

Net Sales by Item

(Millions of Yen)

Classification		1st quarter (3 months ended Jun. 30, 2004)		Previous 1st quarter (3 months ended Jun. 30, 2003)		Increase (decrease)	Variation ratio	Year ended (Mar. 31, 2004)	
		Amount	Percent age	Amount	Percent age			Amount	Percent age
A u t o m o t i v e R e l a t e d	Engine Related	41,213	9.7	35,496	9.7	5,717	16.1	153,695	9.6
	Drivetrain Related	177,350	41.6	159,926	43.6	17,424	10.9	673,760	42.0
	Brake & Chassis Related	90,624	21.2	73,256	20.0	17,368	23.7	343,048	21.4
	Body Related	74,014	17.4	61,494	16.7	12,520	20.4	286,229	17.8
	Information Related	24,839	5.8	19,391	5.3	5,448	28.1	75,900	4.7
Sub Total		408,042	95.7	349,565	95.3	58,477	16.7	1,532,634	95.5
Life & Energy Related		11,788	2.8	11,323	3.1	465	4.1	48,338	3.0
Others		6,519	1.5	5,806	1.6	713	12.3	24,279	1.5
Grand Total		426,350	100.0	366,696	100.0	59,654	16.3	1,605,252	100.0

(Notes) Sales of "Others" includes "Construction and engineering works business" and "oil sales business", and so on.