

## Net Sales by Item

(Millions of Yen)

Classification		Half year ended (Sep. 30, 2004)		Previous half year ended (Sep. 30, 2003)		Increase (decrease)	Variation ratio	Year ended (Mar. 31, 2004)	
		Amount	Percent age	Amount	Percent age			Amount	Percent age
A u t o m o t i v e  R e l a t e d	Engine Related	84,347	9.8	72,344	9.5	12,003	16.6	153,695	9.6
	Drivetrain Related	356,722	41.3	324,649	42.6	32,073	9.9	673,760	42.0
	Brake & Chassis Related	180,749	20.9	155,402	20.4	25,347	16.3	343,048	21.4
	Body Related	153,048	17.7	135,543	17.8	17,505	12.9	286,229	17.8
	Information Related	49,653	5.7	39,636	5.2	10,017	25.3	75,900	4.7
Sub Total		824,522	95.4	727,576	95.5	96,946	13.3	1,532,634	95.5
Life & Energy Related		23,794	2.8	23,352	3.0	442	1.9	48,338	3.0
Others		15,968	1.8	11,274	1.5	4,694	41.6	24,279	1.5
Grand Total		864,285	100.0	762,203	100.0	102,082	13.4	1,605,252	100.0

(Notes) Sales of "Others" includes "Construction and engineering works business" and "oil sales business", and so on.