increase (Decrease)
[ Assets ]			
<b>Current Assets</b>	<b>694,030</b>	<b>601,881</b>	<b>92,149</b>
Cash and Cash Equivalents	95,443	90,287	5,156
Trade Notes & Accounts Receivable	336,864	287,955	48,909
Marketable Securities	32,434	34,109	( 1,675 )
Inventories	148,782	122,460	26,322
Deferred Tax Assets	42,842	35,921	6,921
Other Current Assets	39,438	31,837	7,601
Less: Allowance for Doubtful Accounts	( 1,775 )	( 690 )	( 1,085 )
<b>Fixed Assets</b>	<b>1,159,428</b>	<b>901,432</b>	<b>257,996</b>
<b>Property, Plant &amp; Equipment</b>	<b>777,763</b>	<b>627,216</b>	<b>150,547</b>
Buildings & Structures	211,914	177,666	34,248
Machinery , Equipment & Vehicles	382,263	297,317	84,946
Tools , Furniture & Fixtures	37,783	33,621	4,162
Land	85,320	82,257	3,063
Construction in Progress	60,481	36,352	24,129
<b>Intangible Fixed Assets</b>	<b>10,249</b>	<b>8,466</b>	<b>1,783</b>
Software	7,911	6,322	1,589
Consolidation Adjustments		14	( 14 )
Other	2,338	2,129	209
<b>Investments &amp; Other Assets</b>	<b>371,415</b>	<b>265,749</b>	<b>105,666</b>
Investments in Securities	319,716	215,952	103,764
Long-term Loans	4,314	4,245	69
Deferred Tax Assets	21,450	22,031	( 581 )
Other	26,388	24,147	2,241
Less: Allowance for Doubtful Accounts	( 455 )	( 627 )	172
<b>Total Assets</b>	<b>1,853,458</b>	<b>1,503,313</b>	<b>350,145</b>

Note: 1. Accumulated depreciation

1,244,250

1,157,183

87,067

2. Guarantees on Liability

1,994

1,977

17



## Consolidated Statements of Shareholders' Equity

(Million yen)

Subject	FY2006 (Apr. 2005 through Mar. 2006)	FY2005 (Apr. 2004 through Mar. 2005)	Increase (Decrease)
(Capital Surplus)			
<b>Balance of additional paid-in capital at the beginning of the year</b>	<b>63,061</b>	<b>62,926</b>	<b>135</b>
<b>Increases in additional paid-in capital</b>	<b>201</b>	<b>134</b>	<b>67</b>
Gain from disposal of treasury stocks	201	134	67
<b>Balance of additional paid-in capital at the end of the year</b>	<b>63,262</b>	<b>63,061</b>	<b>201</b>
(Retained Earnings)			
<b>Balance at the beginning of the year</b>	<b>392,836</b>	<b>352,590</b>	<b>40,246</b>
<b>Increase</b>	<b>61,095</b>	<b>46,718</b>	<b>14,377</b>
Net Income	61,095	46,718	14,377
<b>Decrease</b>	<b>8,690</b>	<b>6,473</b>	<b>2,217</b>
Dividends paid	7,663	5,622	2,041
Bonus to directors and corporate auditors	1,027	851	176
<b>Balance at the end of the year</b>	<b>445,241</b>	<b>392,836</b>	<b>52,405</b>

# Consolidated Statements of Cash Flows

(Million yen)

	FY2006 (As of Mar. 31, 2006)	FY2005 (As of Mar. 31, 2005)	Increase (Decrease)
<b>Cash flows from operating activities</b>			
Income before income taxes and minority interest	125,096	92,729	32,367
Depreciation and amortization	123,033	105,968	17,065
Impairment Loss on Fixed Assets	-	5,727	( 5,727 )
Increase(Decrease) in allowance for retirement benefits	2,785	3,580	( 795 )
Interest and dividend income	( 3,926 )	( 2,510 )	( 1,416 )
Interest expenses	2,581	2,336	245
Return on investment by equity method	( 5,542 )	( 5,547 )	5
Loss on disposal of property, plant and equipment	3,716	4,676	( 960 )
(Increase)Decrease in trade notes and accounts receivable	( 46,720 )	( 29,545 )	( 17,175 )
(Increase)Decrease in inventories	( 23,493 )	( 23,115 )	( 378 )
Increase(Decrease) in trade notes and accounts payable	59,047	20,040	39,007
Others	( 13,694 )	( 622 )	( 13,072 )
Subtotal	222,885	173,718	49,167
Interest and dividend income received	4,747	2,932	1,815
Interest paid	( 2,498 )	( 2,410 )	( 88 )
Income taxes paid	( 39,419 )	( 31,564 )	( 7,855 )
<b>Net cash provided by operating activities</b>	<b>185,715</b>	<b>142,675</b>	<b>43,040</b>
<b>Cash flows from investing activities</b>			
Increase(Decrease) in time deposit and short-term investments	10,074	( 3,436 )	13,510
Payments for purchase of property, plant and equipment	( 218,753 )	( 162,327 )	( 56,426 )
Proceeds from sales of property, plant and equipment	4,113	5,364	( 1,251 )
Payments for purchase of investments in securities	( 9,433 )	( 13,147 )	3,714
Payments for acquisition of subsidiaries' stock resulting in change in scope of consolidation	-	( 35 )	35
Proceeds of sales of subsidiaries' stock resulting in change in scope of consolidation	-	320	( 320 )
Proceeds of sales of investments in securities	2,506	1,252	1,254
Proceeds of redemption at maturity of investments in securities	1,086	2,328	( 1,242 )
Increase in loans	( 1,067 )	( 636 )	( 431 )
Decrease in loans	1,009	750	259
Others	( 5,031 )	( 5,249 )	218
<b>Net cash used in investing activities</b>	<b>( 215,495 )</b>	<b>( 174,817 )</b>	<b>( 40,678 )</b>
<b>Cash flows from financing activities</b>			
Increase(Decrease) in short-term borrowings	( 22,598 )	2,318	( 24,916 )
Proceeds from long-term debt	65,187	32,687	32,500
Repayments of long-term debt	( 7,688 )	( 2,170 )	( 5,518 )
Proceeds from issuance of bonds payable	10,000	-	10,000
Repayments of bonds payable	-	( 5,000 )	5,000
Contributions from minority shareholders	671	1,035	( 364 )
Cash dividends paid	( 7,659 )	( 5,620 )	( 2,039 )
Cash dividends paid for minority shareholders	( 2,568 )	( 2,319 )	( 249 )
Payments for purchase of treasury stock	( 29 )	( 29 )	0
Proceeds for disposal of treasury stock	1,521	1,405	116
<b>Net cash provided by (used in) financing activities</b>	<b>36,834</b>	<b>22,304</b>	<b>14,530</b>
Translation adjustment of cash and cash equivalents	4,757	23	4,734
<b>Net increase in cash and cash equivalents</b>	<b>11,811</b>	<b>( 9,812 )</b>	<b>21,623</b>
Cash and cash equivalents at beginning of year	116,401	126,214	( 9,813 )
<b>Cash and cash equivalents at end of year</b>	<b>128,212</b>	<b>116,401</b>	<b>11,811</b>

Note: Reconciliation between Cash & Cash Equivalents and accounts on the consolidated balance sheet

Cash and Cash Equivalents	95,443	90,287	5,156
Trade Notes & Accounts Receivable	336,864	287,955	48,909
Marketable Securities	32,434	34,109	( 1,675 )
Other Current Assets	39,438	31,837	7,601
<b>Subtotal</b>	<b>504,181</b>	<b>444,190</b>	<b>59,991</b>
Saving accounts over three months	( 2,051 )	( 1,800 )	( 251 )
Trade Notes & Accounts Receivable beside Cash & Cash Equivalents	( 336,864 )	( 285,894 )	( 50,970 )
Short-term investments of over three months until due date	( 6,649 )	( 13,056 )	6,407
Other current assets beside Cash & Cash Equivalents	( 30,402 )	( 27,037 )	( 3,365 )
<b>Cash and Cash Equivalents</b>	<b>128,212</b>	<b>116,401</b>	<b>11,811</b>

# Segment Information

## 1 .Industry Segments

AISIN's main business is manufacturing and sales of automotive parts. The amount of sales, operating income and assets in this business occupies over 90% of these in all segments. Therefore information of industry segments is omitted.

## 2 .Geographical Segments

FY2006 ( Apr. 2005 through Mar. 2006 )

( Million yen )

	Japan	North America	Europe	Others	Total	Eliminations	Consolidated
Sales and Operating Income							
Sales							
(1) Customers	1,516,392	348,156	142,643	113,397	2,120,588		2,120,588
(2) Intersegment	299,070	9,336	5,430	7,954	321,791	( 321,791 )	
Total	1,815,462	357,492	148,074	121,351	2,442,380	( 321,791 )	2,120,588
Operating Costs & Expenses	1,716,252	352,812	147,463	106,747	2,323,276	( 320,785 )	2,002,491
Operating Income	99,209	4,679	610	14,603	119,103	( 1,006 )	118,096
Assets	1,696,261	250,054	82,800	123,070	2,152,188	( 298,729 )	1,853,458

FY2005 ( Apr. 2004 through Mar. 2005 )

( Million yen )

	Japan	North America	Europe	Others	Total	Eliminations	Consolidated
Sales and Operating Income							
Sales							
(1) Customers	1,358,653	268,737	138,616	63,056	1,829,064		1,829,064
(2) Intersegment	226,473	7,611	5,428	5,273	244,786	( 244,786 )	
Total	1,585,127	276,349	144,044	68,330	2,073,851	( 244,786 )	1,829,064
Operating Costs & Expenses	1,500,579	273,403	142,814	61,071	1,977,868	( 243,914 )	1,733,954
Operating Income	84,547	2,945	1,230	7,259	95,983	( 872 )	95,110
Assets	1,401,318	201,318	74,517	77,424	1,754,579	( 251,265 )	1,503,313

Note: 1.Geographical segments determined according to geographical closeness.

### 2.Main countries are

North America : U.S.A., Mexico  
 Europe : Belgium, UK  
 Others : Taiwan, Thailand, China

3 Sales by Customer Location

FY2006 (Apr. 2005 through Mar. 2006)

(Million yen)

	North America	Europe	Others	Total
Overseas Sales	377,540	173,878	162,585	714,004
Net Sales				2,120,588
Overseas Sales Ratio to Net Sales	17.8 %	8.2 %	7.7 %	33.7 %

FY2005 (Apr. 2004 through Mar. 2005)

(Million yen)

	North America	Europe	Others	Total
Overseas Sales	273,667	166,023	119,876	559,567
Net Sales				1,829,064
Overseas Sales Ratio to Net Sales	15.0 %	9.1 %	6.5 %	30.6 %

Note: 1. Main countries or regions are

North America : U.S.A., Mexico, Canada

Europe : Sweden, Germany

Others : Thailand, South Korea, China, Taiwan

## < Reference >

### 1. FY2006 Unconsolidated Financial Results (Apr. 1, 2005 through Mar. 31, 2006)

#### Unconsolidated Statements of Income

(Million yen)

	FY2006 (Apr. 2005 through Mar. 2006)	FY2005 (Apr. 2004 through Mar. 2005)	Increase (Decrease)
Net Sales	720,541	649,282	71,259
Operating Income	35,220	31,938	3,282
Ordinary Income	41,969	34,347	7,622
Extraordinary Losses	-	( 1,375 )	1,375
Net Income	28,664	21,489	7,175

#### Unconsolidated Balance Sheets

	FY2006 (As of Mar. 31, 2006)	FY2005 (As of Mar. 31, 2005)	Increase (Decrease)
{ Assets }			
Current Assets	292,886	238,612	54,274
Fixed Assets	658,295	482,190	176,105
Property, Plant & Equipment	169,391	139,581	29,810
Intangible Fixed Assets	3,932	3,248	684
Investments & Other Assets	484,970	339,361	145,609
<b>Total</b>	<b>951,182</b>	<b>720,802</b>	<b>230,380</b>

	FY2006 (As of Mar. 31, 2006)	FY2005 (As of Mar. 31, 2005)	Increase (Decrease)
{ Liabilities }			
Current Liabilities	205,005	160,494	44,511
Long-term Liabilities	300,327	192,507	107,820
<b>Total Liabilities</b>	<b>505,333</b>	<b>353,001</b>	<b>152,332</b>
{ Shareholders' Equity }			
Common Stock	45,049	45,049	-
Capital Surplus	63,262	63,061	201
Retained Earnings	216,910	196,432	20,478
Net unrealized gain on available- for-sale securities	121,415	65,338	56,077
Less: Treasury Stock, at Cost	( 790 )	( 2,080 )	1,290
<b>Total Shareholders' Equity</b>	<b>445,848</b>	<b>367,801</b>	<b>78,047</b>
<b>Total</b>	<b>951,182</b>	<b>720,802</b>	<b>230,380</b>

### 2. Unconsolidated Forecast for FY2007 (Apr. 1, 2006 through Mar. 31, 2007)

	Net Sales	Operating Income	Ordinary Income	Net Income
	Million yen	Million yen	Million yen	Million yen
Half year end (Sep. 2006)	360,000	14,000	17,000	12,500
Year ending Mar. 31, 2007	750,000	35,000	39,000	27,500